**Patha Abilash**

**Mobile:** +91-9703176717

**Email :**[pathaabilashabi@gmail.com](mailto:pathaabilashabi@gmail.com)



**PROFESSIONAL SUMMARY:**

* Over 7.5 years of professional experience in Salesforce.com (SFDC) as an Administrator & Developer with knowledge in Sales and Service Cloud and has assisted for implementation & Customization.
* Interacted with various business team members to gather the requirements and documented the requirements.
* Experience in the complete lifecycle of project development (SDLC) including System Analysis, Design, Development, Testing and Deployment.
* Implemented Payment Gateway and Greenvelope API and SOAP integration with WordPress.
* Analysed Sales, Marketing & Customer Support Business Processes used by salesforce.com Customers and recommended ways to improve their processes using Salesforce.com
* Well versed in analysing of CRM business processes like Forecasting, Campaign management, Lead Management, Order Management, Account Management & Case Management.
* Extensive experience in activities related to Saleforce.com setup, Configuration, customization, Administration, Data Migration, Import Wizard, Apex, Visual Force and migration tools like Apex Data Loader etc.
* Extensive experience in creating Roles, Profiles, Permission sets, Page Layouts, Record Types, Libraries, Workflow Alerts and Actions, Reports, Dashboards, Outbound messaging & Approvals.
* Proficient in designing of Custom objects, Custom components, Custom fields, page layouts, Custom Tabs, Design of Visual Force Pages, Apex Classes, Controllers & Triggers.
* Experience in Creating Processes with the help of Process Builder.
* Ability to write complex SOQL, SOSL queries across multiple objects in SFDC database.
* Implemented Security and Sharing rules at object, field, and record level for different users at different levels of organization.
* Team player, self-starter, ability to multi-task, Strong communication, organizational and interpersonal competencies along with detail oriented and problem-solving skills.

**Technical Skills:**

|  |  |
| --- | --- |
| Salesforce Technologies | Salesforce CRM, Apex, Apex Triggers, SOQL, SOSL, SOAP, Apex Classes/ Controllers, Visualforce Pages/Components, Workflow & Approvals, Case Management, Custom Objects, Dashboards, Reports, Communities. |
| Salesforce Tools | Eclipse, Force.com IDE, Force.com API tools (Data Loader), SOAP API, Force.com Explorer, Workbench. |
| Languages & Technologies | Apex, SQL, HTML, CSS,JQuery, Java Script, Angular JS, PHP |
| Operating Systems | Windows XP Pro / Vista/7, Linux |
| Databases | MySQL |

**Education Qualification:**

Bachelors of Technology from Kamala Institute of Technology and Science under Jawaharlal Nehru Technological University, India.

**Professional Experience:**

Working at **Virtusa** as Lead Consultant – Technology from **Jul-2019 to Till Date**.

Working at **SRS Business Solutions** as Sr. Software Developer from **Mar-18 to Jun -2019**.

Worked at **Feuji Inc.** as Sr. Software Developer from **Apr-17 to Feb-18**.

Worked at **myEnterprise Services** (A subsidary of Theme Animations Pvt. Ltd) as an Associate Developer from **Mar-13 to Mar-17**.

**PROJECTS HANDLED:**

**Project Title: Wiley PLM**

**Client: John Wiley & Sons**

**Team Size: 15**

**Role: Sr. Salesforce Developer**

**Description:**

John Wiley & Sons is a Print and Media related company. In this project we have added lot of features related to Author agreements and editions and integration with other application for approvals and to continue their process in printing the books.

**Responsibilities:**

* Integrating with other Applications like TIBCO, Workfront and Scales.
* Handling the Data Transfer from DNA to SalesForce.
* Satmatrix Integration.
* Fixing the Production issues.

**PROJECTS HANDLED:**

**Project Title: First Tech Federal Credit Union**

**Client: First Tech Federal Credit Union (FTFCU)**

**Team Size: 10**

**Role: Sr. Salesforce Developer**

**Description:**

FTFCU is American Bank where we have maintained the Applications and Customer related data in SalesForce with integration with different applications like Avoka, DNA, for data transfer and application tracking.

**Responsibilities:**

* Integrating with other Applications like Avoka, DNA for Data transfer.
* Handling the Data Transfer from DNA to SalesForce.
* Satmatrix Integration.
* Fixing the Production issues.

**Project Title: NYKIDS Club**

**Client:NYKIDS Club**

**Team Size: 6**

**Role: Sr. Salesforce Developer (Lead)**

**Description:**

Implemented Communities for business solutions where their customers can register and purchase available products and services with different type of Promo Codes by adding into cart and payment gateway using Authorized.Net.

Sending available products and services from salesforce to WordPress using SOAP API calls and adding the purchased products from WordPress to Community user after login.

**Responsibilities:**

* Building the data model according to the business process.
* Handling the team and managing the responsible tasks for team.
* Payment gateway implementation.
* Greenvelope API implementation.
* Involved in various activities of the project, like information gathering, analysing the information, documenting the functional and non-functional requirements.
* Designed, developed and deployed Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application.
* Handling the data access from SalesForce to WordPress using SOAP API.
* Deployment to Production and Sandbox’s.
* Data migration from MYSQL database to SalesForce.
* Developed Apex Triggers for Various requirements.
* Created email templates and inbound emails using Visual force for the clients and customers.
* Process Builder.

**Environment: Saleforce.com platform, SOAP API, Apex Language, Visual Force Pages, Data Loader, HTML, Java Script, Workflow, Reports, Custom Objects, Custom Tabs, JQuery, AngularJS, Process Builder.**

**Project Title: Connect123**

**Client: Connect123**

**Team Size: 4**

**Role: Sr. Salesforce Developer**

**Description:**

Connect123 provides internships to students for different countries where the applications of a students are tracked and followed up eventually according to the status of the application and requesting feedback according to the stages of the applicant.

**Responsibilities:**

* Involved in various activities of the project, like information gathering, analysing the information, documenting the functional and non-functional requirements.
* Creating different Surveys and Feedback to be sent to the applicant according to the stages of the applicant.
* Developed Custom Objects, Custom Reports.
* Developed Apex Triggers for Various requirements.
* Developed Apex classes, Test class, Controller and used SOQL, SOSL to select the data from SFDCdatabase.
* Created email templates and inbound emails using Visual force for the clients and customers.

**Project Title: LOPAREX**

**Client: LOPAREX**

**Team Size: 4**

**Role: Salesforce Developer**

**Description:**

Loparex is one of the leading manufacturing companies which has branches all over the world need to manage all the R&D data and formulas of different products to be stored and available to the R&D department of different locations.

**Responsibilities:**

* Involved in various activities of the project, like information gathering, analysing the information, documenting the functional and non-functional requirements.
* Designed, developed and deployed Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application.
* Created page layouts, search layouts to organize fields, custom links, related lists, and other components on a record detail and edit pages.
* Created workflow rules and defined related tasks, time triggered tasks, email alerts, field updates to implement business logic.
* Created the Reports and Dashboards.
* Applied Validation Rules on Standard Fields.
* Developed Custom Objects, Custom Reports.
* Created profiles and implemented Object level, field-level and record-level security.
* Created email templates and inbound emails using Visual force for the clients and customers.
* Used the sandbox for testing and migrated the code to the deployment instance after testing.

**Environment: Saleforce.com platform, Apex Language, Visual Force, Pages, Data Loader, HTML, Java Script, Workflow & Approvals, Reports, Custom Objects, Custom Tabs, Email Services, Windows XP**

**Project Title: Daily Dump**

**Client : Daily Dump**

**Team Size : 6**

**Role: SalesForce Admin/Developer**

**Description:**

Daily Dump is a nationalized company which has their branches all over India. This company mainly deals with waste management. We have designed automated customer relation management system for their ease of process. We have created the Stock management system, Sales management system, automated work flows to intimate customers, etc.

**Responsibilities:**

• Designed the Data model and created and customized Objects, Relationships, Fields, Tabs, Page Layouts, Record Types.

• Configured Validation Rules, Workflows and Approval Process.

• Worked with various salesforce.com objects like Accounts, Contacts, Leads, Cases

and Reports & Dashboards.

• Developed Visualforce pages and Components as part of the application UI design.

• Developed Apex Triggers for Various requirements.

• Developed Apex classes, Test class, Controller and used SOQL, SOSL to select the

data from SFDC database.

• Created Email Templates to communicate clients, customers and employees.

• Implemented Web-to-Lead functionality to create lead through web form.

• Successfully completed Data migration and manipulation using Data Loader and

Import wizard.

• Used the Sandbox for testing and migrated the code to the deployment instance

after testing.

• Provided ongoing salesforce.com maintenance and administration services.

**Environment: Saleforce.com platform, Apex Language, Visual Force Pages, JQuery, Javascript, Data loader**

**Abilash P**