

Amit Kumar

Salesforce Techno Functional Consultant | Total IT Experience: 10 years

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Experience Summary

I possess 10 years of experience with Tata Consultancy services as a software consultant in Contract Management, Enterprise Sales & CPQ, and Ecommerce with major skills:

- CRM – Salesforce and MS Dynamics 365
- Apttus CPQ, Apttus CLM and PROS CPQ
- Apex Classes, Triggers, VF pages and Custom configurations
- Asynchronous Apex, SOQL and SOSL
- Data loader and workbench
- Agile - Scrum and Dev Ops
- Core Java
- PL/SQL, MYSQL and Oracle Database
- MS Dynamics 365 – Web APIs and Batch API
- AWS S3
- Git version control system
- SharePoint
- Jira, Service Now and Remedy
- Splunk – search and monitoring

Areas/Applications

- **Contract Lifecycle Management**
 - Enterprise Contract Management (Apttus CLM)
 - Approvals Management (Apttus Approvals)
 - Apttus Merge Service APIs
 - Legal reviews and tracker
 - Digital Signature using Adobe Sign
 - X-Author and Migration manager
 - MS Dynamics 365
 - Amazon AWS S3
- **Enterprise Sales and CPQ**
 - Enterprise Leads, Campaigns, Accounts and Contacts
 - Opportunity management
 - Configure, Price and Quote (Apttus CPQ)
 - Deal Approval Tool
- **Ecommerce**
 - Restful Web Services based on Java
 - Order management

- Products and Cart management
- Tax Calculation
- Checkout and Payment

Certification

| Membership Title | Professional Body | Member Since/ Date Certified |
|--|--------------------|------------------------------|
| Oracle Certified Professional Java SE 6 Programmer | JAVA Certification | 2015 |

Career Profile

Since 2019 Tata Consultancy Services

| | |
|--------------------|-------------------------------------|
| Title | Contract Lifecycle Management (CLM) |
| Period | Since Jan 2019 |
| Client Name | Adobe Inc. |
| Position | Computer Programmer - Developer |

Project

CLM deals with Adobe's Enterprise contracts creation, processing, electronic-signing and activation using various cloud-based applications and business services like Enterprise Contract Management, Legal Tracker, Approvals Management and Adobe Sign for digitally signing the contracts between both parties.

The application is built on Apttus CLM and integrates closely with Apttus CPQ.

Responsibilities:

- Develop and maintain the Apttus CPQ and CLM applications on client needs and manage and upgrade existing applications
- Carry out detailed analysis to understand requirements and create code and build solutions as per requirements in development/maintenance projects in accordance with coding standards
- Perform unit testing per test plans and test cases
- Customize the CLM applications and services, upgrade existing applications and/or integrate application with any new/existing applications and databases
- Resolve application bugs experienced by the users
- Participate in recovery and prevention of critical outages
- Attend daily scrum meetings to collaborate with team members and provide daily updates on stories, tasks, bugs fixes, issues, enhancements, feature requests and configuration changes
- Participate in release planning meetings and production deployments
- Generate reports and dashboards on business requests

Programming Languages Salesforce-Apex, Java, Visualforce, HTML 5, SOQL

Project Location San Jose, CA, USA

Software & Tools used

Force.Com, Process Builder, Eclipse, Mavens Mate, GIT, Jenkins, Splunk, JIRA, Service Now, Remedy, Oracle SQL Developer, Postman REST client

2013-17 Tata Consultancy Services

Title Ecommerce Services

Period January 2013–January 2017

Client Name Adobe Systems Incorporated

Position Computer Programmer - developer

Project:

Project revolves around development, enhancement, and maintenance of Adobe’s eCommerce backend services (product, order, cart, checkout, payment, accounts, vat, tax etc.)

Commerce Services team follows agile development model. Each release has Sprints for execution of certain tasks. User Stories are defined by Product Owner and then the tasks and their estimation are defined.

Responsibilities:

- Attend Daily scrum meetings to collaborate with team members and provide daily updates on issues/bug fix/enhancements/feature requests/configuration changes
- Working on tasks assigned as per condition of satisfaction.
- Coordinate with customer/business for clarification on requirements if needed.
- Preparing documentations and updating over project Wiki.
- Coordinate between onsite and offshore team members
- Support Quarter ends and manage Ecommerce dashboard
- Creating RFC for any code changes or database updates

Operating System Windows 7 - 64 bit

Programming Languages Java, JavaScript, PL/SQL, HTML 5, XML

Project Location Mumbai, India

Software & Tools used

Eclipse, Oracle DB: Oracle 11g and 12c, Version control system: Perforce & GIT, AWS, Splunk, JIRA, Remedy, Oracle SQL Developer, Toad, Postman REST client, Firebug

Training Attended

| Year | Title | Location | Organised By |
|------|---|----------|---------------------------|
| 2016 | Digital training on AWS S3 | Mumbai | Tata Consultancy Services |
| 2017 | Remedy 9 – Smart IT | San Jose | Adobe Inc. |
| 2019 | Introduction of Microsoft Dynamics | San Jose | Adobe Inc. |
| 2020 | Training on Icertis Contract Management | San Jose | Adobe Inc. |
| 2021 | Training on D365 CRM and Power Apps | San Jose | Adobe Inc. |

Education

Bachelor of Technology with specialisation in Electrical Engineering (session 2008-12)

University: West Bengal University of Technology, Kolkata, India.

Personal Details

Date of Birth September 30, 1989

Sex Male

Nationality Indian

Marital Status Single

Current Employer Tata Consultancy Services

Designation Assistant Consultant

Notice Period 3 months

Current Location Purnea, Bihar, India

Passport Details passport number – **N5611464**
Valid up to date: **Dec 16th, 2025**