

# Suchit D. Nikam

Salesforce Developer

Phone: +91 9673089419/ 9834001154

Email: [suchitnikam.shiv@gmail.com](mailto:suchitnikam.shiv@gmail.com)

---

## Objectives

I am seeking employment with a company where I can use my talent and skills to grow and expand the company at the same time learn new things which widens up my scope of knowledge.

---

## Professional Summary

- Working as Salesforce Developer for **Mahindra and Mahindra** (Client).
- Company **Krios Info Solutions Pvt. Ltd., Pune**
- **Total Experience: 3.5+ Year.**
- **Certification:** Salesforce Platform Developer 1 (DEV 401).
- **Skill:** Apex Classes, Triggers, Test Classes, Flow, Process Builder, Approval Process, Custom Dashboards and Reports, Custom Object, VisualForce (Pages, Components), Lightning Pages (Components).
- Hands on experience in SDLC of Salesforce development to Deployment Requirements analysing, design, development, testing and deployment of the projects.
- **Salesforce Configuration & Administration**, implementation of Org-wide defaults, Roles, Profiles, Sharing Rules, Permission Sets, etc.
- Demonstrated programming skill, including design, develop, code review, implementation, testing, and debugging.
- Experience with migration of data from excel to SFDC through apex data loader such as import, export and update the data.
- Strong working knowledge of a significant subset of standard web application technologies, such as PHP, CodeIgniter, CSS, Bootstrap, jQuery, JavaScript, AJAX, HTML, MySQL, PhpMyAdmin, WAMP/LAMP, LDAP, SSO, Web Services, REST API and Push Notifications for Android Apps. SOAP and Reporting Services using PHP CodeIgniter, Third Party Services like Social Media API.
- Process-oriented thinking with aptitude for analysing potential issues and implementing solutions.
- Experience in Performance Tuning, Query Optimization, Database Backup and Recovery.
- Excellent communication, interpersonal skills and team skills.
- Have ability to work with different people and in different working environment.

## Project Details

**Project Name:** Mahindra Construction Equipment (MCE)

**Client:** Mahindra & Mahindra Ltd.

**Description:** Mahindra MCE application is Dealership Management System for help to manage our Sales Process. Sales team (Dealership) to manage their sales funnel effectively and efficiently. Similar, Vehicle Stock, Vehicle Invoices, Leads and Opportunities etc. easy to handle.

### Responsibilities:

- Handle in Salesforce.com Administrative and Development tasks.
- Create Community wise login and provide to Dealers User.
- Experience in creating Lookup & Master Details Relationship fields, Picklists.
- Search Layouts and Page Layouts to meet different Role wise users as per client's requirement and functionality.
- Creating the custom objects as per the business need.
- Working with various process automation activities with Workflow Rules, Flow, Process Builder and Approval Processes.
- Experience with sales process for leads, opportunities and cases.
- Involved in Development and configuration of SFDC.
- Direct interacting with clients to understand and deliver the requirements on time
- Involved in working on the duplication rules, validation rules, formula etc. as per requirements.
- Involved in coding Using Apex classes, Test Classes, Triggers, Flow, Approval Process, Community page design to enhance application functionality.
- Deployment from sandbox to production using change set on weekly deployment cycle.
- Good experience with both Salesforce Classic and Lightning interface.

**Environment:** Salesforce CRM

---

**Project Name:** MTBD Enquiry Management System (Way2Win)

**Client:** Mahindra & Mahindra Ltd.

**Description:** Mahindra Way2Win application is enabling the sales team to manage their Mahindra Truck & Bus Division vehicles sales process by dealership to customer. All lead created by Way2Win Android App and stored real time data in system.

### Responsibilities:

- Handle in Salesforce.com Administrative tasks like Creating Profiles, Permission Sets, Roles, Hierarchy, Users, Record Types, Custom Dashboards & Reports.
- Creating Lookup & Master Details Relationship fields, Picklists and other custom fields.
- Search Layouts and Page Layouts to meet different Role wise users as per client's requirement and functionality.
- Working with various salesforce.com Standard objects like Accounts, Contacts, Leads, Cases, Opportunities, Quotes, Campaigns, Reports and Dashboards on Sales Cloud.
- Creating the custom objects as per the business need.

- Working with various process automation activities with Workflow Rules, Flow, Process Builder and Approval Processes.
- Experience with sales process for leads, opportunities and cases.
- Involved in Development and configuration of SFDC.
- Direct interacting with clients to understand and deliver the requirements on time
- Involved in working on the duplication rules, validation rules, formula etc. as per requirements.
- Involved in coding Using Apex classes, Test Classes, Triggers.
- Deployment from sandbox to production using change set on weekly deployment cycle.

**Environment:** Salesforce CRM

---

**Project Name:** M-ProblemSolver, IO-LMS, BE-LMS, MIQ-LMS, CMAP-LMS, FD DMS-LMS, Mecaknow-LMS, Powerol-LMS, Teknocrat-LMS

**Client:** Mahindra & Mahindra Ltd.

**Description:** These nine projects developed for Mahindra and Mahindra. The core functionality of all this application is to build a learning Management System, but its different flow and functionality. This application is built to train the Mahindra and Mahindra employees with creating different-different courses based on the profile of the users/employees and monitor the progress by taking the online exams.

**Responsibilities:**

- Customize Moodle framework as per business requirement.
- Develop REST API for Android App.
- Create Exams like import question and correct answer on Moodle Framework.
- Create scrum package for exam as per business requirement.
- Schedule exams after end exam send exam report to mail.
- Give to different user role wise access for system.

**Environment:** PHP, MySQL, Moodle, Bootstrap, JavaScript.

---

**Project Name:** Event App

**Client:** Krios Info Solution Pvt. Ltd.

**Description:** Krios event app to help manage any event like how many peoples are visit or attain event. Give venue info with get return event related feedback through event app.

**Responsibilities:**

- Develop REST API for Android App.
- Import Contact details and send invitation.
- Event attendance check and collect feedback.

**Environment:** PHP, MySQL, Bootstrap, HTML, CSS, JavaScript.

**Project Name:** Helio Industries Pvt. Ltd.

**Client:** Helio Industries Pvt. Ltd.

**Description:** This Website develop for providing information for machines like Bracket Type Flour, Mill Class Flour Mill Box Type etc.

**Environment:** PHP, MySQL, Bootstrap, HTML, CSS, JavaScript.

---

**Project Name:** School Management System.

**Client:** Instant Soft Tech IT Solution

**Description:** This is ERP System for School and College. To Providing School Management System like a Student Admission, Account, Hostel, Store Management, Event, Library etc.

**Environment:** PHP, MySQL, Codeigniter, Bootstrap, HTML, CSS, JavaScript.

---

### **Education Qualification:**

- **MCA**

I have completed Post Graduation from Pune University with first class.

- **BCA**

I have completed Graduation from Pune University with Second class.

- **HSC & SSC**

I have completed 12<sup>th</sup> from Nashik Board with First Class.

I have completed 10<sup>th</sup> from Nashik Board with First Class.

---

### **Personal Details:**

- **Current Address:** Q.11, Kakade Township, Keshav Nagar, Chinchwadgaon, Pune – 411033
- **Pan No:** AQWPN0795P
- **Date of Birth:** 25-May-1992
- **Gender:** Male
- **Marital Status:** Single
- **Nationality:** Indian