



Mahesh Kagitha

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Professional summary

- Having 4+ years of experience in Sales force CRM, administration and development.
 - Having Knowledge on Lightning web components
 - Hands on experience in writing Apex classes, Test classes, Batch Apex, Schedule Apex, Triggers and SLDS.
 - Having good working knowledge in querying salesforce.com database using SOQL and SOSL queries.
 - Experience in Force.com Migrating tools like Data Loader, Importing Wizard, and Work bench.
 - Experience in SFDC customization security access, Workflows and Data validation.
 - Good working Experience on Automation tool Process Builder, workflows.
 - Proficiency in SFDC administration like creating Profiles, Roles, Users, Page Layouts.
 - Having good experience in analyzing, forecasting and visualization of the organization business using Reports and Dash boards.
 - Extensive Knowledge of Salesforce.com implementation life cycle in sales and Service modules.
 - Good knowledge on deployment using standard Sales force change sets, Ant migration tool, Git
 - Experience in web technologies like HTML, CSS and Java Script.
 - Interacted with various business team members to gather the requirement and documented the requirements.
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Technical Skills

Salesforce.com: Apex, Visual force, SOQL, Triggers, SLDS, And Lightning webcomponents

Tools: Data Loader, Workbench, Git, Ant migration tool

Web technologies: HTML, CSS, JavaScript

Education qualification

Master of Technology from Jawaharlal Nehru Technological University, Kakinada

Professional Experience

Infosys Hyderabad : Nov 2021 to till date.

Cassendro Software Solutions Pvt. Ltd, Hyderabad: July 2018 to November 2021.

Work Experience**Project5:**

Project Name: O2O & ROTF

Role: Salesforce Developer

No of Users: 200+

Description:

The integration between O2O COMS and Salesforce is to create lead in salesforce service cloud. The One.API interfaces will be used(Search Customer, Create/Update Customer, Create/Update DOC, Create/Update Lead & Create Note).

Responsibilities:

- Involved in various activities of the project like information gathering, analyzing the information and documenting the functional requirements.
- Involved in client meetings.
- Created Data Model like various objects and relationships.
- Created the Profiles and Implemented object level, field level and record level security
- Created Reports and Dash boards according to their business requirements.
- Data importing using Force.com migrating tool like Data Loader.
- Created visual force pages for user interface.
- Worked on writing Apex triggers to automate their business process.
- Written apex classes and test classes.
- Developed lightning components.
- Used the Sandbox for testing and migrated the code to the deployment instance after testing

Project4:

Project Name: Olympus

Role: Salesforce Developer

No of Users: 1800+

Description:

Olympus Corporation of the Americas (OCA)—a wholly owned subsidiary of Olympus Corporation in Tokyo, Japan—is headquartered in Center Valley, Pennsylvania, and employs more than 5,300 people at our locations throughout North and South America who are pioneer in the field of medical technologies, microscopy, industrial solutions, cameras and audio products that brings to the world. As a precision technology leader, who craft innovative optical and digital solutions that help make people's lives healthier, safer and more fulfilling every day. The Company produces medical, surgical, and life science imaging systems, as well as industrial measurement, imaging, cameras, audio products and also Asset tracking management systems of medical equipment for sales and demo purposes.

Responsibilities:

- Developed Apex triggers, Batch Apex, Schedule Apex and Apex Classes to implement custom functionality according to the Business Requirement.
- Worked on the security models using Profiles, Roles, and Sharing settings.
- Creating and maintaining the Reports.
- Setup the Process Builder to process the business effectively.
- Worked on Apex Data Loader tool to migrate their existing data into the Sales force application.
- Developed Test classes for Apex classes and triggers with good code coverage.
- Deploying the code using Standard Sales force change sets ,ANT and GIT
- I am the part of the deployment team ,we used to deploy our code through GIT

Project3:

Project Name: Pubk Group

Role: Salesforce Developer

No of users: 30

Description:

PubkGroup provides the government contracts community with the resources you need to stay abreast of your regulatory environment. PubKGroup's newsletters provide timely developments, news, insights, and more for the government contracting community, covering the breadth of the federal regulatory and legal environment, including court cases, laws, regulations and policy, congressional oversight, and expert analysis and opinion from the legal community.

Responsibilities:

- I was involved right from the requirement phase where I was a part of requirement gathering.
- Worked on Apex Data Loader tool to migrate their existing data into the Sales force application.
- Worked on the security models using Profiles, Roles, and Sharing settings.
- Creating and maintaining the Reports and Dashboards.
- Setup the Process Builder to process the business effectively.
- Developed Apex triggers, Batch Apex, Schedule Apex and Apex Classes to implement custom functionality according to the Business Requirement.
- Created visual force pages for user interference.
- Developed Test classes for Apex classes and triggers with good code coverage.
- Deploying the code using Standard Sales force change sets.
- Worked on third party tool like Zapier to integrate website to sales force.

Project2:

Project Name: National Science Foundation (NSF – Enterprise Edition)

Role: Sales force Developer/Admin

No of users: 156

Description:

National Science Foundation is a Federal agency in US. NSF drives “to promote the progress of science, to advance the nation health, prosperity, and welfare to secure the National defense”. NSF is US government organization. Sales cloud is implemented for their Research business to track their sales opportunities through sales force instance

Responsibilities:

- Involved in various activities of the project like information gathering, analyzing the information and documenting the functional requirements.
- Involved in client meetings.
- Created Data Model like various objects and relationships.
- Created the Profiles and Implemented object level, field level and record level security
- Created Reports and Dash boards according to their business requirements.
- Data importing using Force.com migrating tool like Data Loader.
- Created visual force pages for user interface.
- Worked on writing Apex triggers to automate their business process.
- Written apex classes and test classes.
- Developed lightning components.
- Used the Sandbox for testing and migrated the code to the deployment instance after testing

Project1:

Project Name: Business GPS (Professional Edition)

Role: Admin

Description:

Business GPS provides the assistance necessary to navigate companies through complex debt situation and provide solution s to vital success. Sales cloud is implemented for their Corporate Leads to track their sales opportunities through sales force instance.

Responsibilities:

- Involved in various activities of the project like definition and development.
- Worked on Data Model like creation of various custom objects and relationships.
- Worked on creation of page layouts for user Interface.
- Worked on Data Management to Import data using Import wizard and Force.com Migration Tool like Data Loader.
- Worked on creation of Reports and Dash Boards.
- Worked on Data Security by creating the Profiles, Roles.
- Worked on Process Builder