### *Sushilkumar S. Pise*

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### **Profile Summary**

Certified Salesforce developer, having overall 7.08 years of experience. It includes Salesforce Configuration, Customization (Coding) and CPQ implementation. Involved in various stages of software development life cycle including–development, testing, deployment, integration with external systems and implementation of various systems.

### **Skills**

**CRM:** Salesforce.com (SFDC)

**Programming Languages:** APEX, Visualforce, Java, Lightning

**Internet Technology:** site.com

**Data Migration:** APEX Data Loader, Salesforce developer Console

**Integration:** REST Integration

**Deployment:** Change set, ANT

### **Certifications**

1. Sales Cloud Consultant
2. Platform Developer – I
3. Salesforce Administrator
4. Apttus CPQ – 201
5. Salesforce CPQ Specialist
6. Platform Developer - II

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# Professional Profile

***Employer :*** Accenture Solutions Private Ltd. (December 2016 – till date)

Cognizant Technology Solutions (April 2013 – December 2016)

***Title :*** Application Development Senior Analyst

***Role :*** Application Development Team Lead

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| ***Job Functions*** | * Requirement gathering and business process understanding. * Interaction with client for requirement discussion and production issue through scrum calls. * Story distribution among team members and review of same. * Propose Best solution as per industry standards and standards set by Salesforce.com. * Code and Configuration Deployment. * Providing technical and functional solution (Low Level) to business. * Maintenance and production support, warranty support. |

# Project Details

***Project*** : Online grocery shopping cart

***Platform*** : Force.com, site.com

***Client***  : Internal (PoC)

***Duration*** : June 2013 – August 2013

***Role***  : Team member.

***Project Brief*** : Preparing an online grocery shopping cart that would include the basic structure of online shopping with the use of internet Web technologies and salesforce.com. The design also included the login for the customer. Some part of the PoC was made responsive as a part of enhancement.

***Responsibilities :***

1. Designing and developing solutions for requirements.
2. Salesforce Configuration & Customization with the use of web technologies.

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***Project*** : Sales Application Insurance

***Platform*** : Force.com

***Client***  : Insurance major

***Duration*** : September 2013 – August 2014

***Role***  : Software Developer

***Project Brief*** : Lead Distribution Engine module that route the Leads to Call Center agents.

Integration with Quoting Engine application, which calculate the premium for Life Insurance products

Implemented LiveOps service, which sends Leads and SFDC id to LiveOps system.

***Responsibilities :***

1. Involved in end to end implementation.
2. Involved in Discovery phase to find effective solutions per salesforce standards.
3. Designing and developing solutions for requirements.
4. Salesforce Configuration & Customization.
5. Deployment
6. Production support.

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***Project*** : Managed Healthcare

***Platform*** : Force.com

***Client***  : Healthcare major

***Duration*** : September 2014 – December 2016

***Role***  : Software Developer

***Project Brief*** : System to provide platform for users to work on associated Opportunities and access related details.

***Responsibilities :***

1. Involved in enhancements and additional requirements design.
2. Designing and developing solutions for requirements.
3. Salesforce Configuration & Customization

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***Project*** : CPQ set up for telecommunication

***Platform*** : Force.com - Apttus CPQ

***Client***  : Telecommunication major

***Duration*** : January 2017 - October 2018

***Role***  : Senior Software Developer

***Project Brief*** : System to provide platform for users to configure products, pricing, quoting

and access related details.

***Responsibilities :***

1. Involved in Product setup.
2. Designing and developing solutions with Apttus OOTB functionalities.
3. Salesforce Configuration & Customization.
4. Customization with various Apttus APIs and Apex, Triggers, Batch Classes, Visualforce,

Lightning.

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***Project*** : CPQ set up for platform virtualization software and service

***Platform*** : Force.com - Salesforce CPQ

***Client***  : Virtualization software major

***Duration*** : October 2018 - Till date

***Role***  : Team Lead

***Project Brief*** : System to provide platform for users to configure products, pricing, quoting

and access related details and customization around OOTB functionalities

***Responsibilities :***

1. Leading a team of 5 developers.
2. Designing and developing solutions with Salesforce CPQ OOTB functionalities.
3. Salesforce Configuration & Customization like batch classes, integration using REST API
4. Customization with various Approval processes and Salesforce CPQ OOTB functionalities.

# Education

1. B.E. in Electrical Engineering from Govt. College of Engg. Karad, with cumulative grades of **68.53% -** **‘First Class with Distinction’**.
2. 12th - 80%
3. 10th - 81%

# Personal Details

* **Birth date** : 07-Jul-1990
* **Marital Status** : Single
* **Language** : English, Hindi, Marathi.

**Declaration:**

*I hereby certify that all the particulars stated above are to the best of my knowledge and believe true and fair. For any misrepresentation or omission of facts I shall be personally liable.*