

**Nitin Rawat**

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**Career Objective**

To work as a professional in a highly innovative firm that utilises my skills and abilities effectively, from which I can develop my skills so as to make it more precise.

**Professional Summary**

* 1 years as a Trainee.

● 2 years of experience in Administrator and 2 years as Developer in Salesforce.com. Has good knowledge of the Technical and Functional aspects of Salesforce.com on demand CRM package.

● Currently working as SalesForce Developer in AwsQuality Pvt. Ltd., Good experience in creating SFDC Objects, fields, Validation rules, Roles, Profiles, Email Template, Email Services, Page Layouts, Record Types, Workflow Alerts and Actions, Approval Process, Reports & Dashboards, Security Controls.

● Experienced in implementation using Apex Triggers, Apex Classes, Batch Apex, Vis-ual Force Pages and Controllers & Test cases.

● Having experience in Sales Process from Lead to Account, Lead Conversion, Contact, Account Team, Opportunity, Line Items, Products, Price book & Quote.

● Highly motivated team player with good communication skill and excellent problem solving abilities, and also would be willing to work independently or as part of a team.

**Technical Skills**

● CRM: Sales Force

● Force.com Technology: Apex, VisualForce, SOQL, Apex Triggers, Apex Workflow, Apex Dataloader, Change Sets, Worked on Deployment, Worked on Community Builder. ● Web Technologies: HTML, CSS

● IDE: Force.com IDE

● Certification: PD1 and PD2 certified

**Work Experience**

Working as a Salesforce Developer with AwsQuality Technologies Pvt Ltd, Noida from October 2015 to till date.



**Academic**

● BCA From JSS Academy, affiliated to GGSIPU(2008-2011).

● MCA pursuing(Sikkim Manipal University).

**Projects**

**North Eastern University:** NEU refers to North Eastern University, this project is all about Education third party portal through which an applicant can be able to fill the form for the various courses as per their desired requirement from any place.

**Responsibilities**

● Unit Test, Process builder, Dashboard, Reports, Profile, Deployment, delivered to client. ● Performed the roles of Salesforce.com Developer, Administrator.

● Testing of the entire application on different SFDC accounts.

**Duration: (Feb-August) 2016**

**Live Chat for Customer Support**: Implemented Service cloud to one of the fortune 500 customers (Cannon). Developed an end to end customer support chat application for US and Canadian customers using Salesforce Live Agent (Service Cloud). Additionally created a Salesforce Console Application, for Agent interaction and record-keeping.

**Responsibilities**

● Salesforce Configuration and customization using Apex, VF, Trigger etc.

● Written Unit test classes

● Deployment & Go Live

**Duration:Dec-Nov(2016-2017)**

**CMS Application:** Powerful Lightning Components allow admins and developers to easily configure pages. Design a variety of digital experiences with easy content creation, maintenance, and automation with the Salesforce tools you already use every day.

**Responsibilities**

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● Requirement gathering, coding, packaging and publishing on appexchange

● Salesforce customization using Apex, VF, Trigger, etc.

● Created Community.

● Worked on Process Builder.

● Created Dashboard.

● Written Unit test classes

● Produces Checkmark scan report

**Duration:Jan-November(2018)**

**Sales Tax Application:** Sales Tax is a powerful cloud-based transactional tax compliance solution. Companies can accurately calculate sales tax for more than 10,000 tax jurisdictions with seamless integration to quote and invoice objects. Ksquare Sales Tax provides clear visibility into the State, County, City and Special tax rates and amounts for each of your transactions.

**Responsibilities**

**●** Coding, Unit Test, Process Builder, Reports creation, Admins stuff, Created different Page Layouts, Deployment.

● Performed the roles of Salesforce.com Developer, Administrator and trainer in the organization. ● Testing of the entire application.

**Duration:Feb-Nov(2019)**

**Solenis:** In this project we convert their instance from Classic to Lightning. Created Lightning Web Component. Like: LWC Custom Buttons, Aura Components, Action Buttons, VF Pages for couple of Custom Objects and Setup in sequence.

● Requirement gathering, coding, packaging.Configured Product Catalog, Catalog, Catalog Hierarchies, Bundles, Bundles within Bundle, Price Lists across all products.

● Configured complete PLI with different Charge Types and Charge Type Criteria combinations for all the Products and Services.

● Involved in end to end QA and UAT testing and validation of CPQ including Products, Pricing, quoting etc.

● Various pricing factors like variance pricing, volume pricing, volume based pricing, attribute based pricing has been configured.

● Configure the complete attribute based pricing and Price Matrices.

● Involved in end to end testing and configuration enhancement for the CPQ and CLM functionalities.

● Written Unit test classes

**Duration:March-June(2020)**

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**Personal Dossier:**

**Date of Birth:** 10th Sep, 1991

**Gender:** Male

**Father’s Name:** Surrender Singh Rawat

**Mother’s Name :** Kamlesh Rawat

**Nationality :** Indian

**Language Known:** Hindi, English

**Address:** A-95, HF-4, Second Floor, Shyam Park Extension, Sahibabad, Ghaziabad(201005)

**Declaration:**

I hereby declare that the details provided are correct and I take full responsibility for those furnished above.

**Date:**

**Place: Name:** Nitin Rawat