ASHISH NALAT

Associate Consultant

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I am an experienced software engineer with a demonstrated history of working in IT industry. I am looking forward to a career that will provide me an opportunity that stimulates intellectual growth, learning and add tangible values to my background fuelled by IT.

PROFESSIONAL SUMMARY Salesforce: 3.9 years of experience as an Administration and Developer in Salesforce CRM. Has good knowledge of the Technical and Functional aspects of Salesforce.com, on demand CRM package including Salesforce CPQ. Customizing the applications on Salesforce platform.

💼 Work History

2021-07 - 2022-01

Associate Consultant

Infosys Ltd, Pune

- Client – Johnson Controls (EU and Middle east)
- Worked with native Salesforce quote to cash functionality to design quotes, order management and billing
- Coordinated with Business Users and Pricing team to gather requirements for CPQ implementation
- Working knowledge of product configuration, pricing rules, defining product bundle structures, constraint rules and options
- Worked on Salesforce CPQ pricing using list, cost/markup, percent total, block, price rules, filter rules, system and user discounts
- Performed administrative tasks such as creating users, roles, profiles, sharing rules, email alerts and business processes
- Collected feedback from management and end users to determine business requirements for future releases
- Developed other supporting documentation such as source to target mapping documents, use cases, business logic flows, process flows and documenting training sessions
- Performed Quality assurance by creating test scenarios, conducting unit testing, smoke testing etc

2020-07 - 2021-06

Senior Systems Engineer

Infosys Ltd

- Client- Hershey (USA)

- Workflows implementation with objects, custom apps, layouts, tabs, validation rules, workflow and approval processes, assignment rules, queues
- Manage user setup, profiles, and roles
- Worked on the designing of custom objects, custom fields, role-based page layouts, custom tabs, custom reports, report folders, report extractions to various formats, dashboards, and various other components as per the client and application requirements
- Set permissions for users using Object-Level and Field-Level security best practices
- Implemented solutions to resolve system errors and data issues to avoid downstream effects on marketing or sales teams
- Led various projects under guidance and supervision of chief consultant.
- Created and optimized records management strategies to coordinate and protect information.

2018-05 - 2020-06 | **Systems Engineer**

Infosys Ltd

- Proposed technical feasibility solutions for new system designs and suggested options for performance improvement of technical components.
- Completed software updates and assessed security patches for optimized computer use.
- Integrated database and backup servers into enterprise systems.
- Documented system configuration, mapping and processes.
- Created flowcharts, diagrams and other documentation.

Skills

Salesforce CRM, Salesforce CPQ

MS-OFFICE

Software requirement analysis

User support

Troubleshooting

Problem-solving

Software Development

Technical Analysis

Education

2022-01 - 2022-08 | **Graduate Certificate: Project Management**
Centennial College - Scarborough

2012-08 - 2017-05 | **Bachelor of Engineering: Information Technology**
Pune University - Pune

Certifications

Salesforce Administrator (Infosys Certified).

Java(J2EE) and Python (Infosys certified).