

JATIN SRIRAJ

To be associated with an esteemed organization would give me scope to make the best use of my qualification and experience, which can be applied and shared to achieve organizational and individual goals.

WORK EXPERIENCE

Wiz for Biz Creative, Bangalore

Account Manager

15/08/2019 - 25/02/2021

- Acquire a thorough understanding of key customer needs and requirements.
- Work with Sales Team on Proposals and supporting them in presenting the proposals to the prospects on the Services offered.
- Serve as the link of communication between key customers and internal teams.
- Resolve any issues and problems faced by customers and deal with complaints to maintain trust.
- Collaborate closely with team members (Finance, Legal, S&M) to support renewals and expansion opportunities.
- Worked on preparing user manuals of different solutions and in the enhancement of product documents.
- Generating and tracking AMC from time to time.

Stayabode Ventures, Bangalore

Community Manager

01/02/2019 - 10/08/2019

- Guided tour of properties and increasing sales of the properties.
- Closure of after sales.
- Vendor and Inventory Management.
- Resolve day to day issues in a timely manner.
- Deliver amazing living experience to the residents by creating a vibrant community.
- Organizing social events on monthly basis to engage residents.
- Helping to get familiar with the App.

EDUCATION

Master of Business Administration (Marketing)

PES University, Bangalore.

2016-2018

Bachelor of Technology (Civil)

GITAM University, Hyderabad.

2011-2015

ACHIEVEMENTS

- Represented Gitam and PES university in Inter-university football tournaments during the years 2012, 2013, 2014, 2017 held in Tamil nadu, Kerala, Calicut & Gulberga.
- Participated in organizing MBA fest Prakalpa.
- Participated in various dance competitions and won various prizes.



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SKILLS

Marketing

Script Writing

Photoshop

CMS

illustrator

Excel

Social-Media
Marketing

Pre-Sales

HTML

CSS

LANGUAGES

English



Hindi



Telugu



Kannada

