

NAJIM SHEIKH

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Salesforce Developer

An accomplished software engineer specialized in developing and administrating of Salesforce.com applications, and has ability of creating business processes; seeking to work for a software organization where I can execute my skills and experience to develop my candidature and can benefit the concerned organization

PROFILE

- **2 Years of total Experience** to Technically competent Salesforce Development with relevant experience of 1.5 years in managing responsibility of gathering project information from clients, documentation, designing, developing and testing.
- Worked on **Sales Cloud, Service Cloud & Marketing Cloud**.
- **Platform Developer I (401)** Salesforce Certified.
- Worked on various salesforce.com standard objects like **Accounts, Contacts, Leads, Campaigns, Opportunities, Activities**.
- Worked on **Salesforce Analytics** like **Report & Dashboard** & Visualize into a UI.
- Hands of experience in **configuring and Customizing** the applications on Sales force platform
- Hands on Experience working with **Data Loader & Import wizard** Product Development experience using **Apex**.
- Involved in Developing and good knowledge on **Sales force object Query Language (SOQL)** and **Sales force Search Language (SOSL)**.
- Implemented **Agile Methodology in project management** as part of the project designing.
- Performing database operations using **Apex Data Loader** to maintain the data quality and migration.
- Designed **Custom Formula Fields, Field Dependencies, Validation Rules, Work Flows, and Approval Processes** for automated alerts, field updates, and Email generation according to application requirements.
- Implemented security and sharing rules at **object, field, and record level for different users at different levels of organization**, also created various profiles and configured the permissions based on the organizational hierarchy.
- Involving in **Client meeting and implementing the process**, based on the client requirements.
- Having **good Analytical, Programming and Problem Solving Skills** with excellent interpersonal skills, team player and good leadership qualities.
- Well-Versed with all stages of **Software Development Life Cycle (SDLC)** and **Software Testing Life Cycle (STLC)**.
- Good **Interpersonal skills, commitment, result oriented**, hard working with a quest and zeal to learn new technologies.

PROFESSIONAL EXPERIENCE

- Working with **PTS technology & Software Pvt Ltd** Nagpur **from** April 2019 to till Date
- Worked with **PJLCE** Nagpur from Jun-2014 to March-2019
- Worked with **NUVA** COE Nagpur from Feb-2012 to May-2014

TECHNICAL EXPERTISE

| | | |
|-------------------------|---|--------------------------------------|
| CRM | : | Salesforce CRM |
| Web Technologies | : | Visual Force, HTML, Java Script |
| Languages | : | Apex, Core Java |
| IDE Environments | : | Apex Data Loader, Eclipse, Force.com |
| Databases | : | ORACLE, SQL |
| Operating System | : | Windows 10, Windows 8 |

PROFESSIONAL PROJECTS

PROJECT- 2

| | | |
|-----------------|---|-----------------------------|
| Title | : | Snap Rx (SRx) |
| Client | : | Biogen Pharmaceutical ltd |
| Platform | : | Salesforce CRM, Data Loader |
| Role | : | Salesforce Developer |
| Duration | : | Aug 2020 till date |

Description:

Snap Rx provides basic CRM needs like Product Information, Order & Invoice Management, Bill Transaction, Stock and Purchase Details. Biogen stands for Bio Generalization management system. It covers major aspect of any Pharmaceutical based CRM System.

Responsibilities

- Configuring Page Layouts, Record Types, Managing Fields and their dependencies, Tabs, Search Layouts and Button & Links
- Configure and Set up relationship between various objects
- Creating Workflows, Objects and Validation Rules inside Salesforce and Mapping them to the existing functionalities and Objects.
- Building Enhanced Dashboards in SFDC
- Worked on Reports & Dashboards.
- Implementing complete Sales force CRM application based on the business requirements.
- Creating and manage Users, Roles, Profiles, permissions, mass updates and renaming records.
- Worked on various salesforce.com standard objects like Accounts, Contacts, Leads, Campaigns, Opportunities, Quotes, Activities, Dashboards and Reports.

PROJECT- 1

Title : HCSC Insurance Services [HIS]
Client : Health Care Service Corporation (HCSC)
Platform : Salesforce CRM, Data Loader
Role : Salesforce Developer
Duration : Aug 2019 – July 2020

Description:

HCSC offers a wide variety of motor, life and health insurance products and related services through its affiliates and subsidiaries. Online Insurance is a web application which is used to track the details about the insurance policy, customer details and company details. It is useful for any kind of insurance to manage the insurance details, to sanction the insurance for customer, process the insurance policy details and all kind of insurance process through online.

• Roles & Responsibilities:

- Involved in study/analysis of business functional specifications document.
- Implemented Apex Triggers, Apex controllers, Visual force pages and Email templates.
- Implemented E-mail notification to the group when governor limits reached.
- Public Groups and workflows, Process Builder
- Involved in Data Migration process through bulk API
- Involved in Code Integration and unit testing and Bug Fixing.
- Involved in code migrating from one sandbox to another sandbox using Force.com IDE (Eclipse).
- Involved in Code review, optimization and fixing review comments.

CERTIFICATIONS

- **Salesforce Platform Developer I (401)**

EDUCATION

- Completed Mtech in Computer Science & Engineering from **RGPV UNIVERSITY, Bhopal**
- Completed B.E in Computer Technology from **RTM UNIVERSITY, Nagpur**
- Polytechnic Diploma in Computer Engineering from **MSBTE Mumbai**

PERSONAL DOSSIER

Father Name : Ajis Rafiq Sheikh
Date of Birth : 05th July-1986
Marital Status : Married
Languages Known: English & Hindi
Address : Plot No-148, Baba Farid Nager, Zingabai Takli, Nagpur 30(Maharashtra)