## **Sachin Khatri**

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**Profile Summary**

* Software developer with around **3** years of experience in Salesforce.com – development, Administration and APTTUS CPQ.

**Relevant to SFDC**

* Over **2.9 years** of total experience in **Infosys .**
* Good Business knowledge of SalesForce.com in the area of Sales.
* Experience in **Development**, **Administration, Configuration, Implementation** and Support of Salesforce CRM.
* Experience in using **Data Loader** for **insert, update** and **bulk import** or **export** of data from Salesforce.com Objects.
* **SFDC Development -** Designed, developed and deployed **Apex Classes, Controller Classes** and **Apex Triggers, Test Classes Visual force pages** for various functionalities in the application.
* Worked on Batch apex, schedule apex.
* **SFDC** **Administration** - SFDC User Management, Roles, Profiles, Security Creating Reports and Dashboards.
* Creating workflows, approval processes, validation rules and sharing & security rules.
* Worked on Source Tree, Jenkins and Git Lab for code related Deployment Activity.
* Good knowledge in org-wide default ,sharing settings, record types and page layout
* Working on Agile scrum Methodology
* Creating Permission sets and Assignment rules.
* **SFDC Configurations/Customizations -** Page layouts, tabs, custom objects and fields, validation rules, triggers etc.

**Relevant To CPQ**

* Created Standard, Bundled and Option Products, Accounts, Opportunities, Quote’s, Product Discounting, Price Rule’s, Price Matrix and Products with different currencies into CPQ**.**
* Created Product Categories, Option groups, Attribute Groups, Price List’s within Price Matrix and line items across all Products.
* Worked on scenarios-based Price and Product rules.
* Involved in end to end testing and configuration enhancements for Apttus CPQ Implementation.
* Tested end to end flow up to Invoice generation in Apttus CPQ.
* Involved in fixing defects and unit testing related to SIT, UAT and Production.
* Worked closely with the client to discuss various ideas/solutions, issues and timelines
* CPQ implementation using salesforce CPQ for proposal life cycle and accelerate business using automation like sales process and approvals.
* Create Product Deployment App in X-Author Designer to migrate Data from Source to Target Environment.

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| **SFDC Technologies** | Standard Objects, APEX classes & Controllers ,APEX Triggers, Visualforce  Pages, Data Loader , Reports ,Force.com IDE ,Apttus CPQ |
| **Languages/Script** | APEX , Java |
| **Database** | Oracle |
| **Analytical Tool** | JIRA |
| **Web Related** | HTML, CSS, JavaScript |
| **Deployment and Migration Tool** | Source-Tree , Jenkins , X-Author for Excel |

**TECHNICAL SKILLS:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**PROJECT EXPERIENCE:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

1. **Project** : Reed Business Information (RBI)

**Client** : RBI

**Environment** : Salesforce Apttus CPQ

**Role** : CRM and CPQ Developer

**Description**: **Reed Business Information**, the largest business-to-business publisher in the U.S., provides information, analytics and data to business professionals in the media, manufacturing, electronics, construction, hospitality, printing and retail industries more than 80 market-leading business-to-business

**RBI** is part of RELX Group plc, a world-leading provider of information solutions for professional customers across industries.

**Roles and Responsibilities:**

* Created Standard, Bundled and Option Products, Accounts, Opportunities, Quote’s, Product Discounting, Price Rule’s, Price Matrix and Products with different currencies into CPQ.
* Created Product Categories, Option groups, Attribute Groups, Price List’s within Price Matrix and line items across all Products.
* Involved in end to end testing and configuration enhancements for Apttus CPQ Implementation.
* Tested end to end flow up to Invoice generation in Apttus CPQ.
* Involved in fixing defects and unit testing related to SIT, UAT and Production.
* Worked closely with the client to discuss various ideas/solutions, issues and timelines
* CPQ implementation using salesforce CPQ for proposal life cycle and accelerate business using automation like sales process and approvals.
* Worked on Usage products, Created Billings Schedules and Usage schedules under Asset line items of salesforce product for generating invoices, order management and Revenue.
* Worked on X-Author deployment tool for Products and Template’s related changes in Apttus CPQ.

**EDUCATIONAL DETAILS:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

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| **Degree** | **University/Board** | **Year of Passing** | **Percentage/CGPA** |
| MCA | VIT University , Chennai | 2017 | 8.74 |
| BCA | Govt. Engineering College, Bikaner | 2015 | 69% |
| 12th | ND Modern School | 2012 | 74.6% |
| 10th | Pink Model School | 2010 | 64% |

**ACHIEVEMENTS:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

* Best Team Member” award for taking leadership in hard times.
* Involved in multiple Client Visits.
* Active member of the office cricket team and got many awards for cricket.

**PERSONAL DETAILS:\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

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| **Permanent Address ::** | C-36 Vallabh Garden Bikaner |
| **Present Address ::** | Flat 803 The Cliff Garden , Hinjewadi Phase 3, Pune |
| **Date of Birth ::** | 22nd August 1994 |
| **Marital Status ::** | Single |