

## Dhiraj Kumavat

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### CAREER OBJECTIVE

To work in a globally competitive environment on challenging assignment demanding all my skills and efforts to explore and adapt myself in different fields and realize my potential where I get the opportunity for continuous learning.

### PROFESSIONAL EXPERIENCE

#### 3.4 Years Experience

##### Certification course

##### Apptus Quote To Cash Certification

ISSUED DATE : AUGUST 18, 2016

ISSUED BY : Apttus

### EXPERIENCE DETAILS

#### 1) Advanz101 Systems Pvt Lt , Pune

Designation: Salesforce Developer

Oct 2018 to Present

#### 2) Innodel Technologies Pvt. Ltd , Ahmedabad

Designation: Salesforce Developer

May 2017 to March 2018

#### 3) Confident Enterprise / RMC, Vadodara

Designation: Cloud Developer (SFDC)

May 2015 to April 2017

### EXECUTIVE SUMMARY

#### As a Salesforce Administrator

- ☐ Daily administration and support of CASES
- ☐ Managing multiple user setup, profiles and roles, customization of objects, fields, record types, page layouts and validations;
- ☐ Working with management, strategic planning & analysis staff and end-users to create and manage complex workflow rules, data validation, and triggers;
- ☐ Develop and create customized reports and dashboards;
- ☐ Create and document application requirements by working together with those involved in the development of program enhancements and changes including program staff, programmers, strategic planning and analysis staff and/or outside consultants as needed;
- ☐ Manage the software testing process, which includes devising test plans, creating test cases, establishing protocols and appropriate testing environments and coordinating actual software testing;
- ☐ Keeping abreast of new Salesforce features and functionality and providing recommendations for process improvements;
- ☐ Train new and existing users on how to use database applications;
- ☐ Keep application users informed about system functionality and enhancements;
- ☐ Provide application users with technical support;
- ☐ Logging and tracking identified system problems through resolution;
- ☐ Creating and maintaining documentation on processes, policies, application configuration and help related materials for users as database applications are developed;
- ☐ Assist programmer with the development of technical documentation of existing and future applications.

- Extensive experience in customizations, configurations in Sales Cloud, Service Cloud.

## As a Salesforce Developer

- Building functionality – This includes writing apex code e.g. creating Salesforce Triggers that can't be done declaratively, creating Visualforce pages, building Triggers and more based on customer/colleague requirements.
- Integration –Integrate all processes and information in both directions, making sure all systems can talk to each other efficiently.
- Lightning:Worked as Support
- Test development in a staging sandbox before finally submitting to live. This guarantees new functionality will work as expected and won't interfere with any existing business processes.
- Bug fixing will also take place to ensure a smooth release to users. This is a great time to involve the Salesforce admin so that they can test usability and provide feedback.
- Ongoing documentation throughout the development. This can be communicated with the Salesforce admin so that they are prepared for any customer interaction/support issues

### ACADEMIC EDUCATION

- Completed **B.E- Information Technology Examination in the year 2014** securing from Gujarat University with **First class**.
- Completed **HSC-Science Examination in the year 2010** securing from Gujarat Board with **Second class**.
- Completed **SSC Examination in the year 2006** securing from Gujarat Board with **First class**.

### TECHNICAL SKILLS

#### Languages

Apex	Java	C	C++	SAP ERP
<b>Web Technologies</b>				
HTML	CSS	JavaScript	jQuery	Ajax
Twitter	WebServices			
SearchAPI				

#### Salesforce (SFDC)

Visualforce	ApexTrigger	VFComponents	SOAPAPI	RESTAPI
VFController	Workflow &Approvals	Emailtemplates	Formulas	ValidationRules
DataManagement	Deployment	Packaging	Force.comIDE	TrialTemplates
S-Controls	Reports	Dashboards	AnalyticSnapshots	SalesforceLighting

#### DBMS and Query Languages

SOQL	SOSL	Microsoft SQLServer	Microsoft Access	
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#### Tools

Eclipse	GitHub	Apex DataLoader		
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## INDUSTRY PROJECT

I would love to present some of the projects I have worked on over the past years for my current employer

- ☐ **Confident G (Role : Developer)**
  - Implemented HeatMap functionality which displays counts of Risks with the location on a map. Color coded states make it easy to see at a glance where the Risk is located. Data is retrieved from Risk Module.
  - Integrated Google Map API to show the Risk Location
- ☐ **Secure Chatter (Role : Developer)**
  - Secure Monitoring for chatter is one of major product of Confident Governance, which gives policy based restriction for keywords in posts/comments, links and file uploaded in Salesforce chatter with auditing and archiving functionality. Here we also have Chatter enforcement functionality through which admin can block user from posting on chatter and we can take more steps for make chatter secure.
- ☐ **CLM (Role : Developer)**
  - CLM (Contract Lifecycle Management) is product of Confident Governance, It is sales implementation deployed on Force.com platform to support Marketing people to track the details of Contracts
- ☐ **DLP (Role : Developer)**
  - DLP (Data Leakage Prevention) is also same like Secure Chatter but instead of Chatter Post/Comments it gives policy based restriction for keywords for Standard Salesforce CRM Objects.
- ☐ **CGR (Role : Developer)**
  - This is the ongoing project for our client based at Canonsburg, Pennsylvania, United States.
  - We are extending ConfidentG functionality by adding more modules Compliance, Policy and Framework
  - Implemented Automated Process, and doing deployment once in a week from Dev Sandbox to Full Sandbox for final UAT
- ☐ **Partner Portal (Role : Developer)**
  - Client need to connect the cycle of sales and streamline their business process with reasonable rates. We proposed partner portal to streamline their process in handy manner with reasonable rates. In which we intergrate Salesforce CRM to .NET framework..
  - In this, from Salesforce CRM we Stores details of leads and convert into opportunity and then Opportunity will be assigned to appropriate partner/reseller. Order will be generated in client ERP system based on details getting from salesforce. Opportunity / Order details will be forwarded to Partner Portal
  - From Partner Portal, Can view & Edit opportunity details by editing sales comments, Sales Stage, Opportunity Statue & place the order if sales stage= "Closed/Won".We can View Order and also placed order.

## PERSONAL DETAILS

- ☐ **Date of Birth** : 16<sup>th</sup> June,1990
- ☐ **Permanent Address** : Destination Memoir, Floor No:304,Gate No.1584,Wing-C,Patil Nagar,Dehu-Alandi Road, Behind Anjani Gatha, Chikhali, Tal-Haveli,Dist-Pune.412114
- ☐ **Gender** : Female
- ☐ **Languages Known** : English, Hindi, Gujarati
- ☐ **Hobbies & Interests** : Surfing internet, Traveling & Reading Books

## DECLARATION

The information provided above is accurate from the best of my Knowledge.

Thanking You,

Yours Faithfully  
(Dhiraj Kumavat)