

RESUME



NAME- AMOL DHANGAR

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Objective

- To work with an organization where I can get a chance to continuously enhance my technical skills and knowledge while securing a challenging position where I can effectively contribute my skills through dedication, honesty and hard work and utilize my knowledge for Organizational & Personal growth.

Profile Summary

- Knowledge in **Administration, Configuration, Implementation, and Support** of Salesforce CRM based on Apex language and leveraging Force.com Platform.
- Good Knowledge on **Sales and Service** Cloud Process.
- Proficient in designing of **Custom Apps, Custom objects, Custom fields, Creating Relationships, page layouts, Custom Tabs, Record Type.**
- Good knowledge on Automation tools like **Validation Rules, process builder, workflow and flows.**
- Good knowledge with providing security controllers to users by using **OWD, Roles, Sharing Rules, Profiles, Permission sets.**
- Good knowledge on **Reports, Dashboards.**
- Basic knowledge on Data migration activities using **Apex Data Loader, Import Wizard and Data Export.**
- Basic Knowledge in implementing **OOPs concepts.**
- Having knowledge in writing **SOQL and SOSL** queries and **DML** Statements.
- Basic Knowledge in **Apex, Lightning Aura Component (LAC) & Lightning Web Component(LWC).**

Skills

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|-----------------|--|
| SFDC Technology | Salesforce Admin, Security & Data Management, Apex , Triggers, SOQL, SOSL, DML |
| Web Technology | HTML, CSS |
| Languages | Apex, Core JAVA, C |

Work Experience

System Engineer at TechnoMak IT Solutions (Intern)

Project: Insurance Policy Sales Management (Sales Cloud)

Description –

Managing the sales data of policies of different wholesalers to various clients from multiple cities across different states. Handling Incentive calculation process based on various cities and policies. Analysing the sales data via reports and dashboards.

Roles & Responsibilities -

- Worked on understanding customer issues and providing time to time solutions.
- Customized several Formula fields, Workflows, Validation Rules.
- Modified existing code base to resolve defects.
- Worked effectively as an individual as well as a part of team.
- Maintained and worked with various teams to get the things done.

Educational Qualification

| Degree/ Certificate | Name Of Institute | Year Of Passing | University /Board | Percentage/Sgpa |
|------------------------|------------------------------|--------------------|----------------------|--|
| BE (Mechanical) | PCET NMIET | 2019 | SPPU | BE – 7.84 TE - 6.87 SE - 6.42 FE - 6.78 |
| HSC | Abhishek Vidhyalaya | 2015 | Maharashtra Board | 59.07% |
| SSC | Shree Mhalasakant Vidhyalaya | 2013 | Maharashtra Board | 84 % |

Contribution & Achievements

- Participated in college level Quad bike competition.
- Published Research Paper on Analysis Of Earth Air Heat Exchanger In **ISHRAE**
- Secured 2nd Prize in Lathe War.
- Secured 1st Prize in college level Carrom.
- Secured 1st Prize Badminton

Personal Skills

- Ability To Work Under Pressure
- Good Negotiator
- Leadership
- Interpersonal
- Communication
- Team Player

Extra-Curricular Activities

- Member Of NSS (National Service Scheme)
- Member Of Bharat Scout Guide
- Public Speaker at ABVP & Other Cultural Programs

Personal Details

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|--------------------------|---|
| Permanent Address | Sr. 59/2,Om Colony-2,Bijlinagar,Chinchwad,Pune 411033 |
| Date of Birth | 11/07/1998 |
| Gender | Male |
| Marital Status | Single |
| Languages Known | Marathi, English, Hindi |
| Hobbies | Watching Creative Videos, Carrom, |

Declaration:-

I hereby declared that above stated information is true for best of my knowledge.

Place: Chinchwad

Amol Dadabhai Dhangar