**Ghouse MD**

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**(510) 565-7828**

**PROFESSIONAL SUMMARY:**

* **Having 7+ years** of experience in the **Salesforce.com CRM** space that includes **Administration, Development and Support experience.**
* Involved in various stages of **Software Development Life Cycle (SDLC**) including analysis, requirement gathering, enhancements, testing, deployment and maintenance of standalone object oriented enterprise applications.
* Experience in **Developing, Administration, Configuration, Implementation, and Support of Salesforce CRM** based on **APEX** Language and leveraging **Force.com** Platform.
* Experience working with **Force.com IDE, Data Loader and Salesforce.com Sandbox** environments.
* Led projects using both **waterfall methodology and Agile/Scrum methodology.**
* Experience in **SFDC Administrative** tasks such as **creating Profiles, Roles, Users, Email Services, Approvals, Workflows, Dashboards, Tasks Configuration, Analytics Reporting, User Acceptance Testing, End User Training Development & Delivery and System Testing.**
* Excellent work experience in designing **Custom Objects, Custom Formula Fields, Field dependencies, Relationships, Picklists, Custom Tabs, Validation rules, Work Flows, Approval Processes, Page Layouts, Search Layouts** to meet the client’s requirement and functionality.
* Experience in Force.com **Apex Classes, Apex triggers, Visualforce, Batch Apex, Integration, REST & BULK API, WSDL, SOAP based Web Services, Force.com API, SOQL and SOSL and Salesforce AppExchange.**
* **Extensive knowledge and hands on experience on Wave Analytics (Dashboards) in Salesforce.**
* Integrated **Data sources (Applications) with Salesforce CRM for building the holistic 360\*** view for any data source for typical dashboard view. **Not limited to Salesforce CRM.**
* Designed, implemented the **Bulk & Rest API integrations** for exporting& importing the data from **Salesforce CRM to Down Stream Applications (Two-way Integrations).**
* Experience in **Salesforce SFA** applications based on Apex Language and leveraging Force.com Platform - World's first commercial Software as a Service (**SAAS**) application running in **Cloud Computing Environment.**
* Worked on **embedding** the **wave dashboards into Visual Force pages and lightning** using lightning components and App Builder.
* Hands on experience implementing **Role Hierarchies and Sharing Rules** for system security design.
* Expert in creating **Business Requirement Document** (BRD), Functional Specification Documents (FSD), gap analysis, cost benefit analysis, use case diagrams, sequence diagrams and activity diagrams using UML, Microsoft Office.
* Expertise in **Service Cloud console** with exposure to **CTI adapters and mobile application integrations.**
* Experience in working with **Eclipse IDE** with **Force.com** Plug-in environment for writing Business logic in **Apex Programming Language.**
* Create advanced dashboards in **Wave Analytics** by modifying the **JSON** that defines them.
* Experience in working with Force.com Standard Objects like **Accounts, Contacts, Leads, Cases, Opportunities and Campaigns.**
* Experience in **Standard and Custom Controllers in Visualforce** for development of custom Visualforce pages and components as required by business requirements.
* Used different data tools like Apex Data Loader, Import Wizard, SFDC Data Export, and Mass Delete.
* Worked on various **Salesforce/Veeva integrations with SAP, Oracle** and other third-party systems to support Order Management module.
* Worked on complete life cycle of **SFDC Implementation.**
* Developed Lightning Components to replace the deprecated S-Controls.
* Worked on Service Cloud Communities sharing business Process Extend them across offices and departments and outward to Customers and Partners.
* Good knowledge of Salesforce Einstein Analytics Governance Limits and Limitations.
* Experience working with **Salesforce.com sandbox, Service Max field service and production environments.**
* Proficient in working with **Eclipse IDE and Force.com** Plug-in for writing business logic in **Apex** programming language.
* Experience with **Apttus, Big machines CPQ** and built AppExchange applications with **AngularJS and Bootstrap.**
* Experience in performing data migration from Legacy Systems using **Data Loader.**
* Knowledge in **Selenium IDE** automation tool.
* Experience in using **Workbench tool for SOQL queries, SOSL and the REST Explorer.**
* Experience in using **Force.com Explorer to browse data model schema, custom objects, fields, build and test SOQL queries.**
* Developed UI containing angular/jQuery in Salesforce.
* Excelled in working with various **Salesforce.com** standard objects like **Accounts, Contacts, Opportunities, Products, Cases and Leads.**
* Experience in web technologies like **HTML, XML, and JavaScript, ExtJS** and also experienced on working with data structures to manage large amount of data efficiently.
* Proficiency in Object Oriented Languages like C++, Java, J2EE, JSP, Servlets and other Java technologies.
* Strong **Database (RDBMS)** development experience in writing **queries, functions, stored procedures, triggers, and views in Oracle, SQL, PL/SQL and MS Access.**
* Excellent work ethics, self-motivated, quick learner and team oriented. Continually provided value added services to the clients through thoughtful experience and excellent communication skills.

**EDUCATION:**

Bachelors from MGIT, India.

**CERTIFICATIONS:**

* SALESFORCE PLATFORM DEVELOPER 01 CERTIFIED.
* Salesforce Certified Administrator.

**TECHNICAL SKILLSET:**

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| --- | --- |
| **Salesforce Technologies** | SFDC Certified Force.com Developer, Salesforce CRM, Salesforce SFA, Apex, Classes/Controllers, Apex Triggers, SOQL, SOSL, Veeva, Visual force Pages / Components, Apex Web Services, AJAX, Workflow & Approvals, Marketo, Analytic Snapshots, Wave Analytics, Apttus, Exact Target, Case Management Automation, Dashboards, Custom Objects. |
| **Salesforce Tools** | Eclipse, Force.com Eclipse IDE Plug-in, Force.com Explorer, Apex Data Loader, Force.com, Workbench, Force.com Platform (Sandbox and Production), Force.com Excel Connector. |
| **Programming Languages** | Java, HTML, XHTML, DHTML, JavaScript, C, C++. |
| **Databases** | MS SQL Server 2012/2014, PL/SQL, RDBMS, Oracle 8i/9i/10g, MS Access, DB2 and MySQL. |
| **Operating Systems** | Windows NT / 2000 / XP Pro, Windows Server 2008/2012, Linux, AIX. |

**PROFESSIONAL EXPERIENCE:**

**Virginia Department of Health (VDH), Richmond, VA, Sep’18 to Present**

**Sr. Salesforce Developer**

**Responsibilities:**

* Coordinated business process review meetings with multiple teams to establish standard workflow processes.
* Experience on Salesforce modules objects like Campaigns Management, Leads and Opportunities
* Designed, Implemented and developed the Custom Objects, Page Layouts, Custom Tabs, and Components to suit to the needs of the application.
* Worked with business analyst to develop project implementation and develop plans including user interfaces.
* Design, implementation, administration and troubleshooting Apttus CPQ system, managing security profiles and providing technical support for Sales users.
* Used Community cloud to build deeper relationship with customers to provide better service and assist them through online.
* Worked with the Business group for requirement gathering throughout the planning and implementation. Coordinate with business analysts for the issues requiring business analyst help.
* We have provided solutions and support for Single sign on SSO, ensuring compliance with international security standards like SAML 2.0.
* Hands on experience on Salesforce Lightning for Customizing Reports and Dashboards for business use.
* Configured and bulk data load of Products, Price Lists and Price List Items by using workbench and also validating the security products from Apttus CPQ to CSP application.
* Worked extensively on managing Products, Price Lists, and Categories, Price rules, Constraint rules and defining Product Visibility for Apttus CPQ package.
* SAML to grant user access to training, cases, communities and opportunities.
* Worked on various salesforce.com standard objects like Campaigns, Leads, Accounts, Contacts, Opportunity, Forecast, Cases, Reports and Dashboards.
* Managing the end-to-end technical delivery for multiple Salesforce, Veeva, and Siebel and custom applications
* Worked on Veeva including System Configuration, to make business processes social, to collaborate in real-time from anywhere, with Chatter.
* Developed custom Business logic using Apex Classes, Visual force pages and Lightning components. Used Visual force components like Page Block, Command Buttons, Action support, Action Function.
* Created Consumer and Partner portals using communities and configuring it for enhanced business perspectives and worked with trigger and Trigger handler frameworks.
* Created various Profiles, Roles, and Page Layouts and configured the Permissions based on the Organization hierarchy requirements. Hands on experience on using languages like HTML, DHTML, HTML5 in attaching page content like data, images and videos.
* Developed the UI component architecture and API for application integration framework using Angular.JS.
* Implemented Wave analytics and designed Wave dashboards, lenses and datasets.
* Experience in Veeva integration on Salesforce/Force.com Platform
* Worked on various Sales force/Veeva integrations with Oracle and other third party systems to support Order Management module.
* Involved in Service cloud and Sales cloud for Implementation/Customization.
* Coordinated with QA team to fix the defects.
* Created user Roles and Profiles, Security Controls and Sharing Settings, Permission Sets.
* Managed users, hierarchical roles, profiles, security controls and territory management.
* Defined Lookup and Master-Detail relationships on the standard and custom objects.
* Created Roll-up Summary fields to aggregate data from child records on the parent.
* Used Field-level Security to ensure that protected data is only shared with authorized persons.
* Implemented SFDC web-to-lead functionality into the corporate site to make lead management simple and efficient.
* Used Salesforce.one for managing navigation and built custom Visualforce components with J Query Mobile and AngularJS
* Created Visualforce Pages to provide UI to the custom objects.
* Developed and maintained SFDC analytical reports and dashboards for management review and planning for accurate forecasting purposes.
* Created Custom Reports and Dashboards to track Opportunity pipeline/stages for Management visibility with the help of Salesforce Wave analytics.
* Installation and support of App Exchange applications like exact target and Marketo.
* Created Lightning app for company's retail product page to display items from inventory.
* Fixed issues with custom Lightning Event Management app on styles & controllers for in-built apps.
* Wrote custom controllers implementing complex code for retrieval from Sales Force to Visualforce pages.
* Proficiency in data migration and integration using data loader and hands on experience in using ETL tools for handling large data volumes.
* Experience in web technologies like HTML, XML, CSS, JSP, JavaScript, WSDL, J-query, Tool tip & Auto Complete widget, SOAP, REST, BULK and METADATA API.
* Used SOQL and SOSL for data manipulation needs of the application using platform database objects
* Created Visualforce pages to provide customer status to sales team and executive team based on different geographical location filters.

**Environment:** Saleforce.com platform, Apex Language, Visual force Pages, Data Loader, HTML, Java Script, Workflow & Approvals, Reports, Lightning design system(LDS), Custom Objects, Custom Tabs, Email Services, Sandbox data loading, Eclipse IDE Plug-in, Windows XP.

**NuVasive, San Diego, CA Oct’16 to Aug’18**

**Sr. Salesforce Lightning Developer/Admin**

**Responsibilities:**

* Worked with Einstein Analytics BITool of Salesforce to visualize the business flow through Datasets, lens and Dashboards.
* Designed, Built and supported Einstein Analytics apps, dataflows, datasets, lens, dashboards.
* Worked closely with Business Analysts and business users to gather project requirements.
* Proficient in Creating Dataflows using Transformations and Creating Recipes.
* Created Lens and Dashboards so that Agents/Users can generate reports and visualize data on dashboards.
* Worked with Dataset XMD JSON, Dataflow JSON and Dashboard JSON to achieve features not available in out-of-the-box.
* Worked with Advance SAQL to create Lenses and have strong experience with various SAQL Functions.
* Worked with Communities to embed Einstein Dashboards into the community sites.
* Created Custom objects, custom fields, Pick list, role based page layouts, Workflow Alerts and Actions, and Approval Workflow, Validation Rules, Approval Processes, custom Tabs, custom reports, report folders, report extractions to various formats, design of Visual force Pages, Snapshots, Dashboards, and Email generation according to application requirements.
* Worked with various Salesforce.com objects like Accounts, Contacts, Leads, Campaigns, Reports, and Dashboards.
* Worked with Angular-JS during the time of development environment.
* Expertise working on Visual force pages, HTML, CSS, JavaScript and jQuery.
* Worked on the different requirements from user on Salesforce.com platform and Force.com IDE Plug-in using Eclipse.
* Involved in Developing Lightning pages using Aura, implemented lightning Controllers, Components using Lightning Design system (LDS) for Lightning Community builder.
* Developed a Human Resources Service Cloud and customer community.
* Developed Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application.
* Developed various Custom Objects, Tabs, Components and Visual force Pages.
* Developed and configured various Custom Reports and Report Folders for different user profiles based on the need in the organization.
* Developed Custom Objects, Custom Reports and configured the Analytic Snapshots to dump the data on regular basis for the sales performance and lead generation statistics.
* Designed and developed user interfaces using JSP, HTML and CSS.
* Developed Lightning Components, Lightning apps using Lightning Design System (LDS) to provide more interactive interfaces to end users.
* Maintained user roles, security, profiles, and workflow rules wherever necessary.
* Working experiences on Salesforce.com intranet sites and Salesforce external sharing.
* Interacted with the Salesforce.com premium tech support team on a regular basis.
* Built a custom app with Lightning experience for sales to monitor their performance close details.
* Used Angular JS as the development framework to build a web-page
* Was responsible for updating the checklist for testing sandbox environment after the sandbox refresh is done.
* Created test scenarios on Sandbox environment, created packages and moved it between Sandboxes and Production environments to place final implementations.
* Build a salesforce1 lightning app for different business groups in the organization and used sales force lightning designed systems style.
* Have built custom user interfaces using Lightning components and also used Lightning Components to create stand-alone applications that are hosted on Salesforce.
* Worked on Permission sets, Permission set licenses, Licenses assignment to users, roles and profiles for Analytic Users.
* Good Guidance of Analytics Reference documents from Salesforce to understand the new implements and releases in Einstein Analytics.
* Worked on Salesforce reports and dashboards as well for the reports as part of project and for unit testing purposes. Proficient with Reports and report types as well.
* Learning and understanding of new releases of Salesforce Einstein Analytics concepts and implementing it in the Analytic Studio.
* Involved in testing phases like UAT, Smoke Testing as well.

**Environment:** Einstein Analytics, Analytics Studio, Wave Dashboards, Dataflows, Datasets, Wave App, SAQL, JSON, Saleforce.com platform, Apex Language, Visualforce, Lightning, HTML, Java Script, Reports and Dashboards, Data Loader, Data Prep tool, Data Manager, Data Utils, Informatica Rev, Informatica, Dell Boomi, Eclipse IDE Plug-in, Sandbox data loading, Eclipse IDE Plug-in, Windows, Agile.

**DXC Technologies,** [**Tysons, V**](https://www.google.com/search?sxsrf=ACYBGNTza0KBgz0IODRPBN3KKDmL62KLpQ:1576167610315&q=Tysons+Corner&stick=H4sIAAAAAAAAAOPgE-LVT9c3NEw2K8owMssqUOLUz9U3MDTItYjX0spOttLPL0pPzMusSizJzM9D4VhlpCamFJYmFpWkFhUvYuUNqSzOzytWcM4vykstAgCpSz2ZWAAAAA&sa=X&ved=2ahUKEwiNs5P0wbDmAhVv6nMBHeeoAkcQmxMoATAiegQIDxAg&sxsrf=ACYBGNTza0KBgz0IODRPBN3KKDmL62KLpQ:1576167610315)**A Jan’15 to Sep’16**

**Salesforce Developer/Administrator**
**Responsibilities:**

* Worked on various Salesforce.com Standard objects like Accounts, Opportunities, Leads, Campaign, Events, Tasks, Contacts, Cases, Reports and Dashboards.
* Agile Development Methodology was followed for the implementation.
* Managed Salesforce integration with existing systems and third-party providers.
* Developed various Custom Objects, Tabs, validation rules, formula fields.
* Implemented custom Cascading Style Sheets (CSS) for Visual force pages.
* Worked with SOQL, SOSL queries with Governor Limitations to store and download the data from Salesforce.com platform database.
* Worked on **Apttus CPQ** configuration and integration.
* Made enhancements to **Apttus CPQ** (Configure Price Quote) tool, shopping cart by adding new fields. Run batches in order provided to project changes by following the instructions provided by Apttus.
* Expertise in Development of applications in SOAP and Restful Web Services using.
* Developed Visual Force pages to change the entire look and feel, tabs and views of the Salesforce.com UI in accordance with the company requirements.
* Worked on Apttus CPQ (Configure Price Quote) tool, shopping cart.
* Developed various angular components and reusable modules throughout development lifecycle.
* Worked on UI/UX of the application by translating design from mockups to HTML/CSS.
* Constant involvement in exploring AppExchange apps and using the apps wherever necessary. Used apps like Aptos, target, Cloud Converter, Chatter un-follow rules, Field Trip, Conga Composer, AKARD, Docusign etc.
* Created relationships among objects using Lookup and Master-detail relationships.
* Developed a custom MARS Application to implement Change Management and Configuration Management for all Veeva applications.
* Experienced with Oracle CPQ (Configure-Price-Quote), for creating Quote proposals.
* Implemented CPQ System to improve user experience in the Quoting process using Salesforce.
* Integrated Marketing cloud instance and Sales cloud using marketing cloud connect to personalize marketing campaigns and provide services for email, mobile, social and online marketing.
* Created and implemented marketing campaigns using marketing cloud tools like Journey Builder, Email Studio and social studio.
* Created and maintained email reporting dashboards which are used by marketing teams to make delivery and content decisions.
* Created folder structure to house marketing email templates and executed A/B testing on mail templates to improve engagement.
* Created various Profiles, Roles, Page Layouts, and Record Types and configured the Permissions based on the Organization hierarchy requirements.
* Cross-Program Deployment Lead for integrated release involving Oracle, IBM, Informatica, and Salesforce
* Perform detailed analysis of business and technical requirements and developed the Apex classes using other Platform based technologies like Visual Force, Force.com IDE.
* Extensive experience on S controls, Visual force pages and Page layouts according to the Business requirements.
* Worked with Business on Design and Implementation of Product catalog and product attributes to expose on CPQ application.
* Installed the Call Center Applications and allowed the end users to maintain a track history of customer’s complaints.
* Managed and deployed Salesforce.com CRM solution to multiple departments within the organization.
* Performed data cleanup and/or Data migration to/from salesforce.com.
* Experience on high-availability, fault tolerance, and auto-scaling in AWS Cloud Formation.
* Designed and deployed Custom tabs, validation rules, Approval Processes and Auto-Response for automating business logic.
* Created workflow rules and defined related tasks, email alerts, and field updates.
* Developed several Custom Reports & Dashboards that are used by Business user and Managers.
* Integration with ETL tools like Informatica, Info sphere.
* Integrated applications using web services by consuming the WSDL files for extracting the data from the external systems.
* Involved in various user stories and worked with QA team to test in various sandbox environments and update fields in Production.
* Configure and Maintained the Sandbox Environment for easy facilitation of Development and QA Activities.
* Created custom Java Application to Interact with Salesforce using SOAP and Rest web services.
* Implemented Data Loader through the Command Line Interface to extract the data from database.
* Developed visual Force pages with JavaScript and Apex classes.
* Written Apex Test classes to Unit test Apex classes before moving to Production.
* Created and maintained the documentation for Design, Migration and Integration.
* Deployed applications from Sandbox to Production.

**Environment:** Saleforce.com platform, Apex Language, Wave Analytics, wave dashboards, Visual Force, HTML, Java Script, Reports, Dashboards, Sales Wave App, SAQL, JSON, Service Wave App, Wave Analytics, Data Prep tool, Data Manager, Data flow, Atom, Wave Labs, Data Utils, Informatica Rev, Informatica, Dell Boomi, Eclipse IDE Plug-in, Sandbox data loading, Eclipse IDE Plug-in, Windows, Agile.

**UMC Tech, India Jun’13 to Nov’14**

**Java Developer**

**Responsibilities:**

* Designed and Developed dashboard menu section, Home page, Admin home page, user module (Modify/ search users, create user's screens with assigning various roles) using Spring MVC framework, Hibernate ORM Module, Spring Core Module, XML, JSP, JQuery and XSLT.
* Worked on AGILE based development Environment and used SOAP based Web Services from scratch to develop interfaces to integrate between front-end system and back end systems.
* Set the software development processes and procedures (SDLC) based on an Agile Development methodology.
* Translated client requirements, analyzed design, created and managed UML diagrams, built sequence diagrams and design documents, and conducted POCs.
* Involved in the full life cycle of software design process of other projects, including prototyping, proof of concepts, design, interface implementation, testing and maintenance.
* Experience with Java Server Page (JSP), designing and developing client-side graphical user interfaces using HTML, JavaScript, JQuery, and CSS.
* Accountable for analyzing requirements, developing designs, implementing, and testing software/web applications using Java, J2EE, JSP, WebLogic, JavaScript, HTML, and SQL.
* Involved in creation of Soap Web Services, WSDL and web methods with Annotation in hibernate, implemented Web Services in JAXP based on SOAP protocols using XML and XSLT.
* Used Spring DI, Spring DAP and JDBC Template in the persistence layer for GPS, backend being Oracle10g.
* Used Web/application servers such as Tomcat and JBoss.
* Created test cases for DAO Layer and service layer using JUNIT and bug tracking using JIRA.
* Implemented the application using Spring Boot Framework and handles the security using spring security.

**Environment:** Java, HTML, XML, Maven, Hibernate, Spring AOP, JSP, Spring MVC, Junit, JIRA, JavaScript, JQuery, Angular JS, Node JS, AJAX, JBoss, SOAP, JAX-WS, WSDL, Oracle 10g.