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| **Name: Nagarjuna Patamalla**  **Email: - nagarjuna1815@gmail.com**  **Phone : +91 9700380445** |  |

**Professional Summary:**

* Graduation of Electronics and Communication Engineering having over 2 years of experience in IT industry which includes over 2 years experience in Salesforce.com CRM Platform as Administrator and developer in Salesforce.com and **Lightning Platform using Lightning Components, Lightning Web Components** included Lightning pages, apps, Bundle, Events etc…
* Experience in Administration, Configuration, Implementation and Support of sales force CRM and sales force SFA applications based on Apex Language and leveraging Force.com Platform world’s first commercial Software as a Service (SAAS) application running in Cloud Computing Environments.
* Provided customer with best practice solutions as related to Salesforce.com and CRM.
* Experienced in Force.com Apex Classes, Apex Triggers, Integration, Visual force, Force.com API
* Report/Dashboard creation & customization, user/role/profile management.
* Worked on Importing, Exporting and Upgrading Packages.
* Expertise in developing, deploying and integrating Salesforce.com CRM solutions.
* Exposure towards all phases of Software Development Life Cycle (SDLC) and quality management systems.
* Expertise in Batch and Schedulable Apex Classes for handling bulk DML operations in timely manner.
* Worked in using **Developer console** and **Debug logs** for debugging apex methods.
* Worked in all phases of Software Development Life Cycle (SDLC) like requirement **analysis, architecture and design, development, testing and post implementation** revisions.
* Hands-on experience using **HTML, CSS, JavaScript.**
* Created several reports and dash boards.
* Involved in configuration Implementation of Force.com.
* Used Data loader for data management in Force.com platform.
* Proficient in analyzing the requirements from scrum team / client and preparing Test scenarios  
  Investigate operational or systematic problems and user queries as required.
* Communicate effectively and clearly, in writing and verbally, in one-on-one and group presentation situations.
* Assist in other duties as needed and directed.
* Actively participate in Backlog grooming, daily standups, and Demo meetings
* Good knowledge on Case Assignment, Knowledge Management and Case escalation rules
* Excellent Salesforce Customer Community Portal experience, to fully leverage Portal capabilities in support of new requirements.
* A well-organized, goal-oriented, highly-motivated effective team member with excellent analytical, troubleshooting, and problem solving Skills.

**Education & Certifications:**

* B.Tech in Electronics and Communication Engineering (Hyderabad).
* Diploma in Electronics and Communication Engineering (Hyderabad).

**Technical Skills:**

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| **Programming Languages** | Apex |
| **Databases** | SOQL |
| **Operating Systems** | Windows 10/8/7/Vista/XP |
| **Scripting Languages** | JavaScript, CSS |
| **Web Technologies** | Web services, HTML, CSS and JavaScript |
| **SFDC Tools** | Apex Data loader, Force.com Apex Explorer,JQuery |
| **SFDC Technologies** | Force.com platform, Custom Objects, Workflow & Approvals, Validation Rules, Apex Classes/Controllers, Test Classes, Triggers, SOQL, SOSL, Visual Force (Pages, Components), Sandbox development & Testing, Reports, Dashboards |

**Professional Experience:**

**Client: ARY TECHNOLOGIES (OPC) PVT LTD**

**Project: Supply Chain Management JANUARY 2019 – Till Date**

**Role: Salesforce Developer**

**Description**:

• Define the threshold values for inventory (Raw Material or traded products); system generated alerts whenever Inventory dips below the threshold.

• Define Supplier, Items, Purchase Order, Work Order, Sales Order, Customers, Bill of Material etc.

• Automatically modify stock count according to the Purchase Order, Work Order or Sales Order.

• One click print: Sales, Invoice, Packing Slips, Purchase Order and Work Order

• Can email documents to Customer/Supplier from within Salesforce.com.

• Analyze your Sales Trend, fast selling products, Open Purchase Order, Open Sales Order

**Responsibilities:**

* Implemented **Marketing** and **Sales** processes covering **Campaign, Leads, Accounts, Contacts, Opportunities,** etc.
* Written **Test Classes** to meet Unit testing before migrating from **Sandbox to Production**.
* Created **custom objects**, **custom VF page layouts**, **triggers, validation rules** by using **Apex**
* Creating a custom object called **Raw Material object** which mimics the standard history table.
* Created various reports, **summary reports, matrix reports, pie charts, dashboards,** and setup report folders to authenticate users based on their profile permissions
* Helped to automate some business processes by creating **workflows** (**email notification /fields).**
* Consulted on **Exact Target Instance** migration, and Sales force integration project as an Email SME.
* Successfully customized SFDC interface Responsible for performing administrative functions in **Salesforce CRM** such as create/modify **pick lists and lookup fields**.
* Created detailed **data mapping** document for integrating various systems with Salesforce.com.
* Created the **Vision & Strategy for Analytics exploring solutions such as Wave (SFDC).**
* Wrote **SOQL and SOSL** statements within custom controllers, extensions, and triggers.
* Implemented Salesforce.com web services client using **Salesforce web services API**.
* Developed complex **reports** and **dashboards** using **HTML, PDF, Apex and mail merge**.

**Environment:** Salesforce.com, Force.com Sandbox, Import Wizard, Apex, JavaScript, Web Services API, Controllers, CSS, HTML, Visual Force Pages, Workflows, Email Updates.

**Declaration:**

I do hereby declare that, all the above mentioned details are true to my knowledge.

Date :

**(NAGARJUNA.P)**

Place : Hyderabad.