  Profile Summary

Domain/ Sub-Domain –

* Omni-Studio (6+ Month Exp)
* CPQ (2+ Year Exp.)
* Salesforce Admin (2+ Year Exp.)
* Plastic Engineering (15+ Year Exp.)

Education –

* Post-Graduation in Plastic Engineering from CIPET Bhopal

(All over India 1st Rank)

* B. Tech Mechanical from

Nagpur University (Maharashtra).

Certification –

* Salesforce Certified Omni Studio Developer.

Salesforce Trailhead --

• 530+ Badges

• 5 Star Ranger

* 41 Super Badges
* 4.40+ lakh Points

Achievements –

• 2 LIMCA Book of Records Holder for making Smallest Ever Drilling Machine.

• Got 1st Price from IIT Kharagpur for making Smallest Drilling Machine.

**ER. JASJIT SINGH**

**SALESFORCE CPQ SPECIALIST**

 New Delhi (INdia)

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| * Salesforce CPQ Consultant with 2+ years of experience in Configuration and Customization.
* Salesforce Administrator with 2+ years of experience in implementation, Configuration and Customization within the salesforce.
* Salesforce Certified Omni Studio Developer with 6+ Month of experience in implementation, Configuration and Customization of Omni Script, Data Raptor, Integration Procedures, Flex Cards.
* 14+ Year Experience in Plastic Engineering, Specially in Shoe Industry, works as Senior Maintenance Engineer for Imported Injection Molding Machines.
* Work on the Process Flow, design documents and present to the customer and finalize all end-to-end requirements.
* Responsible for working on the Functional design document and reviewing the documents.
* To pursue a challenging career and be a part of progressive organization that gives me scope to enhance my knowledge, skills and reach the pinnacle in the field with determination, dedication and Hard work.
* Experience in support of CPQ projects using product and service Configuration, price rules, approval rules, Product Rule, Pricing Methods Product Bundle Structures and Testing.
* Experience in support of Salesforce Omni-Studio Project using Omni Script, Flex Cards, Data Raptors, Integration Procedures and Various Actions related to these.
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## Technology Proficiency

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| **Technology** | Salesforce CPQ, Salesforce Omni-Studio, Salesforce Lightning, Salesforce Admin Plastic Engineering. |
| **Tools** | Data loader |
| **Operating Systems** | Windows. |

## Professional Experience

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| **Month-Year** | **Designation/ Role** | **Organization** |
| Oct 2021 - Present | Salesforce CPQ Specialist & Omni Studio Developer | CodM Software Pvt. Ltd. |
| Jul 2020 – Sep 2021 | Salesforce CPQ Specialist | Italica International |
| Oct 2019 – Jun 2020 | Salesforce Admin | Italica International |
|  2018 – Sep 2019 | Salesforce Admin | Jasriti Automation |

## Project Details

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| **Type/Location of Project**: Salesforce Omni-Studio (Project of AST Corporation)  |
| **Duration** | Nov 2022 – Present | Role | Salesforce Omni-Studio Developer |
| **Project Type** | Salesforce Omni-Studio | **Technology** | Salesforce Omni-Studio |
| **My Responsibilities** | * Understanding the Business process and designing a solution.
* Design Flex Card, Omni-Script, PDF related to Omni-Script Page Layout.
* Configuring Omni-Script’s Branching, Remote Action, Edit Block, Type Ahead Functionality, Navigate Actions, Set Values Set errors, Remote Actions, Formula Functions, Delete Actions Conditional Blocks.
* Configuring Data Raptors Extract, Data Raptors Post, Data Raptors Transform inline as well as in button form.
* Configuring Integration Procedures using Various Action viz Conditional Block, loop Block Data Raptors Extract Action, Data Raptors Post Action, Data Raptors Transform Action, Data Raptor Delete Action.
* Change Sets (Inbound and Outbound)
* Gathering Requirements and build Technical Document.
* Designing of Page Layout, Lightening Page Records, Record Types.
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## Project Details

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| **Type/Location of Project**: Salesforce CPQ (CodM Software, Italica International)  |
| **Duration** | Oct 2021 – Oct 2022 | Role | Salesforce CPQ Specialist  |
| **Project Type** | CPQ Configuration  | **Technology** | Salesforce CPQ |
| **My Responsibilities** | * Understanding the Business process and designing a solution.
* Design Pricing model based on Requirements.
* Configure CPQ Package, Product Bundles, Pricing Rules, Product Rules, Pricing Methods, Discount Schedules.
* Gathering Requirements and build Technical Document, Contracts & Renewals, Contract Amendments, Subscription’s Renewals
* Setting up Initial Configuration including AppExchange Installation, App setup and Permission set & Assignments.
* Setting up Products, Bundles with Product Options & Features, and Option Constraints, Dynamic Bundle, Multi-Dimensional Quote (MDQ).
* Defining Configuration Attributes.
* Setting up Product Rules.
* Quote line items calculations from different Price books.
* Building Approval process using the Advanced Approvals feature.
* Custom Quote Template, created solution, Template and Build Queries.
* Guided Selling.
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## Project Details

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| **Type/Location of Project**: Salesforce CPQ (Italica International) |
| **Duration** | July2020 – Sept 2021 | Role | Salesforce CPQ Specialist  |
| **Project Type** | CPQ Configuration, Customizations | **Technology** | Salesforce CPQ |
| **My Responsibilities** | * Setting up Products, Bundles with Product Options & Features, and Option Constraints.
* Configure CPQ Package, Products Bundles related to PLC’s, Pricing Rules, Product Rules.
* Responsible to work on the Functional design document and reviewing

the Developer’s release documents.* Data Migration Tool like **Data Loader**.
* Validation Rules, Duplication Rules, Matching rules
* Quote Templates.
* Reports and Dashboards.
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## Project Details

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| **Type/Location of Project**: Campaign Web/Email to Case/Lead (USA) |
| **Duration** | Oct 2019 – Jun 2020 | Role | Salesforce Admin/ Developer |
| **Project Type** | Salesforce Configuration and customization | **Technology** | Salesforce CPQ & Lightening |
| **My Responsibilities** | * Campaign Web/Case, Email/Case and Lead.
* Configure email forwarding from Gmail to Salesforce
* Workflow, Flow and Process Builder.
* Email templates for sample requests, results and order tracking.
* Created formula fields and validation rules for the incoming data into result and order records.
* Exports data into Salesforce about customers using Data loader.
* Opportunity and opportunity line items calculations from different Price books.
* Support using cases in the customer community.
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## Project Details

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| **Type/Location of Project**: Italica International, India |
| **Duration** | Jan 2018 –Aug 2019 | Role | Salesforce Business Analyst & Salesforce Developer |
| **Project Type** | Configuration and customization | **Technology** | Salesforce Lightning |
| **My Responsibilities** | ● Customization with Custom Objects, Custom fields, Validation. ● Rules and Record Types, Page Layout, Lightening Record Page.● Automation Process like Workflow, Process Builder and Approval Process.● Profile and Permission Set.● Data Migration Tool like Data Loader.● Flow Builder Like Screen Flow and Auto-launched Flow.● Application installed by App Exchange. |