

HIMANSHU SHEKHAR

Salesforce Lead Developer

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- 9X Salesforce Certification
- 5+ Years of Experience
- 70+ projects Completed
- 3+ App Exchange Products

CERTIFICATIONS

- Administrator
- Platform App Builder
- Platform Developer I
- Platform Developer II
- JavaScript Developer I
- Sharing and Visibility Architect
- Application Architect
- Data Architect
- B2C Commerce Developer

EMPLOYMENT DETAILS:

CLOUDSHEER CONSULTING

Full-Time · Aug 2022 – Present

- Salesforce Technical Lead
Sept 2023 – Present
- Salesforce Team Lead
Aug 2022 – Sept 2023

KCLOUD TECHNOLOGIES - 3.4 Yrs.

Full-Time · May 2019 – Aug 2022

- Sr. Salesforce Developer
Jun 2021 – Aug 2022
- Salesforce Developer
Jan 2019 – Jun 2021

TECHNICAL SKILLS:

- Sales Cloud
- Service Cloud
- Marketing Cloud
- Health Cloud
- Financial Cloud
- HVS (Sales Engagement)
- CPQ
- CTI
- API Development
- Apex
- LWC
- Salesforce Implementation
- Salesforce Integration

Professional Experience:

As a Salesforce Lead Developer with 4.5+ years of experience and 9x Salesforce certifications, I am dedicated to crafting innovative solutions through my passion for coding. I specialize in addressing unique business challenges, having successfully designed and developed 3+ AppExchange products, showcasing a deep understanding of the Salesforce ecosystem. Driven by a genuine desire to make a positive impact, I approach each project with a focus on delivering effective solutions. My strong logic skills enable me to identify efficient approaches to complex problems, ensuring optimal outcomes. Committed to staying updated on the latest Salesforce advancements, I provide cutting-edge solutions that help businesses thrive.

Core Qualifications:

- Strong experience in Salesforce Development and Design
- Exceptional proficiency in **LWC, Lightning Component, Apex Classes, Trigger (Synchronous and Asynchronous), Visualforce Page & Component, Migration Tool**, and other programs in Salesforce developer toolkit.
- Experience in SFDC Integration (Bi-Directional data transfer) using Web Service and Apex Programming (**SOAP and REST**).
- Hands on experience in building Salesforce Flows, Approval Process, Validation rule, Formula Fields, And Reports and Dashboard.
- Excellent understanding of Eclipse and other Integrated Development Environments
- Sound ability to integrate various business processes across different systems
- Proficiency in SFDC administrative tasks like creating Profiles, Roles, Users, Page Layouts, e-mail services, Workflows, Reports, Dashboards, Approvals and Tasks.
- Ability to meet deadlines and handle pressure in coordinating multiple tasks in a work/project environment. Versatile team player with excellent analytical and presentation skills.
- Experience working in Jira, Azure and Git repository for Development & Deployment process and used Bit bucket and Source tree as Remote repository.

Key Responsibilities:

- Involved with development team to analyze the requirements specified by customer and given ideas for developing and implementing
- Developed App-Exchange Application to communicate effectively with customers and business partners, allows marketers and sales users to batch text and enables administrators to automate triggered text messages and even automate the responses using **LWC, Lightning Components, Controllers and Events**
- Responsible for building the complex Data Model within Salesforce.com by interacting with various teams for understanding the business and implementing the project end to end.
- Responsible for Salesforce.com System Integration with external applications and systems using Apex Web services and Apex Callouts with both **REST API and SOAP API**.
- Worked on analyzing the complete Apex classes, Apex Triggers, Pages in the Salesforce.com instance in the design phase of the Salesforce Single View project. This included documenting the Use and effect of these in the current instance for the migration/implementation phase.

Achievements & Awards:

1x Employee of the year, 2x Innovation Award, 1x Extra Ordinary Diligence Award, 1x Epitome of Organization

Education:

2019 – B. Tech (IT) – Dr. APJ Abdul Kalam Technical University, Noida (U.P)

2015 – HSC (PCM) – Mod Narayan Inter College, Supaul (Bihar)

Project 1: Energy Project

Duration: 1 yr.

Roles and Responsibilities

- Created dynamic Lightning Web Components (LWC) and Screen Flows to optimize agent workflows, enhancing the enrollment process.
- Utilized Salesforce's robust ecosystem, Using Knowledge Articles, to streamline payment and customer information management.
- Created Apex Classes for reliable data exchange with MuleSoft, ensuring seamless integration with operational databases and the WooCommerce platform.
- Implemented CPQ and Salesforce Billing for versatile product offerings, including both one-time and subscription models.
- Developed Apex classes to manage intricate business logic, including account and order management, invoice processing, and payment handling, all while ensuring flawless communication with MuleSoft for data consistency across platforms.

Project 2: Fundraising Company

Duration: 1.5 yrs.

Roles and Responsibilities:

Designed Two Portal

Volunteer Portal:

- Built on Experience Cloud using LWR in LWC for dynamic, engaging interfaces.
- Integrated with Funraisin, Raisely, JustGiving, and Good2Give via Zapier and custom Apex code for seamless volunteer engagement and fundraising.
- Features include volunteer registration, event scheduling, and activity tracking, enhancing the volunteer experience and operational efficiency.

Family Portal:

- Developed in Experience Cloud, leveraging LWR in LWC for intuitive, responsive design.
- Utilizes Zapier and custom Apex for integration with key fundraising platforms, ensuring families have easy access to support and donation opportunities.
- Provides a comprehensive support network, including resource access, community forums, and direct engagement with services, aimed at empowering families and fostering community support.

Project 3: Roofing Company

Duration: 1.5 yrs.

Roles and Responsibilities:

- Created a system to track leads using Salesforce, allowing for better lead management and visibility.
- Developed a strategy for maintaining records within Salesforce, ensuring that all customer interactions and deal progressions are properly documented.
- Integrated Amazon Connect with Salesforce to enable call recording, ensuring that all customer calls are logged and can be reviewed for quality assurance and training purposes.
- Implemented a solution for online document storage within Salesforce, enabling easy access to important documents related to each deal.
- Utilized Experience Cloud to create a customer portal, allowing customers to check the status of their deals, submit queries, and generate cases for any issues they encounter.
- Integrated QR code functionality using FlowCode platform, enabling customers to easily scan and upload their requirements and photos, streamlining the data collection process.
- Implemented sales engagement functionality to guide the operations team on when to send emails and messages, integrating with Twilio for message delivery.