Shubham Ranjan

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# Summary

Seasoned and accomplished Salesforce Developer with a demonstrated history of working in the Technology Consulting Industry and client satisfaction. Adept at explaining highly complex data systems to a wide variety of audiences. Creative team player with strong technical and time management skills.

# Professional summary

* 7 + years of experience in **Analysis**, **Design**, **Development**, and **Customization** in the implementation of Salesforce.com modules.
* Involved in providing **Technical recommendations** and **gap analysis**.
* Capable of leading **Sales Cloud**, **CPQ**, **Quote to Cash**, **Order Management**, **Subscription** lifecycle business models, **Renewals** automations, **GTM** offer enablement, **Mergers and Acquisitions** **integrations** etc. via SFDC Platform architecture.
* Active participation with business in **understanding** and **documenting** technical requirements on feature implementations, enhancements, and integrations.
* Expert knowledge of Salesforce, **APEX programming**, **configuration**, and **Lightning Web Component** development.
* Knowledgeable of **data migration**, **integration** tool capabilities, **API**, and **Web Services**.
* Knowledgeable of **user/role/profile setup**, **record sharing**, **workflows**, **validation rules**, etc.
* Experienced in Iterative Design - **Agile development** methodologies and **Software Delivery Lifecycle (SDLC)**.
* Experienced in **preparing technical specifications** and detailed **design documents**.
* Ability to work in a global cross-functional environment to help **support** and **enhance** business systems.
* Excellent verbal communication skills in articulating the latest technology trends.
* Ability to **plan and execute** tasks in a structured manner.
* Ability to **work**, **collaborate**, and **contribute** to a team environment.
* Experience in **mentoring** junior team members.

# Experience

## Consultant

Deloitte India (Offices of the US)

*Jun 2017 – Present*

* A technical architect on several integration-based modules and POC’s.
* Integrated Salesforce objects with 3rd party cloud applications such as Zuora, NetSuite, and Service- Now using middleware such as MuleSoft and SnapLogic.
* Experience working with bi-directional integration orchestration modules involving real-time and passive integrations between multiple systems via REST API.
* Developed Apex REST web services classes for external applications accessing salesforce.com data with restricted access.
* Created modern Enterprise Lightning Apps combining Lightning Design System, Lightning App Builder, and Lightning Component features.
* Upgraded some Apps from Salesforce Classic to Lightning Experience to develop a rich user interface and better interaction of pages.
* Created multiple Lightning Components, added CSS and Design Parameters that makes the Lightning component look and feel better.
* Leveraged APEX Controller to make a call for external requests to retrieve data from various APIs and displayed them onto the component.
* Minimized code in JavaScript Controllers by adding reusable functions in Helper Component.
* Experienced using VS Code and Salesforce Extension Pack for creating, modifying, and deploying Force.com applications.

Business Technology Analyst
Deloitte India (Offices of the US)
*Aug 2016 – May 2018 (1 yrs. 10 mos.)*

* Worked as SME on the Order Management and Contract Lifecycle Management modules of Apttus/Conga Managed package.
* Experience in driving Configure, Price, and Quote (CPQ) implementations using Apttus CPQ.
* Worked with Salesforce Web services and REST API to sync data between Salesforce and multiple 3rd party applications.
* Worked directly with Business POC's and performed independent development, testing, implementation, and documentation.
* Developed, managed, and maintained change management documentation to comply with IT change management processes.

## Software Engineer

Ignite Intelligence. Pvt. Ltd.

*Nov 2014 – Jul 2016 (1 yrs. 9 mos.)*

* Worked with Salesforce security model (profiles, permissions, and sharing).
* Mindful of Salesforce.com governor limits as well as coding and configuration best practices. Has experience working with process builders, workflows, validation rules, and formula fields.
* Engaged proactively on continuous improvement efforts for application design and support.

## Software Developer

Tos Technology Pvt. Ltd.

*Jul 2013 – Oct 2014 (1 yrs. 3 mos.)*

* Developed, maintained, created, and improved validation rules, custom workflows, Visualforce pages, Apex customizations, custom objects, fields, and formulas.
* Proactively engaged in continuous improvement efforts for application design, support, and practice development efforts.

# Education

Visvesvaraya Technological University

Bachelor of Engineering - BE, Computer Science

# Licenses & certifications

* Salesforce Certified Application Architect
* Salesforce Certified Platform App Builder
* Salesforce Certified Data Architecture & Management Designer
* Salesforce Certified Sharing and Visibility Designer
* Salesforce Certified Platform Developer
* Apttus Quote-to-Cash Certified

Skills

Salesforce.com, Apex Programming, Lightning Web Component, Integration, REST APIs, Web Services, Customer Relationship Management (CRM), SOQL, SOSL, Configure Price Quote (CPQ), Approval Process, Lightning Process Builder, Workflow, Salesforce Security, FLS, Organization Wide Default Settings, Metadata API, Change Set, Data Model creation, Reports and Dashboards

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# Honors & awards

* Applause Award - Deloitte India (Offices of the US) x4
* Client Recognition Award - Micro Focus
* The Employee of the Month - Ignite Intelligence