Name: Chetan Gorantla

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**OBJECTIVE:** I want a highly rewarding career where I can use my skills and knowledge for organizational and personal growth. A continuous learning environment where I can keep learning and update myself.

**EDUCATION:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Degree** | **Institution** | **Specialization** | **Graduation** | **Percentage/ CGPA** |
| PGDM | Xavier Institute of Management & Entrepreneurship | Operations | 2019 | 5.5/8 |
| B.Tech | K L University | Electrical and Electronics Engineer | 2016 | 6.16 CGPA |
| 12th | Sasi Junior college | Board of Intermediate, AP | 2012 | 69.4% |
| 10th | Chaitanya Public School | State Board, A.P | 2010 | 80% |

**SUBJECTS OF INTEREST:**

|  |  |  |
| --- | --- | --- |
| Supply Chain Management | Project Management | Lean Management. |

**PROJECTS AT XIME & KEY ACHIEVEMENTS:**

Internship: Determining the churn determinants in telecom industry.

Company – Bharti Airtel

Summer Internship Program

Determining factors contributing to customer churn in telecom industry(win-back customers).

Acquisition of new B to B customers.

Internship: Brand development of Spriha Collections and developing skills in children

Company – CHORD

Socially Useful And Productive Activity(SUPA)

How to brand an NGO which is converting into product based company and teaching under privileged children and showing a path after their secondary school.

**EXPERIENCE:**Company: **ICICI PRUDENTIAL AMC**  
Role: **Management Trainee**  
Date of Joining: 20th may 2019  
Analyzing the investor portfolios according to their risk appetite and investing according to market conditions.

Maintaining the TAT for every login and requests.  
Achieving the targets by managing distributors of two different channels.

Product huddles on monthly market outlook, equity and debt markets for the distribution channel.

Making sure of at-least doing 4 sales calls every day.

**PROFICIENCIES / SKILLS:**

Basics in Tableau, SPSS, EXCEL, R

Ability to understand and manage people.

Ability to analyses the problem and give best and adoptable solution.

**EXTRA CURRICULARS:**

Playing Badminton and volleyball.