



PRAKEERN SHUKLA

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ABSTRACT

Proficient in Customer Relationship Management (CRM) software - Salesforce.com with 1.5 years of project experience with Industry giants. Motivated and meticulous, able to understand and articulate organizational objectives with timely and cost-effective delivery of the project.

PROFESSIONAL SUMMARY

- 1 Years and 5 months of consulting experience in SFDC development (Both Configuration and Customization) as well as SFDC Functional and Delivery (SIT, UAT and Regression).
- Knowledge of SFDC Sales & hands-on experience in Implementation of various Flow chart, workflow, Process builder in SFDC admin to solve customer problems in various business scenarios.
- Apttus Product (CPQ) solution, configuration, customization and development experience.
- Experience on designing Quote/Templates and configuring products in CFD Generation for 22 Countries.
- Experience on Pricing Configuration (Price Ruleset, Price Matrices and Dimensions), Discount Rules.
- Stronghold upon Product Setup & Rules (Bundle, Options, Options Group, Attribute, Constraint Rules) along with Cart Configuration, opportunity Synchronization.
- Hands-on Experience on CI/CD using Copado & Flosum.
- Proficient in Release Management: Coupling SFDX with Azure Devops to achieve CI/CD for Project requirement.
- Software development Lifecycles and Agile Methodology. Scrum Foundation Certified.
- SFDC Configuration and Administration like Sandbox Refresh, User Management i.e. creating Profiles, Permission Sets, Roles, Users, Email Services, Approvals, Workflows, Validation rules, Reports, Dashboards, Tasks, Sharing and Security settings etc.
- Tracking defects using Azure Reports & Dashboards, and bug verification until closure.
- Familiar and Comfortable to Production environment.
- Worked closely with Business to understand the requirements and delivering the quality product.
- Worked effectively under tight schedule projects and can deliver the deliverables on time.
- Always Proactive in taking initiatives and leading the tasks.

WORK EXPERIENCE

Organization	Location	Designation	Work Tenure
Wipro Technologies	Pune	Project Engineer	3 rd June, 2019 – Till Date

TECHNICAL SKILLS

- Azure Devops
- Salesforce
- Apttus CPQ
- Salesforce CPQ
- Dataloader.io
- Workbench
- Copado
- Apttus Contract Management
- Apttus Migration Manager
- Visual Studio Code
- X-Author for Contracts
- X-Author for Excel
- Git
- Salesforce CLI
- Flosum

CERTIFICATIONS

- Salesforce Certified Administrator
- Salesforce Certified Platform App Builder
- Copado Certified Administrator
- Copado Certified Developer
- Copado Certified Consultant
- Apttus CPQ 201
- Scrum Foundation Professional Certificate
- Flosum Certified Professional
- Git Complete

PROJECT PROFILE

PROJECT DESCRIPTION:

Philips is a Dutch multinational technology company headquartered in Amsterdam, one of the largest electronics companies in the world, currently focused in the area of healthcare and lighting. Using Apttus CPQ we need to manage pricing, cost and quotes to be send across the business.

ACHIEVEMENTS

- Delivered defect free product in the organization with Zero UAT defect.
- Was given a 5 Star rating (the highest) for our year-end appraisals.

POSITIONS OF RESPONSIBILITY

National Cadet Corps (NCC):

- NCC cadet as well as senior for the session 2015-16.
- NCC cadet for the session 2016-17.

Executive Member of IEEE MMMUT chapter:

- Organized techSRIJAN (Annual techno management fest) in the year 2016-17.
- Organized College Connect (a programme that involves students from different schools).

Cultural Committee:

- Organized one edition of ABHIVYAKTI (National level cultural fest) during the session 2015-16.

Project Name	Date	Role	Team Size
Philips	July, 2019 – Mar, 2020	CPQ Developer	15
Philips	July, 2019 – Till date	SFDC Admin & Deployment Engineer	100+

1. Role – Salesforce Administrator & Deployment Engineer

- Have experience with Continuous Integration process and have used tools like Azure Devops.
- Manage sandbox environments and coordinate schedules for conducting refreshes.
- Manage data loading tools & techniques to populate sandboxes with production data.
- Maintain metrics on production changes (e.g. number of deployments, issues related to deployments, status of improvement items, etc.)
- Maintain key production org metrics (e.g. code coverage) and drive remediation actions wherever needed.
- Work with development teams to understand impacts of branches and code merges.
- Maintain a release repository and manage key information such as build and release procedures, dependencies, and notification lists.
- Research new software development and configuration management methodologies and technologies and analyze their application to current configuration management needs. e.g. – Sonar Qube.

2. Role -- CPQ Developer

- Providing End-to-End development solution and implementation to best fit the client requirements.
- Gathered requirements from the product owner, do expected POC, estimated LOE and created functional requirements for key Salesforce/Apttus projects.
- Conduct technical design reviews and demos to the customer.
- Developing CFD's as per the Product owner requirement.
- Configuring Product based on customer Requirement for CFD Generation for 22 Countries.
- Guiding the team with the Product Setup (Bundle, Options, Options Group, Attribute, and Constraint Rules) as per the client's requirement.
- Configuring the Pricing Rules (Price Ruleset, Price Matrix, Discount Rules).
- Handled the End-to-End development of complex and dynamic modules and provided with production support during releases.
- Review and directly involve with Test team to deliver test case authoring and execution.
- Fix and provide solution for existing broken functionality caused by data, config, code changes.
- Closely working with the BA during technical reviews to finalize efforts estimates for User stories.
- Building solution with help of SFDC customization and configuration.
- Unit testing before handing over the functionalities to the testing team to minimize efforts during IST and UAT phase.
- Delivering successful deployments with the help of release manager during various sprint closure.

EXTRA CO-CURRICULAR ACTIVITIES AND ACHIEVEMENTS

- Gate 2019 Qualified.
- Appeared for Service Selection Board (SSB) interview and successfully qualified the same.
- Successfully qualified Pilot Aptitude Battery Test (PABT) and Computerized Pilot Selection System Test (CPSS) by Indian Air Force during my SSB interview. (Both PABT & CPSS are once in a lifetime tests.)
- Certificate of appreciation for working as a volunteer in a one-day workshop on Green Energy for Sustainable Development: Role of Educational Institutions. (Session 2015-16).
- Certificate of Excellence for Introductory Graphic and Design Training and UX Design training held by E-Cell of MMMUT, Gorakhpur. (Session 2015-16)
- Active participation in Debates, PowerPoint presentations at school and college levels.

PERSONAL DETAILS

Current Address:

L-4/168, Vinay Khand, Gomti Nagar, Lucknow (U.P.) - 226010

Date of Birth: 14 January 1997

Gender: Male

Languages Known:

English (Fluent), Hindi (Native), German (Beginner).

LinkedIn:

<https://www.linkedin.com/in/prakeern-shukla-%E2%98%81%E2%8F%98478b131/>

- Community Management and Implementation for Customer community enabling discussion and providing feedback about various client products.
- Have been responsible for guiding & helping the project team members with functional & technical trainings.
- Excellent communication skills with the client, team members and stakeholders in order to get job done in the most effective and efficient way.
- Solely took the responsibility of deploying the work of my whole team into higher Environments

ACADEMIC CREDENTIALS

COURSE	INSTITUTION	YEAR	Percentage/Grade
B.Tech.(EE)	Madan Mohan Malaviya University of Technology, Gorakhpur	2019	83.9/8.39
XII (CBSE)	Private Candidate	2015	90
XII (CBSE)	The Avadh School, Lucknow	2014	74.8
X (CBSE)	St. Joseph's Senior Secondary School, Kanpur	2012	72.2/7.60

RESEARCH & PROJECT

Technical presentation

One hour ahead, wind speed forecasting of Sotavento Galicia SA Wind farm by using ANN 8 Mar'18

Presented a Research paper on "One hour ahead wind speed forecasting of Sotavento Galicia SA Wind farm by using ANN" at "The 6th International Electrical Engineering Congress (iEECON 2018)" organized by IEEE Thailand Section sponsored by Mitsubishi Electric and Seagate.

Description: In the field of renewable energy, continuous improvement in the implementation of harnessing methods is always compelled. Innovation to create optimal procedures in accordance with the pre-existing methods and techniques has been the major objective of many world-leading organizations. These initiatives carry huge potential as the low generation cost and negligible pollution of wind power generation classifies it as the perfect energy resource in near future.

Link:-<https://ieeexplore.ieee.org/document/8712247>

A Review on Different Methods of Wind Power Forecasting 8 Mar'18

Presented a Review paper on "A Review on different methods of wind power forecasting" at "The 6th International Electrical Engineering Congress (iEECON 2018)" organized by IEEE Thailand Section sponsored by Mitsubishi Electric and Seagate.

Description: There is a plethora of wind energy available. However, intermittency is the major difficulty faced in the integration of wind power into electrical grids. One of the approaches that deal with such an intermittency is predicting the forthcoming values for the production of wind power. Numerous models for the prediction of wind power have been developed globally. This paper gives a review based on the equivalent study on headmost forecasting models, based on different methods of wind power forecasting for easy management of transmission of energy.

Link:-<https://ieeexplore.ieee.org/document/8712262>

I hereby declare that the above information is true and to the best of my knowledge.

Prakeern Shukla

Date: 27-10-2020

Place- Pune