

# Naveen Kumar

## Senior Operations Executive - Team Lead

Experience in implementing successful operational strategies and motivating the highly galvanized team to produce significant bottom-line results. Distinguished background in recruiting and developing "A Players" to drive revenue across multiple projects. Adept at designing and executing effective operational strategies to optimize market opportunities. Exemplary communicator with the passion and drive needed to cultivate and foster professional and profitable relationships while maintaining trust.



✉ t.naveenkumar366@gmail.com

📍 Bangalore, India

in linkedin.com/in/naveen-kumar-438283167

📞 +91 7353578269

📅 30 December, 1997

## EDUCATION

### Bachelor of Engineering

JSS Academy Of Technical Education

2014 – 2018

Bangalore, India

Course

- Mechanical Engineering

## WORK EXPERIENCE

### Sr Operations Executive - Team Lead

Awign Enterprises Pvt. Ltd.

07/2019 – 10/2019

Bangalore, India

### Operations Executive

Awign Enterprises Pvt. Ltd.

07/2018 – 07/2019

Bangalore, India

### Inplant Trainee

Integral Coach Factory

01/2018 – 01/2018

Chennai, India

### Project Intern

Bharat Heavy Electricals Ltd

07/2016 – 07/2016

Hyderabad, India

## ACHIEVEMENTS

Awards :

1. Employee of the month. (09/2018)
2. Completion of a major project within the budget and ahead of schedule. (02/2019)

Leadership :

1. Nominated as project lead in numerous occasions.
2. Promoted as Senior operations executive - Team Lead.

## SKILLS

Team Leadership.

Process implementation.

Market research.

project management.

Strategic planning.

Analytical and problem solving

Onfield Operations.

Client services.

Cost control.

Quality Assurance.

## PROJECTS

Survey of P&G company's products in the retail stores.

- Handled on-ground surveys of the retail stores in a Tier-2 city.

CPV & GEO tagging in retail stores for Udaan company.

- Headed field operations in Tier-1 & Tier-2 cities across south India.

Background verifications of blue-collar employees for Betterplace Pvt Ltd.

- Handled over 10k+ background verifications per month across south india.

Address verifications of white-collar employees for AuthBridge and Bluetree.

- Headed Tier-2 & Tier-3 Cities in over 350+ pin-codes across South India.

## TECHNICAL SKILLS

Microsoft Office tools, Google Spread sheets, Experience in statistical and database software.

## LANGUAGES

English

Full Professional Proficiency

Hindi

Professional Working Proficiency

Telugu

Native or Bilingual Proficiency

Kannada

Native or Bilingual Proficiency

## HOBBIES & INTERESTS

Travelling

Cooking

Reading