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***Career Snapshot***

* Salesforce Lead Consultant/Lead Developer at Allstate with more than 8 years of IT experience.
* Completed more than 6 salesforce projects were 2 ends to end and one AppExchange product.
* Lead Consultant- was responsible for Senior developer in team and served as SME for SF applications.
* Experience in building technical solution and creating design documents.
* Experience in Salesforce (Force.com, Lightning web components) with Apex, Visual force, Apex Triggers, Visual flow, Salesforce Lightning, Service Cloud Console and Sales cloud.
* Experience in SF administrative tasks like creating Users, Roles, Profiles, Permissions set, Groups, and Queues.
* Experience in creating Custom Objects, Custom fields, Formula fields, Record Types, PL and Validation rules.
* Experience in creating WF rules, Process builder, Flows, Approval Processes and Email-To-Case setup.
* Redesigned of multiple application to migrate salesforce classic version to salesforce lightning experience.
* Experience creating Lightening record, app, home pages and custom lightning apps.
* Experience on building custom REST API’s for Salesforce inbound and outbound salesforce integration.
* Experience in Force.com, IDE, VS code, Data Migration, and customization of Live agent, Twilio, DocuSign, Pardot.
* Created & customized Lightning reports and Dashboard as per client requirement.
* Experience in Salesforce Release management and post deployment production support tasks.
* Experience in agile methodology, Creating Jira/version1 Stories, Sub tasks and running the daily standup calls.
* Assisted in developing Project Scope, Business Requirements and Functional Requirements with internal team and Business users.



***Onsite Experience***

* Traveled multiple times to Allstate Home office Chicago (USA) for two months (Having B1/B2 visa till 2027).
* Traveled to Appistoki Home office and Pave client place Singapore for a month.



***Skills***

* Salesforce (Sales/Service/App Cloud)
* Force.com (Apex, Visualforce, WF, PB, Trigger, Flows etc.)
* Salesforce Lightning (Aura components and Lighting web components)
* SOAP/REST API Integration
* IDE (Force.com IDE, Eclipse, VS Code)
* PM Tools (Jira and Version One)
* App Exchange/API's (vCFO, DocuSign, Span1,Twilio, Pardot)



***Achievements***

* Two times ‘*High 5 - Standing Ovation Award’* for exemplary contribution to Allstate Enterprise (Salesforce) team.
* Successfully completed 3 salesforce Certifications - *Salesforce Certified Platform App Builder, Salesforce Certified Platform Developer I, Salesforce Certified Platform Developer II.*
* Successfully earned *4+ super badges and 30+ badges* in salesforce trailhead*.*

***Project#1: Allstate-ARS***

***Role***: Lead Salesforce Consultant/Developer

***Description***: Allstate Roadside Services offers roadside service providers in network. They have been designed by working with service providers specifically to meet the unique needs of your roadside services business.

***Responsibilities***:

* Worked on Salesforce standard object like Lead, Account, Contact, Case and Custom objects.
* Implemented Lightening Experience.
* Written apex classes, Visual force page, Process Builder, Workflows and flows.
* Implemented Salesforce Inbound and outbound integration with ZipRecruiter, Brainshark, Abinitio, Twilio , Chekr.
* Worked on DocuSign, Twilio configuration. Used Twilio REST API to send SMS from Salesforce.
* Created & customized Client Dashboard as per client requirement



***Project#2: Allstate-Ivantage***

***Role:*** Lead Salesforce Consultant/Developer

***Description:*** The Allstate Ivantage is the second largest personal lines and commercial lines insurer in the United States and the largest that is publicly held. Allstate implemented salesforce to handle tracking insurance policies, collaborate instantly with Agents to increase efficiency and Customer services.

***Responsibilities:***

* Involved in requirement gathering from Agents.
* Worked on Service console, Case management process.
* Designed and developed Apex Classes, Batch apex, and Apex Triggers
* Worked on setting up Communities and Live agent configuration.



***Project#3: Allstate-HVH (High Value Homes) Quoting Application.***

**Role**: Lead Salesforce Consultant/Developer

**Responsibilities**:

* Created POC in order to analyze & finalize the best approach for Project.
* Developed Visualforce Pages, Apex Controllers, Apex triggers, Process builder.
* Worked on Hide and Show fields on VF pages using Java Script



***Project#4 Allstate- DROPP- SPL (State Privacy Law).***

***Role:*** Senior Salesforce Consultant

***Description:*** Purging PII elements as per US state privacy Law.

***Responsibilities:***

* Involved in requirement gathering and Design process.
* Served as technical point of contact for a project.
* Developed custom Rest API’s for inbound and outbound integration

***Project #5: vCFO***

***Role:*** Salesforce Developer

***Description:*** vCFO (Virtual chief financial officer) is our own product built on salesforce.com force.com. Application is for overseeing the financial activities of an entire company.

Role: Senior Salesforce Developer

Responsibilities:

* Designed and developed Apex Classes, and Apex Triggers for various Functionalities.
* Worked on AppExchanging listing, LMA and COA setup.
* Worked on Salesforce Sec review best practices.
* Worked on lighting migration, configuration and customization.
* Worked on CFO integration with XERO accounting application using on Rest API’s.



***Project#6: Title: Pave Singapore***

**Role**: Salesforce Developer

**Description**: PAVE, A Non-Governmental organization that offers counseling to affected families relating to domestic and financial matters.

**Responsibilities**:

* Involved in the Customization and Configuration
* Designed and developed Apex Classes, and Apex.
* Worked on creating Roles, Profiles, Permission Sets.
* Worked on Reports and Dashboards



***Professional Experience:***

* Working as a Lead Consultant in Allstate India Solutions Private Limited. Bangalore from April 2016 to till Date.
* Worked in Appistoki Consulting Services Pvt Ltd. Bangalore from April 2014 to April 2016.
* Worked in Genvo Systems India Pvt Ltd Bangalore from Jan 2013 to April 2014.



***Academic Performance:***

* M.E in Software Engineering from UVCE Bangalore, In June 2012
* B.E in Computer Science from Siddaganga Institute of Technology[SIT], in July 2010
* 12th from JNV Belgaum, CBSE in 2006
* 10th from JNV Belgaum, CBSE in 2004



*Declaration:*

*I do here by declare that the particulars of information and facts stated herein above are true, correct and complete to the best of my knowledge and belief.*

*PLACE: Bangalore*  SUBRAMANYA B ASODE