



BALA SURENDRA VALLIPALLI
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Professional Summary:

Having 4.2 years of IT experience in Salesforce CRM Application Development and Implementation using Force.com Platform currently working with ACS Group.

- Worked on the Agile Methodology Process.
- Worked on Salesforce Configuration like creating Objects, Junction objects, Profiles, Permission sets, Roles, Public groups, Queues, Users, Page layouts, Record Types, Sharing rules, Org-Wide default settings, Validation Rules, Work Flows, Assignment Rules, Approval Processes and Process Builder.
- Worked on Apex classes & Triggers as per the Business Requirements.
- Having Good knowledge on data migration using Workbench, Data Loader.
- Experience on deployment using tools like Workbench, Ant and VScode.
- Worked with various Salesforce Standard objects like Accounts, Contacts, Opportunity & Cases Leads, Campaigns, Reports and Dashboards.
- Worked on Lightning Components and events.
- Worked on Lightning Screen Flows for the various functional needs.

Technical Skills:

Programming Languages	: Apex,
Force.com	: Apex, Salesforce Configurations
Framework	: Lightning component framework
Tools	: Force.com IDE, Apex Data loader
Technical Certifications	: Platform Developer I
Credential Id	: 20607190

Educational Qualifications:

- **Bachelor of Technology in Mechanical Engineering** graduated from A.K.R.G College of Engineering & Technology-2014 affiliated to Jawaharlal Nehru Technological University.

Work Experience:

Current Organization:

Organization	: American Cyber Systems (ACS Group)
Designation	: Sr.Engineer-IT
Period of Employment	: December 2019 to Present.

Previous Organization :-

Organization	: C2N IT Services Pvt Ltd.
Work Designation	: Software Engineer
Period of Employment	: August 2016 to December 2019.

Projects handled:**Project #4:**

➤ Title	: Q.R.M
➤ Client	: DTTL Consulting.
➤ Role	: Salesforce Developer.
➤ Team Size	: 7
➤ Duration	: December 2019 to till date

Project Description:

This project engages all the different member firms globally based entity across all the external systems by the practitioner to initiate various requests and the Assessment done through Questionnaire based on the response the risks are captured and a risk summary is generated for each of the module.

As a team member,

- Understanding various Salesforce standard objects like Accounts and Opportunities.
- Worked on the Custom Objects, Custom fields and Custom Tabs as per the application requirement.
- Created and configured formula Fields, Validation rules for the flexibility and functionality of force platform application.
- Worked questionnaire module implementation involved from the design phase.
- Worked on the Screen flows with customization.
- Worked on developing of lightning Components with Aura framework.
- Worked on Lightning App Builder.
- Involved in trouble shooting the application during integration testing.
- Worked on Apex Classes, Triggers and Batch apex.

Project #3:

- Title : Retail Sales
- Client : ALSAYER Group
- Role : Salesforce Developer.
- Team Size : 5
- Duration : February 2018 to December 2019

Project Description:

This functionality handles the track of medical equipment purchase orders for patients and based on the product's impact created pre and post product usage, campaigns will be conducted to create awareness which helps in Business expansion.

As a team member,

- Developed Apex Classes and Apex Triggers for various functional needs in the application.
- Worked on Data loader for data import activities.
- Worked on Approval Process for the functional needs.
- Worked on Lightning Components in Aura framework, Lightning App Builder.
- Used SOQL with consideration to Governor Limits for data manipulation needs of the application using platform database objects.
- Involved in preparing of Lightning components.

Project #2:

- Title : Sales Dashboard.
- Client : Mylan Inc.
- Role : Salesforce Developer.
- Team Size : 4
- Web services : REST API
- Duration : August 2017 to January 2018

Project Description:

This project aims at creating a platform in SFDC application where the Business can track the number of Drug Orders coming through multiple channels and to provide the flexibility to compare against the Last week Orders so that they can closely monitor the application in the Graphical UI.

As a team member,

- Followed agile methodology.
- Has played as an effective Team member and Configuration controller.
- Involved in the defect tracking, fixing and enhancements.
- Worked on Schedulable Batch Apex

Project #1:

- Title : Case Management.
- Client : Alohilani Resorts.
- Role : Developer
- Team Size : 5
- Using tools : Apex Data Loader.
- Skills : Apex, Live Agent
- Duration : September 2016 to July 2017

Project Description:

Business handles all of its Service requests through Salesforce.com Service Cloud application Case Management through Live agent support. Now they decided to extend the full/subset of functionality to other regions as well. The Scope of this project is split in to two phases. In phase-1, the functionality to be enabled for one of the business regions, with minimum modifications to the existing System. During phase-2, the Proposed System to be generalized to enhance the functionality for other regions without any much architectural change.

As a team member,

- Involved in Salesforce.com Application Setup activities and customized the apps to match the functional needs of the organization.
- Worked on Case Management, Email-to-Case, Live agent.
- Developed Apex Classes and Apex Triggers for various functional needs in the application.
- Preparation of Solution and Technical design documents, Deployment Sanity Checklist and
- Unit Test Scripts.