



Gaurav Rawat

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Introduction

With over 8 years of experience in IT Industry as Software Professional, I am currently working as Senior Salesforce Development Consultant with 5+ years in designing & developing out of the box & customized solutions within the salesforce platform. I have extensive experience working with Salesforce CRM – Sales Cloud, Manufacturing Cloud platforms, application development skills & the ability to solve complex software problems along with familiarity with Experience Cloud, CRM Analytics, Data Cloud, Product, Price Book, Quotes.

Experience

- ✓ Hands on experience in Salesforce Development with emphasis on Apex Programming, Triggers, Lightning Flows, Lightning Web Components (LWC), SOQL.
- ✓ Strong Knowledge of CI/CD processes (DevOps) for Salesforce applications & experience in deploying components between environments.
- ✓ Experience with maintaining CRM systems including updates, Sandbox refreshes, bug fixes, enhancements, building reports, managing dashboards, updating flows & security.
- ✓ Experience with salesforce.com standard objects like Accounts, Opportunity, Products, Opportunity Line Items, Quotes, Orders, Contracts, Leads, Sales Agreements & Integrations.
- ✓ Experience in managing, mentoring & providing quarterly training with presentations to salesforce team & assisting them with technical issues & escalations.
- ✓ Experience in working with Competency Excellence & Senior Leadership team in POC work for RFPs.
- ✓ Experience in Agile/Scrum processes, provides regular updates on tickets & works to resolve blockers & manage dependencies.
- ✓ Experience in engaging with business stakeholders in requirement discovery phase, performs the role of Business Analyst to prepare functional requirements (BRD), their acceptance criteria along with technical design document (TDD).
- ✓ Experience working on Onshore, UK for a year as Senior Developer with client, & brainstorming & designing & oversee offshore team.
- ✓ Experienced as Developer in non-salesforce ecosystem such as Azure Cloud, Microsoft C# .Net, Microservice architecture, Kafka platform, Team City, Octopus.

Skills

Software Skills	Salesforce Configurations, Roles, Profiles, Permission Sets, Sharing Settings, Lightning flows, Lightning App Builder, Lightning Web Components, Apex, Triggers, Batch, MuleSoft Integration, Test Class, Data Migration, SFDX Commands, Html, CSS, JavaScript, jQuery
Tools Used	GIT Extension, Bit Bucket, Team City, Service Now, Octopus, Jenkin, Visual Studio Code, Azure storage Explorer, Copado, Data Loader
Methods	Agile Methodology, DevOps Agile Culture
Domain & Cloud	Consumer Goods, Railway, Media, CPG, Sales Cloud, Manufacturing Cloud, Experience Cloud

Education

Qualification / Degree	University/College	Percentage/Grade
MASTER OF COMPUTER APPLICATION (MCA)	GGSIU	77.5
BACHELOR OF COMPUTER APPLICATION (BCA)	GGSIU	73.25

Previous Experience

Organization Name	DXC Technology
Job Title	Application Professional 2 Delivery
Duration	08-March-2022 to Presently Working
Responsibilities	<ul style="list-style-type: none"> Designing, coding & implementing solutions using Apex, flows, Trigger, LWC Quick Action, SQOL. Follow release process with GitHub, Jira & Confluence. Manage & Develop Sales & Manufacturing Cloud implementations. Involved in Requirement discovery phase, gathering raw conversations, translating them into functional & technical requirements with Business Requirement & Technical Design Document along with Wireframes mockup. Worked on Integrations with third party APIs using Mule Soft. Technical Leadership, guide & mentor juniors. Provide support to users by answering questions, resolving issues & providing training on Salesforce platform. Oversee RFPs POC work with competency team for pipeline projects.
Achievements	<ul style="list-style-type: none"> Received Q2 FY23 DXC Champs Award.

Organization Name	Tata Consultancy Services
Job Title	IT Analyst
Duration	20-Feb-2019 to 23-Feb-2022
Responsibilities	<ul style="list-style-type: none"> Involvement in Requirements Discovery phase & setup of entire solutions into Sales cloud from scratch. Setup Email Templates, record types, validation & sharing rules, matching & duplicate rules. Apex & Trigger customizations & mentor to juniors. Setup page layouts, record pages, Path assistant, Opportunity Business Process for Sales Management. Setup custom reports & dashboards. Customization using Lightning flows for Account & Opportunities. Setup & deployment of this project Dev Ops solutions using vs code & existing git hub platform.
Achievements	<ul style="list-style-type: none"> Special Innovation & Recognition Award to Automating manual Log monitoring & reporting daily scheduled activities on Nov 19. Best Team Award as Award for Excellence on 19th July 2019.

Organization Name	HCL Technologies Limited
Job Title	Software Engineer
Duration	16-Aug-2016 to 29-Jan-2019
Responsibilities	<ul style="list-style-type: none"> • Develop, maintain, create & enhance various salesforce components such as validation rules, lightning flows, Apex customizations, Custom objects, fields, & formulas. • Maintain user roles & profiles, user profiles, permission sets, sharing rules & OWD settings. • Develop apex unit test & deploy enhancements to Salesforce environments using changesets, SFDX metadata package deployment. • Provide day to day end-user support including system configuration & maintenance & assist end user via training. • Have hand-on with Data migration using Data loader tool by migrating businesses existing system's data to Salesforce platform. • Enhancing & Developing Web applications using .Net C#, MVC, Web API, Umbraco CMS & deploying in Azure Cloud platform. • Developing Azure service pipeline using Azure Logic Apps to integrate with different systems.
Achievements	Received Incidents/Bugs Killer Award on Oct' 2017 by BBC for providing quick solutions.

Organization Name	NIIT Technologies Limited
Job Title	Software Engineer
Duration	17-Jun-2014 to 29-July-2016
Technical Skills	Net Core 2.0, Microservices Rest API Development, MVC, C#, Power Shell, GIT, JIRA, Service Now, Confluence, Jenkins, MVC Razor, C#, Web API, CSS, Team City, Octopus, GIT, JIRA.
Achievements	<ul style="list-style-type: none"> • Received Pat on the Back Inspire Award in Oct' 2015 by Channel4 Delivery Head for Outstanding Contribution. • Received Recognition of Excellence Award on Aug' 2015 from Channel 4 UK.

Certifications

- ✓ Salesforce Certified Administrator.
- ✓ Salesforce Certified Platform Developer-1.
- ✓ Salesforce Certified App Builder.
- ✓ Salesforce Certified Sales Cloud Consultant.
- ✓ Salesforce Certified Experience Cloud Consultant.
- ✓ Expeditioner at Salesforce Trailhead & attained Super badges.