



# AKASH BANGALKAR

Salesforce Developer/Consultant

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## CAREER SUMMARY

Certified Salesforce Administrator and Platform Developer with 2.5+ years of experience in SFDC (Salesforce.com) CRM platform as a Developer/Administrator.

- Experience in implementation of Salesforce.com using Visualforce Pages, Apex Classes, Triggers, SOQL, SOSL and Custom Objects.
- Extensive experience on working with Flows, Workflow Alerts & Actions, Approval Process, Validation Rules, Page Layouts, Custom Report & Dashboards.
- Good Administration experience on CRM Applications like Data Exports & Imports, Application Support, Salesforce Security, User & Security Management.
- Good experience with Record Types, Relationships, Data Types, Formula Fields, Roles, Profile, Permission Sets, Sharing Rules, Public Groups, Queues and Email-Templates.
- Experience in implementing Batch Apex & Schedule Apex interfaces (Asynchronous Apex), also code optimization with respect to Governor Limits of Salesforce.
- Also Experience in designing, developing and implementing applications like Sales, Marketing and Service and Support modules. Worked on various Salesforce.com standard objects like Accounts, Contacts, Opportunities, Products, Cases, Leads, Reports and Dashboards.

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## PROFESSIONAL WORK EXPERIENCE

### **Salesforce Consultant | Stratos Studio**

February 2022 – October 2022

- Responsible for the set-up, configuration and maintenance of the company's Salesforce application.
- Proactively took part in documenting business requirements, process flows, specifications, application design, configuration, testing and deployment.
- Experience in designing and developing Apex Classes, Controller Classes and Apex Triggers for various functional needs in application.
- Involved in Data Migration, from Traditional Applications to Salesforce using Import Wizard and Data Loader Utility.
- Implemented various rules, workflows, triggers, controller as per the business requirement.
- Designed and developed custom solutions on the Salesforce platform by utilizing Apex, Visualforce and LWC.
- Used the Sandbox for testing and migrated the code to the deployment instance after testing.
- Designed and implemented custom business solutions that are based on cloud-based business applications, specifically on Salesforce platform.

## Salesforce Administrator/Developer | Dhandhanian InfoTech

August 2019 – July 2021

- Interacted with various business team members to gather the requirements and documented the requirements.
- Developed various Custom Objects, Tabs, E-R Data Models and Validation Rules.
- Configured Salesforce automation (SFA) for Campaign Management, Opportunity Management, Account & Contact Management and Data Quality Management.
- Created page layouts, search layouts to organize fields, custom links, related lists & other components on record detail pages.
- Used Salesforce Automation Process, Created workflow rules and defined related tasks, time-triggered tasks, email alerts, field updates to implement business logic.
- Worked on Salesforce.com Applications to setup activities and customized the apps to match the functional needs of the organization.

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## EDUCATION QUALIFICATION

<b>Degree:</b>	B.Tech
<b>College/Institute:</b>	Department of Technology, Shivaji University, Kolhapur (MH)
<b>Stream:</b>	Computer Science & Technology
<b>Year of Passing Out:</b>	2019
<b>Marks Scored:</b>	6.23 CGPA

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## SALESFORCE PROJECTS

- Project Management System (Marketing, Sales & Service)
- American Century Investment
- Hotel Management System
- College Library Management System
- Food Order Management System

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## PROFESSIONAL SKILLS

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| <ul style="list-style-type: none"><li>• Salesforce Administrator &amp; Development</li><li>• Programming in Apex &amp; Python</li><li>• VisualForce and LWC</li><li>• HTML, JavaScript</li><li>• SOQL &amp; MySQL</li></ul> | <ul style="list-style-type: none"><li>• Salesforce Integration</li><li>• Apex Trigger</li><li>• Data Loader</li><li>• Business Analysis</li><li>• Machine Learning Algorithms</li><li>• Tableau, Power BI</li></ul> |
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## SALESFORCE CERTIFICATIONS

- Salesforce Certified Administrator (May-2022)
  - Salesforce Certified Platform Developer I (June-2022)
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