ASHWARIYA SINGH

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ABSTRACT

Proficient in Customer Relationship Management (CRM) software - Salesforce.com with 2 years of project experience with Industry giants. Motivated and meticulous, able to understand and articulate organizational objectives with timely and cost-effective delivery of the project.

PROFESSIONAL SUMMARY

- 1 Years and 8 months of consulting experience in SFDC development (Both Configuration and Customization) as well as SFDC Functional and Delivery (SIT, UAT and Regression).
- Knowledge of SFDC Sales & direct experience in Implementation of various Flow chart, workflow, Process builder in SFDC admin to solve customer problems in various business scenarios.
- Apttus Product (CPQ) solution, configuration, customization, and development experience & experience on designing Quote/Templates and configuring products for 22 Markets.
- Experience on Pricing Configuration (Price Ruleset, Price Matrices and Dimensions), Discount Rules.
- Stronghold upon Product Setup & Rules (Bundle, Options, Options Group, Attribute, Constraint Rules) along with Cart Configuration, opportunity Synchronization.
- Proficient in Release Management: Coupling SFDX with Azure Devops to achieve CI/CD for Project requirement.
- Software development Lifecycles and Agile Methodology. Scrum Foundation Certified.
- SFDC Configuration and Administration like Sandbox Refresh, User Management i.e., creating Profiles, Permission Sets, Roles, Users, Email Services, Approvals, Workflows, Validation rules, Reports, Dashboards, Tasks, Sharing and Security settings etc.
- Tracking defects using Azure Reports & Dashboards, and bug verification until closure.
- Familiar and Comfortable to Production environment.
- Worked closely with Business to understand the requirements and delivering the quality product.
- Worked effectively under tight schedule projects and can deliver the deliverables on time.
- Always Proactive in taking initiatives and leading the tasks.

WORK EXPERIENCE

Organization	Location	Designation	Work Tenure
Wipro Technologies	Pune	Project Engineer	3rd June 2019 – Till Date

TECHNICAL SKILLS

- Azure Devops
- Salesforce
- Apttus CPQ
- Dataloader.io
- Workbench
- Apttus Contract Management
- Apttus Migration Manager
- Visual Studio Code
- X-Author for Contracts
- CRM
- Agile Development
- MS-Office

CERTIFICATIONS

- Salesforce Certified Administrator
- Git Complete
- Manual Tester
- Apttus CPQ 201
- Conga Apttus Product Administrator

PROJECT DESCRIPTION:

Philips is a Dutch multinational technology company headquartered in Amsterdam, one of the largest electronics companies in the world, currently focused on healthcare and lighting. Using Apttus CPQ we need to manage pricing, cost, and quotes to be send across the business.

PROJECT PROFILE

Project Name	Date	Role	Team Size
Philips	June 2019 – Till date	Salesforce Developer	15

1. Role – Salesforce Administrator & Deployment Engineer

- Have experience with Continuous Integration process and have used tools like Azure Devops.
- Manage sandbox environments and coordinate schedules for conducting refreshes.
- Manage data loading tools & techniques to populate sandboxes with production data.
- Maintain metrics on production changes (e.g., number of deployments, issues related to deployments, status of improvement items, etc.)
- Experience on User Management i.e., creating Profiles, Permission Sets, Roles, Users, Email Services, Approvals, Workflows, Validation rules, Reports, Dashboards, Tasks, Sharing and Security settings etc.
- Work with development teams to understand impacts of branches and code merges.
- Maintain a release repository and manage key information such as build and release procedures, dependencies, and notification lists.
- Research new software development and configuration management methodologies and technologies and analyze their application to current configuration management needs.
  e.g. – SonarQube.

2. Role -- Salesforce Developer

- Providing End-to-End development solution and implementation to best fit the client requirements.
- Gathered requirements from the product owner, do expected POC, estimated LOE and created functional requirements for key Salesforce/Apttus projects.
- Conduct technical design reviews and demos to the customer.
- Configuring Product based on customer Requirement for CFD Generation for 22 Markets.
- Guiding the team with the Product Setup (Bundle, Options, Options Group, Attribute, and Constraint Rules) as per the client's requirement.
- Configuring the Pricing Rules (Price Ruleset, Price Matrix, Discount Rules).
- Managed the End-to-End development of complex and dynamic modules and provided with production support during releases.
- Review and directly involve with Test team to deliver test case authoring and execution.
- Fix and provide solution for existing broken functionality caused by data, config, code changes.
- Closely working with the BA during technical reviews to finalize efforts estimates for User stories.
- Building solution with help of SFDC customization and configuration.
- Unit testing before handing over the functionalities to the testing team to

  minimize efforts during IST and UAT

3. **Role – Salesforce Tester**

- Mostly worked cases, Accounts, Opportunities, Products ,Reports, data verification in Sales Cloud.
- Checking the functionalities of Escalation rules of Cases. Testing the Flow functionality of the quotes and CFD generation.
- Validated the pick list vales based on the Record type layouts. Thoroughly validating the validation and business rules.
- Maintain test environments to support testing efforts. Review requirements, designs, and other documentation to ensure testability.
- Conduct testing to ensure that GUI, functionality, usability, reliability, and performance of IT solutions are consistent with requirements and established acceptance criteria
- As a member of the Scrum team participated in daily stand up meetings, project status meetings as well as retrospective meetings and iteration reviews.
- Execute System and Regression Testing
- We followed the Scrum SDLC approach to implement the project. Execution of Test scripts and Defects rising in Azure.
- Involved in the preparation of Test scenarios and Test cases and Update, maintain the existing Manual test scripts according to the new changes.
- Regression and re-testing of the issues fixed with each release
  Logging, analysis, tracking and closure defects in Azure.