Kshipra V. Nomulwar 

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**Salesforce professional with 8.2 Years of IT experience.**

**Summary of Professional Experience:**

* **Currently working with Persistent Systems limited as Salesforce lead for End to end Health Cloud Implementation.**
* Previously worked as Software Engineer at ESI Group Pune for Service and Sales Cloud implementation.
* Implemented HR Analytics & Reporting using Salesforce Platform
  + Human resource accounting
  + Analysis of VAPP – Value added per person
  + Employee zone tracker
* Experience in Salesforce.com CRM Cloud & Configuration Management, Data migration and Development in Force.com platform**.**
* Good experience in developing Lightning components, Lightning pages.
* Developed custom code to facilitate reporting and enhanced security
* Configured SFDC workflow rules, Approval process, Visual Workflows, Process Builder.
* Performed data maintenance and cleaning.
* Manage dashboards, reports, email services, tasks and events, templates, page layouts,   
  workflows, validation rules, create and maintains custom objects, object relationships, standard and custom fields, Visualforce Components, Visualforce Email templates.
* **Salesforce Certified Developer ( DEV 401(App Builder), ADM 201), Platform Developer 1.**
* Worked as Software Engineering Analyst with Accenture Pune.
* Worked as Senior Software Engineer with iGate Corporation Pune.
* Currently working with ESI Group on HR Application using Salesforce.

**Employment History:**

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| --- | --- |
| **Organization** | **Duration** |
| **Persistent Systems Ltd.** | October 2019 – till date |
| **ESI Group** | Feb 2017 – September 2019 |
| **Accenture** | March 2015 – Feb 2017 |
| **Forbes Marshall** | May 2014 – July 2014 |
| **iGate Corporation** | October 2010 – July 2012 |

**Skills:**

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| --- | --- |
| **Skills** | **Skill Details** |
| Salesforce.com / SFDC (Cloud CRM) | Configuration, Customization, Development for Force.com platform, Apex, Visual Force, Data Loader, Lightning Components, Process Builder, Visual flows, sales cloud, integration, Health cloud |
| IBM DB2 | IBM Certified DB2 Software developer |
| Software programming languages | ASP.NET, VB.NET, XML,C, C++, VB6, HTML, MySQL, Apex |

**Educational Qualifications:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Exam** | **Year of Passing** | **University / Institute** | **% Marks** | **Class / Div** |
| MBA Human Resource | May - 2015 | Pune University | 71.5 | O ( Outstanding ) |
| B.E. Computer Science | Aug - 2010 | Dr. BAMU | 71 | Distinction |
| H.S.C. | Mar – 2005 | Latur Board | 70 | Distinction |
| S.S.C. | Mar - 2003 | Latur Board | 84 | Distinction |

**Details of work experience:**

1. **Organization:** Persistent Systems Ltd.

**Domain:** Salesforce – Health Cloud

**Role:** Lead - Salesforce

**Duration:** October 2019 – till date

**Project Title** EMR & CRM

**Client Name ComiteMD**

1. **Organization:** ESI Group

**Domain:** Salesforce

**Role:** Software Developer

**Duration:** Feb 2017 – September 2019

**Project Title** EGS

**Client Name Inhouse**

**EGS** is ESI Group support project which involves proving support the L1 and L2 users. This includes maintaining tickets, implementing various functionalities to help ease support process.

**Responsibilities-**

* Developing functionality using Workflow rules, Visual Workflows, Process Builder
* Creating Visualforce Email Template, Visualforce Components
* Generating Lightning Components
* Integration with external applications.
* Working with FeedItem, FeedComments objects

1. **Organization:** ESI Group

**Domain:** Salesforce

**Role:** Software Developer

**Duration:** Feb 17 till date

**Project Title** HRIS

**Client Name Inhouse**

**HRIS** is an Human Resource App developed to optimize the functioning of HR in ESI.

**Responsibilities-**

* Developing functionality using Visual flows and Process Builder.
* Resolving issues/tickets related to various requirements.
* Performing data load of Compensations, Bonuses etc.
* Moving HRIS from Classic to Lightning by developing Lightning components, pages.
* Working with Approval processes
* Generating Bonus sheets as PDF

1. **Organization:** Accenture

**Domain:** Salesforce

**Role:** Data Migration Consultant

**Duration:** November 15– Feb 17

**Project Title** IMPACT 2017

**Client Name Pitney Bowes**

The IMPACT (Information Management Process And Client Transformation) 2017 transformation program is the largest transformation initiative in Pitney Bowes history. It is launched to drive business and operational excellence opportunities and support expanding go-to market channels through: improved client experience and access in core markets; leveraging lower-cost client-specific contact strategy; expanded global shared services leverage through IT , Field Service, Supply Chain, and Call Center; streamlined, simplified, and standardized global processes.

**Responsibilities-**

* Data Loader Consultant – Loading data files with more than 2 million data using Data Loader with multiple setting options like batch size, mode etc. as per the intensity of the data and availability of the SFDC object codes.
* Solving issues when data load is done through IBM Data Stage by analyzing the existing APEX code and optimizing the affected SOQL queries.
* Debugging the existing code to determine the SOQL queries causing issues in data load.
* Determining various governor limits to help successful data loads in SFDC.
* Frequent interaction with the Onshore team to help meet the required deadlines**.**
* Automating business requirements using Process builder.
* Implementing complex business requirements using Visual workflows.

1. **Organization:** Accenture

**Domain:** Salesforce

**Role:** Software Engineering Analyst

**Duration:** March 15 – October 15

**Project Title** Cross-Fire Renewals

**Client Name VMWARE**  
Project Crossfire is a critical part of the RS2 Optimization program, Focused on increasing New License Sales bookings by the Renewals Cross-Sell/Up-Sell program. The program will bring the Leads Process to the management and tracking of the Cross Sell/Up-Sell program improving the ease of use for Sales and Partner for finding and converting Cross Sell Lead. Enabling the sales and partners to convert and track leads from a start to booking.

**Responsibilities-**  
1. Data Migration -   
All existing cross-sell opportunities will be migrated to Leads.   
All records will be first added to the new recommendations staging area  
Once all records are populated into the staging area, they will then be enriched with any missing information that is required based on the enrichment rules defined for new lead creation.  
Mapping for this conversion is provided by the business.  
A batch class was used to implement this requirement.

**Additionally-**

* Creating Custom Objects, Custom Fields, Work Flow Rules, Validation Rules
* Implementing Roles & Profiles as per Client requirement
* Designing page layouts and Generation of Reports
* Loading data using data loader
* Good understanding of Apex, Triggers and Visual force pages, batch jobs.
* Fluent knowledge of work bench

2. Salesforce Testing -  
Done testing for various CR's related to different projects.

1. **Organization:** Forbes Marshall

**Domain:** Human Resource

**Role:** Functional Consultant

**Duration:** May 14 – July 14

**Project Details:**

**HR Analytics**

Project included automation of existing HR Processes in order to create reports for HR analysis and for taking strategic decisions. It also included evaluation for Engagement Zone Tracker & Optimization of manpower (VAPP - Value Added Per Person) applications which are used within Forbes Marshall . Objective of the project was to create an automation model for the above mentioned processes using Salesforce Technology to reduce the efforts for improving the work efficiency.

**Responsibilities:**

* Interacting with HR team to understand the requirements
* Design and implement end to end application for HR processes.
* Implementing Roles & Profiles
* Designing page layouts and Generation of Reports
* Loading data using data loader

1. **Organization:** iGate Corporation

**Client:** State Farm USA

**Domain:** Insurance Domain

**Role:** Senior Software Engineer

**Duration:** October 2010 – July 2012

**Project Details:**

**State Farm ( Insurance Domain )**

State farm is an insurance company that uses multiple technologies to support their various functions.

This project deals with rolling back Claims module from legacy application and to accommodate claims in Salesforce. This includes customization of Salesforce as well as migration of existing Claims Data from legacy application to Salesforce.

**Responsibilities:**

* Creating Custom Objects, Custom Fields, Work Flow Rules, Validation Rules
* Implementing Roles & Profiles as per Client requirement
* Designing page layouts and Generation of Reports
* Loading data using data loader
* Good understanding of Apex, Triggers and Visual force pages

**Personal Details:**

Gender: Female

Date of Birth: 21/12/1987

PAN No: AKZPN8976F

Nationality: India

Passport No: H7668585

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