

# Kushal Bhalodiya

(10x Salesforce Certified, 6x Apttus Certified)

<https://trailblazer.me/id/kbhalodiya>

A804, Gala Eternia, Opp. T.V tower, Drive In road, Thaltej, Ahmedabad, Gujarat, India | (M) +91-8306669997 | kushalbhalodia@yahoo.co.in

<b>SALESFORCE CERTIFIED</b>	<b>SALESFORCE CERTIFIED</b>	<b>SALESFORCE CERTIFIED</b>	<b>SALESFORCE CERTIFIED</b>	<b>SALESFORCE CERTIFIED</b>
Administrator	Advanced Administrator	Platform App Builder	Platform Developer I	Platform Developer II
<b>SALESFORCE CERTIFIED</b>	<b>SALESFORCE CERTIFIED</b>	<b>SALESFORCE CERTIFIED</b>	<b>SALESFORCE CERTIFIED</b>	<b>SALESFORCE CERTIFIED</b>
Sales Cloud Consultant	Sharing and Visibility Designer	Data Architecture and Management Designer	Development Lifecycle and Deployment Designer	Application Architect

## Professional Summary

6+ years of Apttus product experience and a big fan of Salesforce holding a role of Senior Developer with thorough hands-on experience in developing complex and technically challenging Salesforce applications, along with deep understanding of Salesforce platform and Apex best practices to build extremely efficient applications. Supportive and enthusiastic team player dedicated to streamlining processes and stick to best practices to complete the project in time. Always willing to go the extra mile to meet or exceed expectations.

## Apttus Certifications

- Apttus 202 CPQ
- Apttus 201 CPQ
- Apttus 201 CLM
- Apttus 201 IWA
- X-Author for Excel
- Billing Management

## Key Skills

- Lightning web development using Aura and Web Components
- Excellent knowledge on Apex, Triggers, Process Automation tools, Visualforce, Async Apex, Dynamic Apex
- Mentoring new hires
- Excellent technical analytical skills
- Performance optimization
- Excellent understanding of salesforce best practices which helps to develop scalable solution
- Willingness to share skills, knowledge, and expertise
- Design Deployment strategy
- Source control using Bit-Bucket and Git

## Work History

### Senior Developer, Professional Services Technology

01/2015 to Current

**Conga (Apttus Software Private Limited)** – Ahmedabad, Gujarat, India

- Worked on Quote to Cash products (Ecommerce, CPQ, CLM, IWA, Billing Management, and Wallet) with deep understanding of customisation and configuration of managed packages.

- Worked closely with clients to understand complex business requirements and providing best possible solution which is future upgrades proof and easy to maintain.
- Collaborated closely with other team members to plan, design, and develop robust solutions by following Apttus and Salesforce best practices.

## Onsite Experience

---

- I went to client location in Netherlands for 2 months to provide expert services related to Apttus product implementation which was handled by Accenture team.

## Domain Experience

---

- |  |                   |
|--|-------------------|
| • Postal and Logistics                           | • Data analytics  |
| • Hardware and Networking                        | • Aviation        |
| • Electrical and Electronic device manufacturing | • Food Processing |

## Key Innovations to reduce project implementation time

---

- Developed Trigger Framework which enforced developers to write optimized code and easy to debug.
- Created One Click Packages installation utility which reduces time in setting up and upgrading packages in sandbox and production environments.
- Developed Package.xml creation utility which will create Package.xml out of metadata components modified in given time frame.
- Developed Travel Portal to log and process the travel request raised by any user in an Organisation in Hackathon competition.
- Built X-Author Excel application to migrate data for 40+ objects which reduced migrating time significantly.
- Written a script to setup basic data for unit testing the business flow in development phase of the project which saved 2 hours each day.

## Education

---

**Bachelor of Technology:** Computer Science Engineering

2014

**Pacific Higher Education and Research University** – Udaipur, Rajasthan, India.

## Technology oriented Courses and Achievements

---

- Secured 1555th position among 73666 candidates in NIIT 10th National IT Aptitude Test.
- Certificate in Developing Applications using Core Java (NIIT)
- Certificate Program in Advanced Java Programming for Web Development (NIIT)
- Business Component Development with Enterprise JavaBeans Technology (NIIT)
- Web Application Development in J2EE (p3 Technologies)
- Application Development in Android (p3 Technologies)
- Developing Web Applications using ASP.Net (NIIT)
- Certificate in Red Hat Linux Fundamentals (Jet King)