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**Er. PIYUSH RATHI**

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**Summary of Experience**

* 9+ years of IT industry experience in delivering business application solutions using Oracle technology stack in Communications, Security and Logistics industries incorporating agile approach.
* More than 8 years of rich experience in Oracle CPQ Cloud (Big Machines) with seven CPQ projects delivered successfully for global clients. Currently working as CPQ Solution Architect.
* In depth functional & technical knowledge in Commerce, Configuration, Document Engine, Intégration and Administration modules of Oracle CPQ Cloud.
* Rich experience in creating project design documents like HLD, LLD, Process flows, Interface Sequence diagrams, WBS, Efforts Estimation etc.
* Previous consulting experience with Deloitte (Big 4) & Accenture where worked for Fortune 500 customers.
* Member of Tech Mahindra CPQ Cloud Interview Panel. Earlier in Deloitte as well.
* Yellow & Blue Belt certified in Oracle CPQ.
* Blue Belt Certified and working experience in Salesforce CPQ ‘SteelBrick’.
* Expérience of working on Project pre sales activities such as RFP making, initial customer meetings, system walkthroughs, Efforts Estimations etc.

**Core Expertise**

* Consulting : Business Process Design, Solution Designing, Requirement Gathering &

User Stories creation, Efforts & Estimations, Application Implementation,

* Packages : Oracle CPQ Cloud 20C & older versions, SteelBrick CPQ,

Salesforce.com (Winter’18), Java SE 7, Documentum (DFC 6.7)

* Industries : Communications, Technology Media & Telecom (TMT), Security and

Logistics

* Languages : CPQ BML, JavaScript, XSL, HTML, Java

**Functional Skill Set**

* Leading the CPQ team.
* Strong analytical and communication skills.
* Strong Client facing skills.
* Versatile team player and individual contributor with strong problem solving skills.
* Received many client/employer appreciations for fast paced delivery under strict schedules.
* Mentoring junior resources in the project team.

**Technical Certifications**

* Oracle CPQ Cloud Yellow & Blue Belt Certified Professional.
* Blue Belt Certified in Salesforce CPQ ‘SteelBrick’.
* Oracle Certified Professional Java SE6 Programmer (OCPJP).
* AISECT Certification in C/C++ language & OOPS principles.
* Agile Certified Practitioner

**Work Experience**

* Worked as a Software Engineer in Syntel Inc. from June 2012 to Jan 2014.
* Worked as Senior Software Engineer in Accenture from Feb 2014 to Feb 2016.
* Worked as Senior Functional Consultant in KPIT Cummins from Feb 2016 to August 2016.
* Worked as Sr. Consultant in Deloitte from August 2016 to May 2019.
* Working as CPQ Solution Architect in Tech Mahindra from May 2019 to till date.

**Academic Qualifications**

* B.E. in Computer Science from SD Bansal College of Technology affiliated to RGTU University, passed out in 2011.
* H.S.C. from Indore Pubic School affiliated to CBSE board, passed out in 2007.
* S.S.C. from St. Joseph’s Convent School affiliated to CBSE board, passed out in 2005.

**Key Projects Undertaken**

**1.**

* Project Title : **Idea Consulting - Arteria Networks**
* Client : Arteria Networks Corp, Tokyo (Japan)
* Team size : 11
* Role : CPQ Techno-Functional Architect
* Technologies Used : Oracle CPQ Cloud 20C, Oracle Engagement Cloud (Sales & Service), OIC

middleware, Oracle BRM, OSM

* Duration : May 2020 to till date
* **Project Description** :

Arteria Networks offers Corporate(B2B) & Condominium(B2C) high speed communication services in entire Japan. They are currently using their legacy systems for business which has become quite complex in functioning. We are working to transform & streamline their communication business for 12 portfolio services on Oracle Cloud stack for both pre (Lead to Order) & post (Cash to Care) customer order fulfillment processes.

* **Responsibilities** :
* Working as Oracle CPQ Cloud Tower Lead & Techno functional Solution Architect.
* Designing the CPQ solution for B2B, B2B2C & B2C business models in the project.
* Lead CPQ SPOC in client meetings & internal discussions.
* Created the CPQ collaterals – Process Flows, Sequence Diagrams, User Stories, HLD.
* Mentoring the CPQ team with daily task assignments & reviews.
* Implementing Asset Based Ordering (ABO) in CPQ to support Modify, Suspend, Resume, Terminate & Renew operations post original order fulfillment.

**2.**

* Project Title : **Colt CPQ Transformation**
* Client : Colt Technology Services Group, London (UK)
* Team size : 18
* Role : Techno-Functional Architect
* Technologies Used : Oracle CPQ Cloud 19C, SAP C4C, Google API’s, Docu-sign, Siebel OM
* Duration : May 2019 to April 2020
* **Project Description** :

Colt (City Of London Telecommunications) is a [multinational](https://en.wikipedia.org/wiki/Multinational_corporation) [telecommunications](https://en.wikipedia.org/wiki/Telecommunications) company. Colt is No.1 service provider for the connected DCs in EMEA and Asia. This project aims to transform their complex portfolio products such as Ethernet, Optical, IP Access, IP VPN etc. from on premise to cloud solution. We designed Google powered CPQ configurators, Multi Quotes, Option Quotes, Price Look-up Quotes, Bulk Upload, E-signatures etc. functionalities as per their requirements covering Europe, Asia & US regions.

* **Responsibilities** :
* Worked as Oracle CPQ Cloud Technical Architect & Team Leader in the project.
* Designed the client workshops and implemented the integrations with CRM & ERP.
* Responsible for CPQ Technical Solution Designing, Design Walkthroughs, Team monitoring & Sprint Planning
* Key offshore POC in daily client meetings.

**3.**

* Project Title : **ENT OPS Oracle**
* Client : Anixter Inc., USA
* Team size : 12
* Role : Sr. CPQ Consultant (Team Lead)
* Technologies Used : Oracle CPQ Cloud 18D, Oracle Sales Cloud, Oracle Fusion Cloud, HP Agile
* Duration : Aug 2018 to till date
* **Project Description** :

Anixter, a fortune 400 global company is a leading electrical and electronic wire and cable company in world. This project will transform their on premise work to automated Cloud solution. Their goal is to sell more & sell faster with reduced time to market using end to end cloud solution.

* **Responsibilities** :
* Working as Oracle CPQ Cloud (BMI) Lead & solution architect in the project.
* Designed the client workshops and implemented the integrations with CRM & ERP.
* Responsible for Requirements Gathering, Solution Designing, Sprint Planning, User Stories backlog & Artifacts.
* Key offshore POC in daily client meetings.

**4.**

* Project Title : **Motorola CPQ Solutions**
* Client : Motorola Inc., USA
* Team size : 7
* Role : Sr. CPQ Consultant (Team Lead)
* Technologies Used : Oracle CPQ Cloud 2017 R2, Mulesoft, Salesforce, JIRA (Agile tool)
* Duration : Dec 2017 to Aug 2018
* **Project Description** :

To transform Motorola’s Legacy Quotation tool into CPQ Cloud automated solution to create new service contracts/modify existing/renew existing in NA & EMEA region. We converted Motorola’s complex Quote to Order delivery process from 25 days to just 20 mins. The solution will help them to serve much faster & better their clients like United States Army.

* **Responsibilities** :
* Lead the project team from India.
* Designed the project modules, estimations, user stories development & testing.
* Lead end-to-end integration between SFDC - CPQ - EBS
* Key offshore POC in daily client meetings.
* As an offshore lead, mentoring the offshore resources.

**Personal Details**

* DOB : December 25, 1989
* Permanent Address : Flat no. 401, Tirumala Classic Apts., Sch. No. 71, Indore (MP)
* Interests : Technology savvy, singing, playing chess & Table Tennis.
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