**STUART E. WERNER**

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**CHIEF INFORMATION OFFICER**

High–impact, transformational CIO known for driving revenue growth through improved technologies and operational efficiencies. Strategically resolves and manages complex problems in highly challenging and competitive, change–intensive environments. Decisive leader who makes the hard decisions. CIO experience at Delta Galil, Steve Madden, Li & Fung and Footstar is strengthened by serving Fortune 500 and emerging companies as a Management and IT Consultant. Noted by colleagues for having strong communications skills in both verbal and written formats to business users, IT staff, management and executives. Experience leading internal and external IT teams both as a Chief information Officer as well as a consultant.

• Strategic Systems Planning • Digital Transformation • Omni-Channel • Turnaround Execution • ERP

• Governance & Risk• Organizational Change • Organizational Change • Contract Negotiations • Cost Control

• eCommerce • Infrastructure • Cloud • Business Intelligence • Cybersecurity • Strategic Sourcing

• M&A Integration • Process Reengineering • Shared Services • Disaster Recovery

**PROFESSIONAL EXPERIENCE**

**TECHPAR GROUP 2020 to Present**

**MAJOR RF AND MICROWAVE MANUFACTURER (Confidential)**

Global leader in design, manufacture, and distribution of RF and microwave components and integrated assemblies.

* **IT Strategy** – Providing consulting services entailing the development of Application, Security and Network Architecture Roadmaps that embody Digital Technologies for the next three years. Evaluated various IT environments and application development. Objectives included application modernization vs. legacy re-write. Cloud strategy was evaluated along with various Enterprise Application Integration (EAI) approaches.
* **IT Governance** – Developing recommendations related to leadership, organizational and business processes for the company to continue its high growth global goals in a controlled and optimal manner. Responsible for project plans, communication plans, status reports and other documentation including the final report.

**VENTURE CAPITAL (Confidential)**

* **Strategy** – Providing advice on go-to market strategies for technology startups by evaluating risks, opportunities, competitors, and market viability of various innovative technologies such as IoT, blockchain and Augmented Reality for the US market in social media, construction, real estate, FinTech and other sectors. Participating in evaluation of investment decision activities with the VC Fund.

**DELTA GALIL, USA**

**Chief Information Officer 2019 to 2019**

Israel-based, publicly traded wholesale, retail textile and apparel company servicing the “Who’s Who” of the global apparel industry. Brands include 7 For All Mankind, Splendid, P.J. Salvage, Ella Moss, and Delta. In addition, Delta Galil sells its products under brand names licensed to the company.

* **Operational Systems** – **Distribution / Supply Chain** – Responsible for all distribution, ERP (Infor M3), warehouse management (Manhattan Associates WMi) and related systems.
* **Forecast, Planning and Replenishment** – Determined how to leverage an existing system to improve performance with key customers such as Walmart and avoided a 1-2-year effort and multi-million-dollar investment.
* **Retail and eCommerce** – Re-negotiated a Magento third-party agreement that was too costly. Developed an Omni-Channel Strategy for Buy On-Line Pickup In Store and similar initiatives.
* **Strategy** – Developed a 3-year roadmap of digital transformation / IT initiatives across wholesale, retail and eCommerce channels that incorporated many facets of what was required to take the company to the next level including SaaS alternatives.
* **Product Lifecycle Management (PLM)** – Selected and negotiated for a new SaaS PLM system (Lectra Kubix Link) to improve concept, design, launch and production of new products.
* **Business Intelligence (BI)** – Refined Business Intelligence (QlikView) for retail, eCommerce and Wholesale.
* **Transformation and Governance** – Served as US champion for cyber security, PCI and data privacy initiatives. Performed Disaster Recovery tests in US for the first time. Effectively also served as US CISO. Planning projects developed resulted in organization of tasks to ensure progress was made to move projects forward.

**STEVEN MADDEN, LTD**

**Global Chief Information Officer & Senior Vice President 2014 to 2019**

Steve Madden (Nasdaq: SHOO) designs, sources and markets fashion-forward footwear and accessories. Oversaw technology across all wholesale, retail and eCommerce channels. Technology leadership supported 88% growth in revenues during tenure.

* **Distribution / Supply Chain** – Responsible for all warehouse management systems including the implementations at Third-Party Logistics Providers and company owned warehouses as well as all internal and external systems in the supply chain including those used by factories and freight forwarders.
* **Retail and eCommerce** – Oversaw all retail merchandise, operational, BI and Oracle Xstore point-of-sale systems. Responsible for B2C and B2B eCommerce, web site development, mobile apps, loyalty and integration with planning, fulfillment, and distribution systems. Successfully migrated Retail Merchandise / ERP system from end of life to new hardware and operating system deferring the need for replacement and millions of dollars for software and implementation services. It was previously determined this system migration was not possible. Led the implementation of Oracle Xstore point-of-sale system implementation. Re-hosted Oracle eCommerce from Oracle to Microsoft Azure. Collaborated with Retail and eCommerce businesses to evaluate and implement various digital transformation solutions to take the company to the next level.
* **ERP** – Turned around severely troubled implementations of the wholesale (Infor M3) and distribution systems (Manhattan Associates WMi). Rolled out the ERP system to many acquired companies around the world.
* **Omni-Channel Strategy and Business Intelligence (BI)** – Developed an Omni-Channel Strategy and implemented Business Intelligence/Enterprise Data Management (EDM) for retail, eCommerce and wholesale to achieve a single customer view, communication, and targeting, increase relevancy, sales, and engagement.
* **Transformation and Governance** – Significantly improved the operations (capacity planning, monitoring, controls) and effectiveness of a lean IT organization, including the use of various offshore organizations and resources for eCommerce, warehouse management and ERP systems support, BI, etc. Enhanced security through leading edge artificial intelligence and machine learning technologies to meet PCI, Sarbanes-Oxley, cyber-insurance, and other compliance / business needs. Hired first CISO. Ensured highly available systems, communications redundancies, and disaster recoverable systems. Attended quarterly digital transformation planning sessions related to Retail and eCommerce with CEO and his leadership team. Managed projects within various IT environments leveraging strong knowledge, skills and tools to meet project objectives and requirements. Led various teams while providing risk management and oversight.

**TATUM, A RANDSTAD COMPANY**

**National Managing Partner, Technology 2013 to 2014**

* Built strategy and led 70 CIOs across the United States who serve companies as interim CIOs and trusted, independent advisors on technology imperatives, including: Strategic Systems Planning and Digital Transformation, ERP, Merger & Acquisition Integration and Due Diligence, Program Management, Business Intelligence, Cloud Computing, etc.

**LI & FUNG USA (LF USA), New York, NY (now known as Global Brands Group)**

**Chief Information Officer & Executive Vice President 2007 to 2013**

LF USA is the $4.5 billion wholesale, retail, ecommerce company of the $20 billion Li & Fung Group; the Hong Kong–headquartered multinational recognized as the world’s leader in consumer goods design, development, sourcing, and distribution.

* **Transformation** –Drove major technology initiatives to scale LF USA from 7 to 22 operating divisions representing an increase of from $1 billion to over $4 billion revenues.
* **Acquisition Integrations** – Conducted due diligence for 24 acquisitions and led the technology, applications, and organizational integrations of these 24 acquisitions that spanned brand owners and licensees in apparel, accessories, footwear, home products, health, beauty, cosmetics and distribution. Supported the businesses of 30 Brand Presidents.
* **IT Organization and Effectiveness** – Operated IT at 40–50% less than the industry average with high quality and levels of service in support of 4,000 employees worldwide. Responsible for $70 million combined capital and operating expense budgets. IT Organization included overseeing 120 employees and contractors, direct reports/leadership team includes 2 SVPs, 2 Divisional CIOs, 2 VPs and a Change Management team.
* **Global** – Managed LF USA IT operations in Italy, Switzerland, China (Shared Services Center) and the Caribbean in addition to the Americas. Oversaw IT for 17 Hong Kong subsidiaries based in the Americas including for LF Beauty.
* **SAP** – Negotiated best–in–class software and integration contracts. Implemented SAP in 17 companies in 4 years. Successfully utilized off–shore (Sri Lanka) production support for efficiency and cost effectiveness.
* **Product Lifecycle Management (PLM)** – Selected PTC Flex PLM to transform global design and development functions. Negotiated best–in–class software and integration contracts. Provided oversight to the global implementation and integration of PTC with SAP.
* **Business Intelligence** (BI) – Drove analysis and design of BI platform (SAP Business Warehouse and Cognos) as a central data repository with SAP and legacy data.  The impact of this BI platform will produce actionable insight to achieve higher margins, increased revenue and lower costs to result in a $30 to $40 million net income improvement.
* **Distribution / Supply Chain** – Led IT for LF Logistics which operates 10 distribution centers in the US and all supply chain systems including those linking LF USA with Hong Kong’s operational systems and 40 Third–Party Logistics Providers.
* **Strategy & Digital Transformation** – Developed a business strategy for Li & Fung Hong Kong to expand its business into China including leverage of digital technologies, business models and changes to operations.
* **Retail and eCommerce** – Selected and implemented systems to support a new chain of retail stores and for B2C eCommerce. Evaluated B2B software solutions including SAP and niche products.

**FOOTSTAR, INC.**

**Chief Information Officer & Senior Vice President 2004 to 2007**

* **Turnaround –** Key member of the turnaround team of this 2,300-store retailer and wholesaler.
* **Applications (JDA, Lawson, Custom)** – Defying significant odds, remediated a problematic Purchase Order Management System that was a key reason for 5½ years of financial restatements. Remediation of this system, rather than replacement, improved the company’s cash flow by 50% in one year; this remediation avoided an 18–month implementation timeframe that the company could not bear. Maintained overall systems uptime at 99.9% availability despite a 50% decrease in departmental budget, including staffing and consulting reductions. Databases included DB2 and Oracle.
* **Efficiency** – Delivered high–quality IT services at 45% below the industry average. Eliminated 70% of annual personnel costs through implementation of a “lights–out” data center, rationalization of roles, projects, and streamlining of processes. Reduced the annual operating budget by 67%. Contained capital budget to 17% of original goal. Cost savings resulted in an annual recurring 25% improvement to the on–going cash flow.
* **Technology, Infrastructure & Telecommunications** – Developed and executed a plan to consolidate Unix servers and storage equipment by 70% resulting in a 67% reduction in related costs. Successfully utilized on–shore and off–shore support channels to reduce operations and backup costs by 74% and improve service levels. Implemented new data communications networks and renegotiated all telecommunications contracts, reducing costs by 65%.

**PRIOR EXPERIENCE**

Various professional services firms including Partner with Andersen Business Consulting and Manager with Price Waterhouse Management Consulting Services.

**EDUCATION AND PROFESSIONAL CERTIFICATIONS**

* MIT Sloan School of Management in Collaboration with The University of Hong Kong Li & Fung Leadership Program (Certificate)
* University of Bridgeport**,** Bridgeport, CT., B.S.
* Certificate in Production and Inventory Management (CPIM) from APICS