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|  |  | **Swetha Poornima Peri**Salesforce Consultant at A5Corp IndiaContact Number: 7892562927Mail ID: swethapoornimaperi@gmail.com |  |
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| **TECHNICAL****SKILL** |  | Swetha Poornima has experience in Salesforce CPQ/CRM,Salesforce Admin, Salesforce CPQ, DocuSign, Congo Composer, Sales cloud, Service Cloud. |  |
| **PROFESSIONAL****SUMMARY** |  | Peri Swetha Poornima has Overall IT Experience with **2+** years.Currently Working as a Salesforce Consultant at A5Corp and has an experience of **2+** Years in Salesforce implementations including **3** **months** of **internship** in the A5 Corp.* Hands on experience in Configuring, Customization, Support, Security, Testing and Administration on Salesforce.com.
* Has good knowledge of the Technical and Functional aspects of Salesforce.com, on demand CRM package.
* Having good experience on Salesforce CPQ.
* Create and manage custom objects, fields, formulas, validation rules, custom workflow, and approval processes.
* Experience in Salesforce, CPQ, Triggers, Configuration, SOQL queries.
* Configured Products, Bundles, Bundles with Hierarchies, Price List with across all products
* Various pricing factors like pricing, volume-based pricing, attribute-based pricing has been configured.
* Extensively used Apex Data Loader in Data Migration Activities.
* Having good experience on Testing, Production Support and, and Implementation of SFDC.
* Hands on experience on developing Triggers, Apex Classes and VF Pages.
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| **EXPERIENCE** |  | **Client: Smart Drive Managed Services and Smart Drive Optimization****Role: Salesforce CPQ Consultant*** Worked on various Salesforce standard objects Accounts, Contacts, Leads, Opportunities.
* Created and configured Bundles and Products and Implemented Summary variables, Option constraints and Product rules for the bundles
* Created Formula Fields, Validation Rules for the flexibility and functionality of force platform application.
* Created Page Layouts, Search Layouts to organize fields, custom links, related lists, and other components on a record detail and edit pages.
* Implemented various price rules to meet business requirements.
* Worked on Quote template to generate the quotes.
* Implemented Configuration attribute and custom actions and discount schedules.
* Implemented Workflow Rules, flow and Process Builders for Automation.
* Implemented sharing rules, Roles.
* Created Approval process.
* Worked on profiles and permission sets.
* Involved in Data migration tasks using data loader.
* Involved in Deployment of Field, objects and code from Sandbox Environment to Production with the help of both Change sets.
* Worked on the designing of custom objects, custom fields, role-based page layouts, custom Tabs, custom reports, report folders, report extractions to various formats and various other components as per the client and application requirements.

**Client: OmniSys****Role: Salesforce CPQ Consultant*** Worked on various Salesforce standard objects Accounts, Contacts, Leads, Opportunities.
* Analysed Requirements, involved in the development of all modules

Product Configuration according to the requirement.* Quote Template according to the requirement.
* Installation and configuration the settings of DocuSign with the Salesforce.
* Setup the Quote template in Salesforce CPQ for signing the recipients with the DocuSign.
* Develop, maintain, create, and improve validation rules, custom workflows, Visualforce pages, Apex customizations, custom objects, fields, and formulas.

**Client: Current Renewable Engineering (CRE)****Role: Salesforce Community Cloud Consultant*** Analyzed Requirements, involved in the development of all modules which includes service and community cloud.
* Created and configured Bundles and Products
* Created Formula Fields, Validation Rules for the flexibility and functionality of force platform application.
* Created Page Layouts, Search Layouts to organize fields, custom links, related lists, and other components on a record detail and edit pages.
* Implemented Workflow Rules, flow and Process Builders for Automation.
* Implemented sharing rules, Roles, profiles and permission sets.
* Created Community page with partner template and setup according to business requirements.
* Customized different page layouts and assigned to different profile users.

**Current Project Client: Urban Efficiency Group****Role: Salesforce Service Cloud Consultant*** Major role was I Developed form using Formyoula Application and worked on connections to work order line items fields and creating line items from the application
* creating leads and converting into Account, contact and opportunity and work order
* Mapping fields from Lead to account, contact, opportunity and opportunity.
* Splitted the related list of work order line items in work order using CMTD application.
* Split the work order based on required action using flows.

**Education*** **B.Tech. in Civil Engineering** from **CMR Technical Campus**, Hyderabad in 2013 with **73.60%**
* 12th from **Narayana Jr. College**, Hyderabad in 2009 with **86.8%**
* 10th from **St. John’s Sr. Sec. School**, Meerut, UP In 2007 with **58%**
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