

NEHA LAL

SALESFORCE DEVELOPER AND ADMINISTRATOR

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EXPERIENCE 2 YEARS

Salesforce Developer

Zensar Technologies

Client: Kaseya

- Worked as a Salesforce CPQ Specialist to ease the Quote Generation process.
- Involved in business call for requirement gathering, analysis and estimation of business requirement.
- Worked on Product setup according to business use cases.
- Configured Advanced Approval for quote.
- Worked on Product rules to setup Validations and Alerts for the products being sold.
- Setting up Price rules and discounting.
- Performed unit testing for Contract Rebooting.
- Worked on setting up of pricebook.

Salesforce Developer

Zensar Technologies

Client: Kaseya

- Worked as a Salesforce administrator Involved in Sales Cloud Implementation and quote automation.
- Setting up Approval rules based on the discount percentage on the products to involve both organizations for one approval.
- Using workflow rules and Process builder to autopopulate Data into objects.
- Created trigger on salesforce objects.
- Created objects, fields and page layouts.
- Worked on User setup, Roles, Profiles, Permission sets, page layouts, fields, buttons creation and configuration.
- Involved in production lockouts for data loading using Salesforce Data Loader.
- Worked on sharing rules.
- Worked on test class and achieved more than 80% code coverage by following salesforce best practices.

MOST PROUD OF



TOOLS

Data Loader	●●●●●
Developer Console	●●●●●
Workbench	●●●●●
Change sets	●●●●●

STRENGTHS

Communication Skills	Hard Working	
Flexible	Creative	Resourceful
Confident		

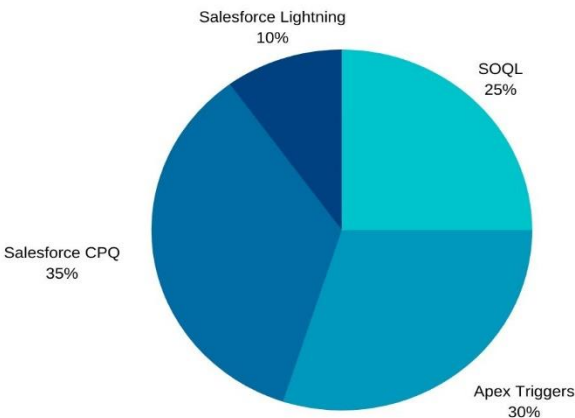
Salesforce Developer

Zensar Technologies

Client: Kaseya

- Use of Conga Composer and DocuSign for sending Quotes to customer and tracking customer consent.
- Worked on Reports and Dashboards.
- Used Roll up Summary.
- Use of validation Rules to maintain Data Integrity.
- Experienced in designing Process Flow Diagrams, User Manual, presentations and case studies.
- Created the Record Types, Page Layouts, Profiles, permission sets, Roles, Criteria and Manual Sharing Rule.
- Experienced in analyzing the business needs of clients and convert them to functional specification.

OVER-ALL EXPERIENCE



HOBBIES

- Playing Badminton
- Developing new hobbies
- Running
- Yoga
- Travelling

EDUCATION

BE, Computer Science
LNCT Bhopal, 2018

Class XII
Baldwin Academy, 2013

Class X
St. Joseph's Convent, 2011

REFEREES

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