Gaurav Sharma

A competent professional with 9 years of experience primarily in business planning, modelling and process optimization across functions like Finance, Budgeting, Supply Chain Planning

Professional Experience

Organization: Mckinsey &	Company Digital Specialist - Corporate Performance Management	Nov '18 – Present			
Responsibilities	 Architect, build and implement end-to-end Anaplan models using Agile methodology to improve client decision making, collaboration and process orchestration Built Tableau BI visualizations to derive insights that empower decision makers Led the global Anaplan deployment of Portfolio Management for a leading O&G upstream client. Architected the Spend cube and Zero-Based Budgeting models for US based engineering group giving them ability to perform office level budgeting for their indirect spend categories Tailored Mckinsey ZBB target setting and monitoring process for multiple clients Architected digital solution for cash flow management with scenario modeling and sensitivity analysis Led the delivery of Asset Spend Optimization Anaplan model which helps organization prioritize their expenditure based on the risks Enabled spend visibility and driver-based budgeting using Anaplan for Japan's largest bottlers 				
Achievements	First Master Anaplanner and Certified Anaplan Solution Architect in the firm Developed multiple reusable firm assets related to Cashflow optimization and Capex Optimization Conducted Anaplan training for India collegence				
Organization: KPMG Cons	sultant	May '17 - Oct '18			

Organization: KPMG | Consultant

Responsibilities	 Involved in Global IBP (Integrated Business Planning) implementation for soft goods giant headquartered in US. Designed and transformed their demand planning process from legacy systems to cloud solution across regions like US, EuroMea, APAC, Canada and LATAM. Developed Anaplan models in the field Enterprise Performance Management for Netherlands CoE Designed and delivered a Demand Toolkit to assess the Forecast Accuracy Built demand planning analytics dashboard for senior executives. 	
Achievements	 Won 'Above and Beyond' award for successful go-lives in US and EuroMea. Won 'Kudos' award for designing the Demand Toolkit 	

Organization: Bristlecone | Senior Anaplan Consultant - SCM

Responsibilities	 Involved in understanding requirements on client's Capacity Planning process and translating these to design, build and implement Anaplan models Successfully implemented Anaplan models catering to Rough Cut Capacity Planning and Long-Term Capacity Planning for a multinational FMCG giant.
Achievements	• Won 'Brilliant Beginner' award for architecting and building complex client requirements for the Rough- Cut capacity planning tool

Organization: JDA Software Ltd | Business Consultant

Responsibilities	 Involved in designing and configuring the Supply Chain Planning & Optimization (SCPO) suite of products, primarily JDA Demand and JDA Fulfillment (Forecasting & Replenishment) for clients Created reports for clients using IBM Cognos and JDA Reporting solution to show health of the organization. Automated Team Performance Metrics reports using Excel Macros which are used by Regional Sales leads for utilization tracking
Achievements	 Won 'Pillar Award' in 2015 for exemplary performance in the team Won 'Spot award' in Q4'2014 for leadership shown in projects. Won 'Spot award' in Q2'2015 for developing automation tools for data creation. Developed an excel tool "Associate Diary" to analyze the planned v/s actual task of the associate

Organization: Infosys Ltd | Systems Engineer

Responsibilities	 Led the team of testing support and the team for the application development of Tunneling Solutions for UK based telecom giant. Automated the manual testing processes for the client. Performed end-to-end testing support and network maintenance along with connectivity establishment. Single Point of Contact (SPOC) for security audits for the Production Servers.
Achievements	 Won "Bravo Award" from CME department for best performance in the project Won "On the Spot Award" for developing application for generating Collaboration Partnership Agreement

May '16 - May '17

Jun '14 - Apr '16

Dec '09 – Jun '12

Certifications

- Certified Master Anaplanner (recertified in 2021) 0
- Certified Anaplan Solution Architect 0
- **Certified Anaplan Model Builder** (Cleared Level 1, Level 2 and Level 3 Model Builder trainings) Certified **Logistics and SCM Professional** by VSkills, an initiative by Government of India 0
- 0
- Completed 'Six Sigma' Green Belt Certification by KPMG. 0

IT Tool Awareness

Anaplan, JDA SCPO Tools, Tableau, SAP (MM and PP Module-Basic), VB Macro, MS Access, Oracle Database, SQL* Plus

Academic Background

Year	Degree	Institution	Board/University	CGPA/%
2012-14	MBA (Operations and IT)	Symbiosis Institute of Operations Management	SIU	3.4/4
2005-09	B. Tech (Computer)	Chitkara Institute of Engineering and Technology	PTU	77.6