

RESUME

Sai Kumar Suraneni
Salesforce Developer

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Over 3 **years** 4 months of experience as **Salesforce Lightning Developer**, and **Administrator** in various domains with extensive experience in Salesforce.com involving CRM full implementation, testing, migrating, and integrating Standalone and Object-oriented Enterprise applications.

- Experience in Development, Administration, Configuration, Implementation and Support of Salesforce CRM based on **Apex language** and leveraging Force.com Platform.
- Implemented **Security and Sharing rules** at object, field, and record level for different users at different levels of organization. Also created various profiles and configured the permissions based on the organizational hierarchy.
- Created the **Validation Rules, workflows** for automated lead routing, lead escalation and Email Alerts.
- Designed and developed **Apex Triggers for various functional** needs in the application
- Designed various Pages in **Visual Force** for functional needs within SFDC
- Involved in Unit Testing and Test Coverage for triggers
- Proficiency in SFDC Administrative tasks like **creating Profiles, Roles, Users, Page Layouts, Email Services, Reports, Dashboards, Tasks and actions**. Experience in SFDC development using Apex classes and Triggers, SOQL, **Visual Force**, SOSL
- Experience working with **Force.com IDE, Data Loader, Import Wizard** and salesforce.com Sandbox Environments.
- Good Understanding and Knowledge in designing Report, Dashboard.
- Created various **Batch jobs** and **Time based workflows** to update the data regularly.
- Worked on sales cloud and service cloud.
- Hands-on experience in Salesforce development and designing.
- Hands-on experience in designing apex classes, visual force pages, apex triggers, apex controllers, test classes execution.
- Have knowledge on creation of new custom objects, apps, Fields, permission sets, process builder, workflow rules, email alerts, validation rules, page layouts, relationships, record types, formula fields.

- Good knowledge with security control access to users using profiles, roles, permission sets and OWD settings.
- Good knowledge on Data Import tools like Data Loader, Workbench, Salesforce Inspector.

Technical Skills:

Salesforce Technologies	Salesforce CRM, APEX Language, Classes, Triggers SOQL, SOSL, Visual Force (Pages, Components and Controller), APEX Data Loader, Lightning Component, S-Controls, Dashboards, Workflow & Approvals, Analytic Snapshots, Custom Objects, Integrations, REST,SOAP
Salesforce Tools	Force.com Data Loader
Custom Integration	Workflow & Approvals, Field updates, Reports, Custom objects, Custom settings, Custom labels & tabs, Email Services, Role Hierarchy, Dashboards, Security controls, APEX Exchange Package & Custom Application and Sandbox data handling.
Operating Systems	MS Windows
Web Design tools	HT ML, XML, CSS, JavaScript
Documentation tools	MS Word, Document, MS Excel, MS PowerPoint, MS Outlook, DocuSign, Jira

Professional Experience:

- Working as **Salesforce Developer** in GROWTH HACK SOLUTION PVT.LTD Hyderabad.

Project Experience:

Client: DPG

Project Name: DPG Salesforce Enhancement

Role: Developer

Description: Dubai properties group is a Real Estate company in UAE. We are doing enhancements for the existing functionality and adding some extra functionalities for the payment plan.

Responsibilities:

- Worked on Salesforce.com **Standard Objects** such as **Accounts, Contacts, Opportunities, and Leads.**
- Taken the inputs from Business Analysts and Managers to implement new functionalities.

- Gathering requirement from **high level** and **Analyzing** it and **developed** those functionalities what exactly client needed.
- Edited **Page Layouts** to organize **fields, custom links, related lists**, and other components on record pages.
- Administered, configured, maintained Salesforce.com application user profiles, roles, assigning Permissions, generating security tokens, validation Rule
- Defined objects and **Field Level Security** for different profiles.
- Wrote an **Apex Trigger** on **Opportunities** for cross object field update.
- Developed **Apex Class** and **Visual Force Page** to schedule payments.
- Developed apex class and vf page to **export data** from Salesforce in **.ddr** and **.CSV** format and store those files in chatter.
- Performed other administrative tasks such as managing **Objects**.
- Worked with **schema meta data** components. Written test classes.
- Customized Salesforce.com **User Profiles** by setting **Standard** and **Custom objects layouts, Custom App, Field-level Security, Permission Sets** for client services and marketing.
- Worked in different **sandboxes** for development and testing, and involved in migrating the code to production instance in installments using **Change Set**.
- Used **Apex data loader** to Inset, Update, and Import data from **Microsoft Excel** into Salesforce.com.

Project Experience:

Client: Perform Group

Project Name: Perform Managed Services Support

Role: Developer

Description: **DAZN** will provide the live streaming for the games in DACH countries like German, Austria, Switzerland, US and Canada, Japan. This application is mostly based on Communities. We are maintaining their user's login details and accounts information, Cases in Salesforce. For payments related information storage using 'ZUORA'. Sign up is handled by MASSIVE.

Responsibilities:

- Worked on Salesforce.com **Standard Objects** such as **Accounts, Contacts, Opportunities, Article Management**.
- Worked on **Salesforce Knowledge** articles and '**Translations**' and **Custom settings** and **Custom Labels**.
- This application mostly based on **Communities**. Worked on **Sales cloud** and **Service cloud**.

- Worked on different custom objects like **Zuora Config, Subscriptions, Billing Accounts**.
- Taken the inputs from Business Analysts and Managers to implement new functionalities.
- Working experience with **REST** api for **PAYPAL** payment gateway.
- Worked on **Massive** and **Zuora** integration also.
- Worked on managed packages like **community consumption reports**.
- Gathering requirement from **high level** and **Analyzing** it and **developed** those functionalities what exactly client needed.
- Edited **Page Layouts** to organize **fields, custom links, related lists**, and other components on record pages.
- Administered, configured, maintained Salesforce.com application user profiles, roles, assigning Permissions, generating security tokens, validation Rule
- Defined objects and **Field Level Security** for different profiles.
- Developed **Apex Class** and **Visual Force Page** to schedule payments.
- Developed Account and Cases pages in **Lightning**. Working Experience on **Lightning**.
- Customized Salesforce.com **User Profiles** by setting **Standard** and **Custom objects layouts, Custom App, Field-level Security, Permission Sets** for client services and marketing.
- Worked in different **sandboxes** for development and testing, and involved in migrating the code to production instance in installments using **ANT**.

Project Experience:

Client: WHG

Project Name: WHG Account Pipeline

Role: Admin

Description: Wyndham Hotel Group is group of hotels. We are doing enhancements for the existing functionality and adding some extra functionality for the hotel registrations using sales force communities.

Responsibilities:

- Worked on Salesforce.com **Standard Objects** such as **Accounts, Contacts, Opportunities**.
- This application mostly based on **Communities**.

- Worked on different custom objects like **Data pack, Data pack Items, Data pack Form Settings.**
- Analyze **JIRA** tickets and work accordingly.
- Gathering requirement from **high level** and **Analyzing** it and **developed** those functionalities what exactly client needed.
- Edited **Page Layouts** to organize **fields, custom links, related lists**, and other components on record pages.
- Administered, configured, maintained Salesforce.com application user profiles, roles, assigning Permissions, generating security tokens, validation Rule
- Defined objects and **Field Level Security** for different profiles.
- Developed **Apex Class** and **Visual Force Page** to schedule payments.
- Developed apex class and vf page to **export data** from Salesforce in **.ddr** and **.CSV** format and store those files in chatter.
- Worked with **schema meta data** components. Written test classes.
- Customized Salesforce.com **User Profiles** by setting **Standard** and **Custom objects layouts, Custom App, Field-level Security, Permission Sets** for client services and marketing.
- Worked in different **sandboxes** for development and testing and involved in migrating the code to production instance in installments using **Change Set**.

Education:

- **B.Com - 2019** from Kakatiya University Warangal.