# RESUME

**Amar Diliprao Lade**

“Laxmikrupa” Building, Netaji Nagar, Lane No.1, Pimple Gurav, Pune-411061.

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**Career Objective:**

To continuously improve and grow myself with constant learning and Passionate to build a career with an organization in challenging environment by making myself useful to the organization by utilizing my knowledge & skills.

**Educational Qualification:**

|  |  |  |  |
| --- | --- | --- | --- |
| **Course** | **Institute/University/Board** | **Year of passing** | **Percentage/CGPA** |
| M.B.A.(Operations Management) | YES, IIMS College, Pune  (Pune University) | 2017 | 8.05 CGPA  (Distinction  A-Grade) |
| B.Tech(Production Engineering) | College of Engineering Pune(COEP)  (Pune University) | 2013 | 7.76 CGPA(Distinction) |
| Diploma(Production Engineering) | Govt.Polytechnic, Nanded.  (MSBTE,Mumbai) | 2010 | 87.74(Distinction) |
| H.S.C.(Computer Science) | NES, Science College, Nanded  (Latur Board) | 2007 | 64.83(First Class) |
| S.S.C. | Bharat Vidyalaya Highschool,Nanded  (Latur Board) | 2005 | 82.53(Distinction) |

**WORK EXPERIENCE (7.3 Years)**

Diligent professional having 7 + years of experience in Purchase, Procurement, Strategic Sourcing, (Supply Chain Management).

Having Diversified experience in Domestic (Local Purchase), Import procurement as well as global Sourcing (E-Sourcing). **Responsible for Procure to Pay Cycle (P2P Cycle).**

1. **Kirloskar Chillers Private Limited, Pune**

Designation: Senior Engineer-Purchase (Buyer)

Duration: (November-2019 to June-2020)

* Responsible for procurement of **Fabricated items of Chillers** (**Water Cooled & Air Cooled Chillers**) like **Heat Exchanger Assly** (Evaporator Assly, Condenser Assly, Structural Assly, SKID Assly) **With or Without CU or SS Tubes with Material** and **Shell Assly** like Evaporator Shell Assly, Condenser Shell Assly), Dish Ends Assly, Base Frame Assly & Sheet metal sets as per 2,4,6,8,10,12,16 Fan Model for Air Cooled Chiller model and Fabricated Loose components like Brackets, Blank Baffle plates, press components and machined components like Flanges, Sockets, Flow control Valves and Pressure control valves, Motors, Gear Boxes as per customer requirement.
* Responsible for purchase of raw materials: Steel Plates (SA 516 Gr 70 and IS 2062 Gr A, B C), Angles, Channels, Bars, Tubes (SA179, SA213, CuNi) Seamless Pipes & ERW Pipes ([ASTM A53, A106, A333, and API 5L](https://blog.projectmaterials.com/pipes/carbon-pipe-a53-a106-a333)).
* Review Purchase Requisitions (PR) & Purchase Indents and Material Requirements and specifications.
* Send RFQs to the Suppliers & getting competitive quotations from Vendors, prepare, tabulate and analyze quotations and to determine best supplier.
* Negotiating with suppliers in respect of Cost, Quantity and Delivery, Conditions of supply, Mode of Payment, Credit/Payment terms, discount, packing & freight forwarding, etc.
* Convert PR to PO in ERP system after MRP runs daily regularly.
* Prepare and place purchase orders in ERP system and also send Approved POs to respective suppliers regularly on daily basis.
* Keeping record of quotations comparison sheets & working sheet and also maintain proper documentation.
* Conversant with Quality aspects of Material (Chemical & Mechanical Testing & Test Certifications).
* Analyze and control JIT and inventory control and setting MOQ’s & EOQs in system.
* Timely Co-ordinate with QA team for material clearance after GRN and also to complete supplier audits, ensure compliance, corrective actions & monitor supplier’s performance in cost, quality and delivery and also maintaining CAF (Concession Approval Form from supplier after QA clearance).
* Focus on Cost Savings activities through Alternate Source development, minimizing Non Moving Inventory, Stock transfer, Stock Allocation of existing inventory.
* Knowledge of Import Procurement, Custom clearance (Air, Sea & Courier Shipment) & Import and local Taxation structure (GST) in India.
* Timely follow-up with suppliers for delivery of goods on time as per planned delivery date and priority of Projects and also frequently visit at Suppliers’ end to review the current status of Open Orders , raw material availability, manpower and Subcon activities at their ends and also to prioritize the jobs/Work orders as per the customer urgency.
* Maintaining Cost Saving sheets & also quality documents as per ISO system and support in audits.
* Timely Co-ordinate with Planning, Stores, QA, Production/Assembly, Accounts/Finance dept. for efficient flow of Material & Money.
* Timely payment clearance of suppliers by proper co-ordination with Finance dept.
* Cancellation of Excess Qty.in Existing Purchase orders from the customer & also communicate to suppliers as per Company policy.
* Communicate monthly Score Card with percentage on the basis of OTD & DPPM of suppliers in the particular month to analyze and improve the supplier’s performance accordingly.

1. **Emerson Process Management, Pune**

**(Virgo Valves & Controls Pvt.Ltd.)**

Designation: Senior Purchase Engineer (Buyer)

Duration: (July-2015 to October-2019)

* Responsible for procurement of Bought Out Commodity of Valve, raw materials and finish components like different grades of O-Rings, Seals & Gaskets, Plastic Items,PVC Sleeves/Covers, PEEK/PTFE, Devlon, Fasteners like Stop pin, Parallel keys, Springs (Coil & Disc/Cup), PTFE Bearing & Washers Press components like handle, Lock plate, seat lock washer & stem nut lock washer, Spacers, Name Plate & Tag Plates and fabricated and machined components like Retainer Rings, pusher-rings, mounting stands, lifting hooks & gear box assemblies.
* Responsible for procurement of Casting Commodity in which procurement of Casting items of Valve like Body, Body Adapter, Seat Ring, Retainer Ring, Disc, Seat Retainer, Ball, Gland Flange from Foundries in Sand Casting & Investment Casting with material CI ,DI, WCB, CF8M Castings.
* Review Purchase Requisitions (PR) & Purchase Indents & Material Requirement and specifications.
* Send RFQs to the Suppliers & getting competitive quotations from vendors, prepare, tabulate and analyze bids to determine lowest and best bidders.
* Negotiating with suppliers in respect of Cost, Quantity and Delivery, conditions of supply, mode of payment, credit terms, discount, packing & freight forwarding, etc.
* Prepare and place purchase orders from Enterprise Planning (ERP) inputs in INFOR-ERPLN BAAN ERP system; keeping record of comparison sheets and maintain proper documentation.
* Conversant with Quality aspects of Material (Chemical & Mechanical testing, Test Certifications).
* Analyze and control JIT and inventory control and setting MOQ’s & EOQs in system.
* Co-ordinate with QA team to complete supplier audits, ensure compliance, corrective actions & monitor supplier’s performance in cost, quality and delivery.
* Focus on Cost Savings activities through Alternate Source development, minimizing Non Moving Inventory, Stock transfer, Stock Allocation of existing inventory.
* Knowledge of Import Procurement, Custom clearance (Air, Sea & Courier Shipment) & Import and local Taxation structure (GST) in India.
* Timely follow-up with suppliers for delivery of goods on time as per planned delivery date.
* Maintaining Cost Saving sheets & also quality documents as per ISO and support to team in audits.
* Coordination with Planning, Stores, QA, Production/Assembly, Accounts/Finance dept. for efficient flow of Material & Money.
* Exception Management (Cancellation of Excess Qty.in Existing Purchase orders) & communicate to suppliers as per Company policy.
* Communicate monthly Score Card with percentage for RDSL/DPPM of suppliers in the particular month.

1. **TATA Motors Ltd., Pune**

Designation: Support Service Engineer (Sheet Metal-CVBU)

Duration: (August 2014 to July 2015)

* Familiar with Zero based costing (ZBC) of sheet metal components.

Review Purchase Requisitions (PR) & Purchase Indents & Material Requirement and specifications.

* Send RFQs (drawings, specifications, qty) to Suppliers & getting competitive quotations from vendors; prepare, tabulate and analyze bids to determine lowest and best bidders.
* Negotiating with suppliers in respect of Cost, Quantity and Delivery, conditions of supply, mode of payment, credit terms, discount, packing & freight forwarding, etc.
* Prepare and place purchase orders from enterprise planning inputs in SAP system; keeping record of comparison sheets and maintain proper documentation.
* Data Base creation & Price Simulation for the similar parts within and across locations using SAP.
* Visiting vendor plant facility to verify the material content, manufacturing processes.
* Development of alternate source to the existing component.

Price amendment in system.

1. **Premier Limited, Pune**

Designation: Graduate Engineer Trainee (IED & PPC –Machine Tool Division)

Duration: (July 2013 to July 2014)

* Completed project on “Standard Tool List Preparation” in Machine Tool Division.
* Completed project on “Time Study of Critical Job/Components of Gear Hobbing, shaving, shaping, VMC, HMC M/c Tools in Machine tool division.
* Working on Manpower Utilization in M/C Shop as per the total load in the shift.

**INTERNSHIPS & PROJECTS:**

**Company: Thermax Ltd., Pune**

Designation: Sandwich Trainee (Cooling & Heating (C&H) division)

Duration: (July-Dec 2011 & Dec-May 2013)

* Completed project on “Time Study” of Shell type Smoke Tube Boiler Manufacturing.
* Observing & Learning various Welding processes & grinding processes for the Various Parts & Components of the Boilers, Heaters & Chillers & Assembly of the same in the Plants.

**COMPUTER/IT SKILLS & SYSTEM AWARENESS:**

* Operating Systems : Windows XP/7/8/10
* **Office Automation Tool: Microsoft Office (Word, Excel, Power Point, Outlook)**
* **ERP Knowledge : SAP (PP & MM Module) & ERPLN (BAAN), Oracle System**
* **PROFESSIONAL SKILLS:** Purchase/ Procurement, Supply Chain Management, Vendor Development, Supplier Assessment, Supplier Improvements, Commercial Operations, Inventory Planning & Control, Cost Control.
* **BUSINESS SKILLS:** Relationship Management, Negotiations, Team Management
* **MATERIAL HANDLING TOOL:** ABC Analysis, MOQ, EOQ System, JIT & Alert System
* **MANAGEMENT SKILLS:** Planning, Organize, Decision Making, Analytical skills

**ACHIEVEMENTS**

* Achieved **1st Rank in SSC** (**10th Std.)** in School.
* Achieved **2nd Merit Rank in Maharashtra State** (**MSBTE**) in **Diploma in Production Engineering**.
* Achieved **Distinction** throughout in **B.Tech** in **Production Engineering** in **COEP**.
* Achieved **Grade “A” with distinction** in **MBA Operations Management** from Pune University.

**PERSONAL DETAILS**

* Date of Birth : 10th March 1990
* Permanent Address : House No: 8-3-39, Mandhai Galli, Near Maruti Mandir,

Chouphala Road, Nanded. Pin-431604.

* Marital Status : Married
* Gender : Male
* Languages Known : English, Marathi and Hindi
* PASSPORT Available : YES
* Notice Period : Can join immediately.

**DECLARATION**

I hereby declare that the above mentioned information is correct as per my knowledge and

I will be responsible for any discrepancy.

Place: Yours Faithfully,

Date: (Mr. Amar Lade)