# Sagar Kahate

Vishwakarma Nagar, Plot No. 37

Nagpur -440027, Maharashtra

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#### **About Me**

An organized, detail-oriented, and conscientious self-starter, able to strategize and prioritize effectively to accomplish multiple task and stay calm under pressure. The fast learning curve in adapting as well as Business function /process and then transfer the knowledge to others for performance enhancement.

#### **Key Skills**

Specialties: Business Analysis, ISO Process documentations, GST, API's testing, Chatbot, Requirement gathering, Requirement analysis, ERP implementation, Team management, leadership and project management.

A Customer oriented, multitasking professional with excellent analytical and documentation skills. Apart from being proficient in business analysis, SDLC phases, project planning and creating reports.

Self-starter, able to manage individual responsibilities and contribute successfully to team deliveries on complex, long term projects.

Effective management of stakeholder relationships at all levels of the business (both internally and with third party suppliers).

Having experience in Requirement Gathering, Gap Analysis, Client Interaction and documentation.

Highly skilled in Process mapping, Coordination with technical team (for Gap delivery), and data migration.

Highly skilled in Demonstration of ERP system to clients.

Involved in configuration of Business Cycle of modules like Sales, Procurement, inventory, Service modules & user authentication.

## **Professional Experience**

Excellon Software Pvt. Ltd., Nagpur, MH. (Dec.'16 – Present)

Excellon Software Pvt. Ltd., Nagpur, MH. (Jan.'14 – Nov.'16)

**Designation: Business Analyst** 

A cloud-based on-demand fully customizable platform to automate, streamline and structure Dealer Management Processes.

### **Key Responsibilities:**

- Leading a team of total 10+ team members including Functional Consultants and Application support
  executives; promoting a strong culture of standard Business Analysis processes as part of global
  standards.
- Working directly with product owners and stakeholders to elicit their feedback on customer satisfaction items
- Evaluate risks related to requirements implementation, testing processes, project communications, and UAT.
- Analysing existing customer satisfaction functionality requests for providing business.

- Communicate client's business requirements by constructing easy-to-understand data and process models.
- Collaborated with Project Managers, Business Partners, SMEs and IT partners.
- Provide input into developing and modifying systems to meet client needs and develop business specifications to support these modifications.
- Liaise between business and technical personnel to ensure a mutual understanding of processes and applications
- Analyze client's business requirements and processes through document analysis and workflow analysis.
- Setup meeting with development & QA Leads to identify opportunities for better collaboration and process improvements.Led and motivated cross-functional teams for successful program kick-off with effective design and development activities.
- Provide input into developing and modifying systems to meet client needs and develop business specifications to support these modifications.
- Conduct detailed analysis sessions with end users, business subject matter experts (SMEs).

### Managing Projects, Shared Support, Change Request and Rollouts

- Handling multiple projects as CLPL (JAWA), Royal Enfield -2 Wheelers, Royal Enfield -Merchandise, Mahindra Two Wheelers.
- Drive the team to incorporate the GST related changes in all the above-mentioned projects.
- Interacting with clients & understanding their concerns with respect to application issues, new requirements, etc.
- Improved the Support Process particularly w.r.t. client communications, Release plan, etc.
- Responsible to research for new updates of the ERP system in relation to the business domain and enhance the IT Infrastructure

#### Certifications

March'2019- Best performer of the year.

In process- BI Desktop (Tentative closer Oct'2019)

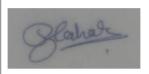
#### **Educational Qualifications**

- University of Nagpur, Nagpur, May 2013
   Bachelor of Engineering (B.E) Industrial Engineering, 74.50%
- Government Polytechnic (Autonomous Institute), Nagpur, May 2010 Diploma in Packaging Technology, 72.50%
- Maharashtra State Board, Nagpur, March 2007 SSC, 80.33

Personal Details	
Full Name	Sagar Baseshwar Kahate
Gender	Male
Marital Status	Single
Date of Birth	16 <sup>th</sup> May, 1992
Languages Known	English, Hindi and Marathi
Nationality	Indian

## Declaration

I, Sagar Kahate, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.



Sagar Kahate Nagpur, Maharashtra