Sai Varanasi

Mobile: +918309974637

E-Mail: [vsaisastry@gmail.com](mailto:vsaisastry@gmail.com)

**Profile Summary:**

* Having 2.11 years of IT experience in Salesforce CRM.
* Working experience in Configuration and Customization of Salesforce CRM.
* Work experience in Events, LDS, Aura Components and Lightning Design System.
* Work experience in controlling the Data Access using Profiles, Permission Sets, Organization-wide Defaults.
* Having Strong working knowledge of developing Custom Objects, Custom Fields, Custom Tabs,

Page Layouts, Record Type.

* Experience in validating the data using Validation Rules.
* Worked on workflows, Process Builder and Approval Process.
* Experience in developing Apex classes, Triggers, Lightning and Visual Force pages.
* Hands on experience in Batch Apex and Scheduled Apex required for large data processing.
* Used Workbench for bulk import and export operations.
* Parsing the CSV-file and inserting records into Database.
* Extensive experience in profile-based page layouts, Workflow Alerts and Actions, and Approval Workflow, Validation Rules, Approval Processes, custom Tabs, custom reports, report folders, report extractions to various formats, design of Visual Force Pages and Dashboards according to application requirements.
* Good Experience in developing Custom Page Layouts, workflows, and Approval processes, Email

Templates.

* Scheduling the Batch jobs for different Batches through Batch Apex.
* Ability to communicate and interact with all levels of management, Client, Developers, Staff and

Support

* Having Experience in CSS, HTML and JavaScript.
* Have excellent communication skills, work ethics and the ability to work well in a team or individual

environment.

* Have good experience on AGILE process as SDLC methodology.

**Professional Experience:**

* CTS, Hyderabad - As Salesforce developer. 25th November 2017 to till date.

**Academic Profile:**

* SSC in 2011 The Sun School (2011) – 93.67%.
* Intermediate (M.P.C) in Narayana Junior College (2011-2013) – 95.1%.
* B-Tech (ECE) in SRM University Chennai(2013-2017) – 87.00%.

**Technical Skills:**

**CRM :** Salesforce CRM

**Salesforce Tools :** Force.com IDE(Eclipse), Apex Data Loader

**Languages :** Apex

**Web Technologies :** Visualforce, HTML, CSS, JavaScript

# Project Profile:

**Client: Aveva**

**Project #3 :** MARKETING DEVELOPMENT FUND

**Technology :** Salesforce.com and Force.com.

**Role :** Salesforce Lightning Developer

**Duration :** Feb 2020 – Till Date.

**Description :** As part of this project, transferring funds to the partner companies for marketing. Partner companies are further divided into two types. In which type one companies are considered specially and transfer funds irrespective of their location and currency for every half year. For type two companies we will consider their location and currency. Before transferring funds to type companies we check their estimations and ours, if both are relevant then funds are transferred else funds get rejected.

# Responsibilities:

* Understanding the Requirements.
* Developed SOQL queries to get data from different related objects.
* Developed Lightning pages and Apex classes as per the requirement
* Involved in developing events and Apex classes as per the requirement.
* Involved in writing test classes for the Apex classes
* Customized Page layouts for Standard/Custom objects and assigned Record Types.
* Developed lightning Out component to display in Visual force pages.
* Used Workbench for bulk import and export data.
* Developed lightning cards to display multiple records under parent object.
* Involved in customizing input search boxes and lightning data tables.

**Client: CNB**

**Project #2 :** CNB –Minor Enhancements and Support.

**Technology** : Salesforce CRM, Apex, Visual Force

**Role** : Salesforce Developer

**Duration :** Feb 2019 – Dec 2019

**Description** : As part of this project, some minor enhancements like triggers for some client specified scenarios, workflows, validation rules, process builder are implemented based on the requirements provided by the client.

# Responsibilities:

* Developed VisualForce pages and Apex classes as per the requirement
* Issue Analysis.
* Sending weekly reports.
* Worked on enhancing and multiple change requests simultaneously.
* Worked on validation rules to avoid duplicate data.
* Involved in automate the Business process using Workflow Rules.
* Worked on deployment to QA, UAT and Production instances.
* Resolve defects in UAT and Deployment in production.

**Client:** CNB

**Project #1:** CNB Insurance Project.

**Technology**  : Salesforce.com and Force.com.

**Role**  : Salesforce Developer

**Duration** : Nov 2017 – Jan 2019.

**Description**  : CNB is an insurance project which deals with Auto, Property, General Liability and Workers compensation insurances. End of Business project is basically involved to track different types of General Liability and Property insurances of the client, the Accounts of the client and their major activities, their premiums, claims and payment details and the types of payment details.

# Responsibilities:

# 

* Understanding the Requirements.
* Developed SOQL queries to get data from different related objects.
* Involved in developing visual force pages and Apex classes as per the requirement.
* Customized Page layouts for Standard/Custom objects and assigned Record Types.
* Involved in Configuration and Technical aspects.
* Developed Visual force pages, apex Classes and Triggers.
* Used Data Loader for bulk import and export data.
* Customization of profiles, pick lists, page-layouts, standard objects and dependent picklists.
* Developed Batch classes and schedule Class for Bulk processing of Records.
* Mentoring new joiners in the team, to develop their process knowledge.

# Personal profile:

Date of Birth : 04/05/1996

Gender : Male

Marital Status : Single

Language Known : English, Telugu, Hindi