**Sahith**

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**SUMMARY:**

* 5 years of IT experience as Salesforce Admin/Developer Experience in Administration, Configuration, Implementation, Development and Support of Salesforce CRM and Salesforce SFA applications based on Apex Language and leveraging Force.com.
* Experience in installing, evaluating the App Exchange application under the salesforceforceforce.com platform.
* Experience in SFDC Development in implementing Apex Classes and Triggers, Visual Force, Force.com IDE, SOQL and SOSL. Having good experience with user roles, Role Hierarchies, profiles, permission set and sharing setting to ensure that the protect data is available only to the authorized users .
* Excellent SQL skills, expertise in writing Complex SQL queries, PL/SQL Stored Procedures, Functions and Packages for business needs.
* Experience with various technologies such as Oracle12c/11g/10g/9i, SQL, PL/SQL, Oracle APEX 3.0/3.2/4.0/4.2/5.0 , Oracle Forms 6i/10g and Oracle Reports 6i/10g, SQL\*Loader, Dynamic SQL, TOAD, PL/SQL Developer.
* Experience in deployment and working on version control tools like GIT, GITHub, Jenkins
* Having good knowledge on Salesforce to Salesforce helped partner organizations to share data in more secured and effective way. Also, employed Apex Data Loader, Data Wizardfor easy data migration and bulk management.
* Developed several types of forms and reports using Oracle APEX such as form on a table, view, master detail reports, tabular forms and others
* Proficient in Oracle Applications HRMS Module, SQL, PLSQL programming, Oracle Application Express (APEX).
* Experience in UNIX Shell Scripting for various batch file processing, jobs, etc.
* Hands-on experience and good knowledge of nCino Bank Operating System
* Experience with SalesForce Lightning in using JavaScript for Client-side controller and helper controller, CSS, JSON in Lightning Framework. Customizing Apttus CPQ for the Sales Operations.
* Sound knowledge on Salesforce setup menu, Configuration, custom Application Development, Administration, Data Migration and Deployment of applications to Force.com platform.
* Designed junction objects and implemented various advanced fields like Pick list, Custom Formula Fields, Field Dependencies, Validation Rules, and Work Flows, sharing rules and Approval Processes for automated alerts, field updates, and Email generation according to application requirements.
* In depth understanding of CRM business processes like Forecasting, Campaign Management, Lead Management, Order Management, Account Management, and Case Management. Worked on Salesforce1 Platform to build Mobile App by enabling Lightning Components to make Lightning Application mobile and software analysis.
* Implemented and configured Apttus CLM into the Salesforce.com platform, worked with configurations in Sales cloud. Lead to Apttus and SteelBrick, Developed POC's in Apttus CPQ and SteelBrick CPQ
* Experience in different types of clouds like sales cloud, Service Cloud, Marketing Cloud, Community Cloud.
* Experience in capturing, analyzing and documenting requirements (Use Cases) for SalesForce.com implementation.
* Experience working across various SFDC implementations covering Sales Cloud, Servic e Cloud, Call center, Chatter & App-exchange applications.
* Proficiency in SFDC Administrative tasks like creating Profiles, Roles, Users, Page Layouts, Email Services, Approvals, Workflows, Reports, Dashboards, Tasks and Events
* Proficient in SalesForce Apex Data Loader with code analysis.
* Experience in development, administration, configuration, Implementation, and Support of sales force CRM, and SalesForce applications based on Apex Language and leveraging Force.com
* Experience working with JAVA, J2EE, JDBC, ODBC, Java Beans, EJB, Servlets, MS SQL Server.
* Proficiency with the application servers like Web Sphere, WebLogic, JBOSS and Tomcat. High level of competency in JBoss Fuse messaging Architecture
* Extensive experience with SQL, PL/SQL and database concepts. Develop and maintain ETL applications in various environments
* Excellent Leadership and Interpersonal skills, Team player with ability to work effectively with all levels of organization and individually as well.
* Committed to excellence, self-motivator, quick-learner, team-player, and a prudent developer with strong problem-solving, analytical skills and communication skills.

**TECHNICAL SKILLS:**

**CRM:** Salesforce

**SalesForce Technologies:** Apttus, Visual force, nCino, SOQL, SOSL, SDLC, Pardot, Veeva, FUSE, Email template, Lightning, CLM, CRM, CPQ Apex, formula, Validation rules, Apex Trigger, Data Wizard, Workflow and Approvals, App exchange, Eclipse, Apex Data Loader, Web Services, SalesForce.com Force.com IDE, Azure.

**Cloud:** Service Cloud, Sales Cloud, Marketing cloud.

**Tools**: Eclipse IDE, Apex data loader, BI Tools: OBIEE 10/11 g, ETL.Git Hub, Jenkins, Unix.

**Languages:** Java, C, C++, Java Script.

**J2EE Technologies:** JSP2.0, JSF, JNDI, Servlets, JDBC, EJB, Java Beans, AWT, Swings, Spring

**Database:** Oracle 10g/9i, MS SQLServer 2005/2000, UDB DB2,MySQL, MS Access 2007/2000, Oracle Apex.

**Version Control Tools:** VSS, CVS, WinCVS, Rational ClearCase, Subversion

**Web Technologies:** HTML, DHTML, HTML-5, CSS, JavaScript

**Web Services:** IAM, SOAP, WSDL, XML

**Operating Systems**: UNIX, Windows XP/ VISTA/7/ NT/ 2000/ 2003, REDHAT

**PROFESSIONAL EXPERIENCE:**

**Client: Indigo Agriculture - Boston, MA Mar 19- Till Date**

**Salesforce Developer/Admin**

**Responsibilities:**

* Experience in different types of clouds like sales cloud, Service Cloud, Marketing Cloud, Community Cloud.
* Leading to Set up Salesforce Console functionality and navigation in Apttus CPQ and DOA on the Salesforce.com platform assisting with UAT.
* Developed various Oracle PLSQL packages, functions, procedures for process design and extensions.
* Developed several types of forms and reports using Oracle APEX such as form on a table, view, master detail reports, tabular forms and others.
* Developed and implemented authorization and authentication rules for Application Administrators in order to manage the Oracle APEX applications, users, and their log activity details.
* Developed various Oracle Applications using PL/SQL, SQL\*Plus, Forms, Reports, Workflow Builder, and Application Object Library.
* Integrated Salesforce.com with various third party applications like Apttus CPQ , Java , GITHUB, Jenkins and Oracle.
* Effective employment of Apex Data Loader, Import Wizard and Data Manipulation Language for Data migration and auditing tools.
* Involved in development, deployments and infrastructure with tools such as Chef, Jenkins and GITHUB.
* Imported accounts and contacts data through Import Wizard.
* Responsible for providing solution and Implementation of Apttus CLM & CPQ for different business internally.
* Lightning Events and registered respective Listeners and handlers to work with functionality of client’s requirement.
* Migrated data from Excel and CSV files to SFDC using Data Loader and Data Wizard.
* Experience in different types of clouds like sales cloud, Service Cloud, Marketing Cloud, Community Cloud.
* Worked on various salesforce.com standard objects like Accounts, Contacts, Leads, and Campaigns. Worked with standard objects, business processes and field-level security.
* Created snapshot/backup of critical VMs in Azure cloud using Backup Vaults to work on integrations between Apttus CLM and backend performance management systems.
* Performed Apttus CLM related configuration for product setup, approval matrices, approval rules, process builders and flows.
* Created modern Enterprise Lightning Apps combining Lightning Design System (CSS and Design Parameters), Lightning App Builder and Lightning Component features. Enabled Lightning Components for use in Salesforce1 mobile Platform.
* Experience in using JavaScript for Client-side controller and helper controller, CSS, JSON in Lightning Framework.
* Configured and used standard reports, custom reports and custom report types. Configured and used dashboards and dashboard components.
* Create snapshot/backup of critical VMs in Azure cloud using Backup Vaults. Acted as the point of contact for CRM vendors like Eloqua and Pardot.
* Configured custom objects, applications and tabs. Installed/Uninstalled packages from AppExchange.
* Worked on building and supporting Enterprise-wide IAM solutions and Federation Security Services.
* Developed Custom Objects, Custom reports and configured Analytical Snapshots to dump the data into on a regular basis for sales performance and lead generation statics.
* Leading on Troubleshooting, Debugging and Unit Testing of various configuration issues in QA and Production environments.
* Defined lookup and master-detail relationships on the objects and created junction objects to establish connectivity among objects.

**Environment:** Security Controls, Oracle Apex, Pl/SQL, Data Wizard, Git Hub, Jenkins, UNIX, Unix Scripting, Escalation rules, Lightning, Apttus CLM, Pardot, Salesforce.com, Azure, IAM, Visual force, Assignment rules, Record types, Time based triggers, Triggers, Jboss Fuse, Custom objects and Fields, Workflows, Rules, Data loader, SOQL, SOSL, Apex.

**Client: Keybank - Cleveland, OH Mar 18 to Feb 19**

**Salesforce Developer/ Admin**

**Responsibilities**:

* Worked closely with the Project Manager and Salesforce Architects to bring the best use cases for development and deployments.
* Analysis of Sources data, analyzing the Oracle Source Objects and identifying the method for migrating data to target.
* Migrated the data using Import Wizard, Excel Connector, and Workbench.
* Participated in mass imports and exports of data using Data Loader, Import Wizard and Export Wizard.
* Identify and streamline workflows using the nCino platform, built on Salesforce.com, and implement changes and levels of customization as needed through the Salesforce Administrator role.
* Performed Apttus CLM related configuration for product setup, approval matrices, approval rules, process builders and flows.
* Developing Oracle PL/SQL ,UNIX Scripts to perform data migration in the Datamarts.
* Experience in managing Repositories using Jenkins and GitHub.
* Implemented customizations using Apex controller classes (Custom, Extension), Triggers and Visual force pages. Identify and streamline workflows using the nCino platform, built on Salesforce.com, and implement changes and levels of customization as needed through the Salesforce Administrator role.
* Driving requirements related meetings in order to capture the technical requirements for the CLM implementations.
* Designed, developed and deployed Apex Classes, Controller Classes and Apex Triggers for various functional needs in the application.
* Designed Profiles, Roles based on Organization role hierarchy and implemented Record-Level and Field-Level security and configured their sharing settings.
* Responsible for performing all tasks required to develop, implement, and support the Salesforce.Com application integration of the Apttus CLM and CPQ.
* Worked closely with the developers and QE Team to achieve accurate workflows based on business focus.
* Developed complex workflow rules , time based work flows , Approval process for effective business requirements.
* Involved in Developing Apttus Approval Process and worked on X-Author tool for Contracts.
* Migrated the developed components from Sandboxes to Production and taking care of Test Classes.
* Involved in various Salesforce.com Application Setup activities and customized the apps to match the functional needs of the organization.
* Involved in Marketing automation process with various Account teams.
* Attended and organized regular onsite-offshore meetings to understand and deliver the requirements.
* Gathered business requirement of sales process and identified critical functional modules for gap analysis.
* Support and training new end users and business users of the salesforce.com application.
* Worked with core developers for implementing multiple Classes, Triggers and Visualforce pages based on the business requirements.
* Implemented all Salesforce coding best practices to achieve the governor limits issues all the time.

**Environment:** Salesforce.com, Oracle, Apex, Pl/SQL, Force.com Platform(Sandbox and production) including Apex Programming Language and Visual force pages, GitHub, Jenkins, UNIX, Data Wizard, nCino, Data Loader, HTML, JavaScript, Apttus CLM,Force.com IDE.

**Client: Metlife - Mumbai May 16 – Sept 17**

**Salesforce Developer/ Admin**

**Responsibilities:**

* Experience in administration, configuration, Implementation, and Support of Salesforce CRM, and Salesforce SFA applications based on Apex Language and leveraging Force.com Platform.
* Leaded entire Data Migration cycle for Phase 1 release.
* Expertise in Reading SAP IDOC segments from data files and process them by loading into oracle database using SQL Loader.
* Developed command line Data Loader Batches to load data in Salesforce.
* Involved in data analysis and mapping in Salesforce platform.
* Worked with Biz to obtain requirements thereby designed, implemented, unit tested, maintained, and troubleshoot the application.
* Coordinated Data flow between various sub systems connected to Salesforce.
* Worked on highly customization of reports and Dashboards.
* Created customized report using visualforce page and apex class
* Integrated Salesforce.com with various legacy systems and in house applications using the Force.com SOAP and REST based web services API.
* Exposed Custom Web Services in Apex to support callouts from external systems through the API.
* Developed APEX class, Controller class and APEX Triggers from various functional needs in the application..
* Designed different custom Dashboards for various user groups based on their business functionalities and deployed several reports for different user profiles in organization
* Helped users with Chatter teams/ Groups and follow application as well.
* Created workflow rules to automate Tasks, Email Alerts, Field updates, time-dependent actions and out bound messages API.
* Experience in different types of clouds like sales cloud, Service Cloud, Marketing Cloud, Community Cloud.
* Translated Email Templates, Visualforce pages, custom objects/fields, using custom labels and Translation workbench
* Integrated Informatica cloud connections to Salesforce with MS SQL Database developed and implemented scheduled jobs for both batch and salesforce integration scenarios
* Created unit test cases to avoid duplications and business logic errors.

**Environment**: Salesforce.com,Pl/SQL, Apex classes/ Triggers, Oracle Apex, controller classes, Visualforce pages, Sobjects, Reports and Dashboards, Data Loader, Email services, SOAP, Informatica, SQL, SOAP framework WSDL, XML and Test Methods

**Client: HSBC - Mumbai Mar 15 – Apr 16**

**Salesforce Admin/JAVA Developer**

**Responsibilities:**

* Involved in the code and performance optimization.
* Designed and developed web pages using JSP, HTML and used JavaScript for client side validation.
* Developed various Components and Visual Force Pages.
* Used Java Database Connectivity (JDBC) to connect from the Java application to the Database
* Maintained user roles, security, profiles, and workflow rules wherever necessary.
* Interacted with the Salesforce.com premium tech support team on a regular basis.
* Used Java, Web Logic 5.1,6.1 and 7.1, EJB 2.0,Java Mail, Struts, Servlet, JSP, JMS, XML, HTML, JDBC, SQL, Oracle 8i and JavaScript.
* Used Junit to do unit testing of different modules.
* Designed various Web Pages in Visual Force for capturing various Employee enquiries and Implemented logic for migrating cases to different queues based on the type of Employee enquiry.
* Worked with different Record types to setup for different Page layouts based on profiles.
* Involved in setting up Profiles and assigning the Profiles to the Users.
* Involved in setting up the Role Hierarchy and assigning the Users as per the role.
* Created different profiles and setup the permissions based on the roles in the organization.
* Created templates, approval processes, approval page layouts and defined approval actions on them to automate the processes.
* Involved in developing Visual Force Pages and Apex coding with extensive use of Browser Technologies - JavaScript, JQuery, HTML & CSS.
* Created Reports and Dashboards to track and maintain for Management visibility.

**Environment:** Saleforce.com platform, Apex, Visual Force, JAVA, Data Loader, SOQL, SOSL, Apex Triggers, Workflow rules, Dashboards, Reports, Custom Tabs, Email Templates, HTML, Java Script, Eclipse IDE.

Education Details:

Master's in Computer and Information Science From Cleveland state university  Cleveland, OH  Aug 2019

B. TECH in computer science engineering  from GITAM university Hyderabad, India  Apr 2015