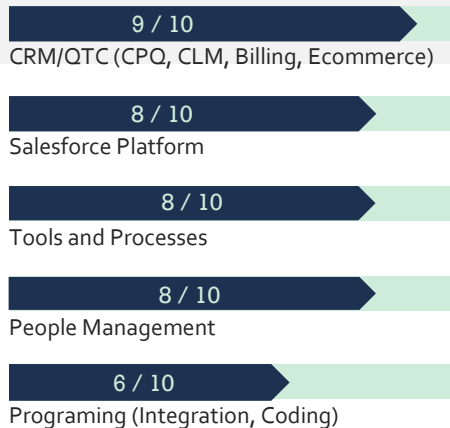# Jiten Chandaria

*Salesforce/Conga/Apttus CPQ-CLM-Billing Expert |
Enterprise Solution Architect |
CPQ/QTC Blogger*

CONTACTS

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SKILLS

9 / 10
CRM/QTC (CPQ, CLM, Billing, Ecommerce)

8 / 10
Salesforce Platform

8 / 10
Tools and Processes

8 / 10
People Management

6 / 10
Programing (Integration, Coding)

CERTIFICATION

Salesforce Application Architect
Salesforce Certified CPQ Specialist
Salesforce Certified Administrator
Certified Sales Cloud Consultant
Certified Platform Developer 1
Certified Data architecture and management designer
Certified Platform App Builder
Sharing and Visibility Designer

Apttus CPQ 201
Apttus Advance CPQ 202
Apttus CLM 201
Apttus Billing 101
Conga Contract for Salesforce
Conga Composer
Conga Grid

Project Management Professional

Microsoft Certified Technology Specialist

ABOUT ME

A technology leader serving as independent consultant, specialized in CRM & Quote-to-Cash (CPQ, CLM, Billing, Revenue) domain with 21 years of rich and insightful experience in IT industry including product design, development, Implementation & consultation using Salesforce and Microsoft technology in Banking, FinTech, Healthcare domain and working with international clients majorly in Europe and North America

EXPERIENCE

Freelancer | Oct 2021 – Present
Providing expert services for CPQ, CLM, Billing, E-commerce for Salesforce, Conga, Apttus Implementations and Helping in Revenue transformation projects

Conga/Apttus | Sept 2014 – Oct 2021
Sr. Solution Architect
Responsible for solution design and implementation of Conga/Apttus CPQ, CLM & E-commerce solutions for the clients; supported 4 Enterprise implementations and 10+ mid/small implementations as Apttus/Conga Expert
Director, Profession Services, Jan-2017 - Nov 2018
Techno managerial role, responsible for Enterprise client implementations; supported various implementations like ABB, HP, Monster, Technogym

Icertis | March 2013 – Aug 2014
Engineering Manager, Mar 2013 – Aug 2014

Responsible for re-engineering of Icertis Contract Lifecycle Management Product development on Microsoft Cloud

Siemens | April 2001 – June 2012
Technical Project Manager, Jan 2007 – June 2012
As a project manager, managed project execution of 3 major Flowmaster product releases every year with Agile- scrum based delivery

EDUCATION

Master of Technology
Indian Institute of Technology
Bombay, 1999 – 2001

Bachelor of Engineering
Gujarat University
Ahmedabad, 1993 – 1997

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RECENT PROJECT DETAILS

Temenos, Conga/Apttus/Salesforce Implementation, 2021-22, 11 months

As part of Revenue Transformation project of Temenos, Working as Lead Solution Architect on behalf of System Integrator Partner (Globant Inc) and leading implementation of Conga CPQ, CLM, Billing, Revenue with team size of 15 people. Implementation includes Requirement gathering, solution design, build and deployment.

R-Zero, Conga CLM/Conga Sign/Composer Implementation, 2021, 4 months

Worked as Developer/BA/SA representing Peergenics as implementation partner, to implement Conga CLM, Composer & Conga sign for R-zero to support their initiative of Sales and contract transformation initiative.

Intuitive Surgical, Conga/Apttus Implementation for CPQ & CLM, 2021, 9 months

Provided Expert service support as Conga solution architect for their Conga CPQ and CLM implementation to their in-house implementation team. Expert service includes guidance on day-to-day conga implementation queries, support in complex use cases design and review of solution design

SWIFT, Conga/Apttus Quote-to-Cash Implementation, 2018-21, 27 months

Provided expert service support to TCS (implementation partner) as Conga solution architect for their CPQ, CLM & E-commerce implementation. Expert service includes mainly participation in requirement workshop, day-to-day design reviews, contribution in complex design work and mentorship to TCS team for conga implementation

Philips, Conga/Apttus Product Configuration Implementation, 2017-18, 17 months

In Conga owned implementation, Led team of 15 people for their Product configuration implementation to support complex product line creation in Conga based on their legacy Siebel CRM products.

ICERTIS, Contract Life Cycle Management (CLM) product development, 2013-14, 14 months

As Engineering manager, lead team of 20 people to re-engineer their web-based Contract Management tool to cloud based Contract management solution.