

ADITI SINGH, CERTIFIED SALESFORCE LEAD - ENTERPRISE SOLUTION

Salesforce Sales Cloud | Service Cloud | Community Cloud | Force.com
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PROFESSIONAL SUMMARY

Certified Salesforce Consultant with 7+ years of full end-to-end Salesforce lifecycle implementation and understanding Business Requirements and Business Processes while working closely with business stakeholders in Agile framework.

EDUCATION

VISHVESHWARYA INSTITUTE OF ENGINEERING & TECHNOLOGY

INDIA

Bachelor of Technology, electronics & Telecommunication

JULY 2010 – AUG. 2014

KEY SKILLS

- Salesforce.com Service Cloud
- Salesforce.com Sales Cloud
- Visualforce, Triggers, Data Loader
- Community Cloud
- Apex, VisualForce ,SOQL, SOSL

PROFESSIONAL EXPERIENCE

7 YEARS

UST GLOBAL.

LONDON, UNITED KINGDOM

Lead - Enterprise Solution - Salesforce,

Nov 2018–till date

- Implemented Salesforce.com Sales Cloud and Community Cloud.
- Led an 8-member offshore team to development, implementation, and deliver projects on Salesforce.
- Worked on Salesforce Lightning, building Lightning Component.
- Experience in Salesforce DX developed stories using DX and deployed through DX format.
- Used SOSL and SOQL queries during the data migration and custom development.
- Worked with programming resources (in house and third party) to ensure development work is completed to specification.

UST GLOBAL.

Lead - Enterprise Solution - Salesforce,

Implemented Salesforce.com Sales Cloud and Community Cloud.

- Led an 8-member offshore team to development, implementation, and deliver projects on Community Cloud.
- Experience in building Salesforce Community Using Napili Template.
- Worked on Salesforce Lightning, building Lightning Component.
- Experience in Salesforce DX developed stories using DX and deployed through DX format.
- Used SOSL and SOQL queries during the data migration and custom development.
- Worked with programming resources (in house and third party) to ensure development work is completed to specification.
- Worked on Scrum Methodology for Salesforce custom app implementation.
- Led meetings & knowledge management sessions; Assisted project manager in defining the project plan, scope, & timelines.

GENERAL ELECTRIC

BANGALORE, INDIA

Salesforce Analyst

AUG. 2017– NOV. 2018

- Implemented Salesforce.com Service Cloud and Community Cloud.
- Implemented Master-Detail, Look-up, Many-to-many, and automated business process using Workflow rules, Approval Process; Implemented security and sharing rules at object, field, and record level.
- Worked on Salesforce Lightning, building Lightning Component.
- Expertise in controlling the data access across the Application using Field-level security and Organization-wide Defaults, creating Profiles, Queues, setting up Role Hierarchy, Company profile and writing the Sharing Rules as per the Requirements.

WIPRO TECHNOLOGIES

BANGALORE, INDIA

Associate consultant - Salesforce,

JAN. 2016– AUG. 2017

- Implemented Salesforce.com Sales Cloud, Force.com.
- Created various profiles and configured permissions for the business users according to the organizational hierarchy.

Birlasoft

BANGALORE, INDIA

Associate Software Engineer

APRIL 2015– JAN. 2016

- Experience in implementing the Master-Detail, Look-up, Many-to-many and Automate the business Process using Workflow rules, Approval Process.

CERTIFICATION

- Salesforce Certified Administrator • SF Certified PD 1 • SF Certified App Builder