

Vinay Jaiswal,
Senior Technical Lead

Vinayjwl89@gmail.com (91-7400172521)

Highly motivated team player with good communication, presentation and interpersonal skills. Willing to work in a challenging and cross-platform environment.

Professional Summary

- 10+ years of IT Experience in Design, Development and Maintenance of Information Technology including 8+ year of a Salesforce/Apex Development.
- Extensive experience in designing of Apex classes, Triggers, Lightning Flows, Lightning Web Component, System Integration, Batch Processing and Queueable Apex.
- Experience in the Java/J2EE Application development.
- Experience in technologies like Java, JSP, Servlets, JQuery, JavaScript, HTML and CSS.

Selected Accomplishment

- Salesforce Administrator Certified.
- Salesforce Platform Developer 1 Certified.

Experience Details

Organization	Designation	Duration
Oxient Technologies	Software Developer	July/2012 - August/2014
ARCS Technologies	Software Engineer	August/2014 – November/2015
Accenture Services Pvt. Ltd.	Application Development Senior Analyst	November/2015 – October/2018
Bharti Airtel Ltd.	Senior Salesforce Developer	October/2018 – March/2021
HCL Technologies	Senior Technical Lead	March/2021 – till now

Technical Skills

Salesforce.com Skills:	Salesforce CRM, Lightning Web Component, Lightning Flows, Apex Trigger, Apex Classes and Controllers, Visual Force Pages, Batch Apex, Process Builder, Queueable Apex, Rest Services, Rest Integrations,
Salesforce.com Tools:	Eclipse IDE, Apex Data Loader, Visual Studio Code, Aside.io
Programming Languages:	Java, JSP, Servlet, Apex.
Environment:	J2EE, Struts, Hibernate.
Scripting Language:	Java Script, jQuery, HTML and CSS,
RDBMS /DBMS:	MySQL, SOQL, SOSL
Development Tools:	Eclipse, Net Beans, Visual Studio Code

Work Experience

Project Profile #1: PenFed Digital Transformation (Client: Penfed Credit Union)

a) Language and Technologies involved - Lightning Flows, Lightning Web Component, Integration, Salesforce

b) Project Description –

The program is based on the Financial Services Cloud and is completely on Lightning UI. There is extensive use of LWC components, Lightning Flows, Integration with various downstream applications, Deployments are done using CI/CD tool TeamCity.

c) Team Size – 50

d) Roles & Responsibilities –

- Oversee the technical aspects of the various project teams within the Salesforce Digital Program.
- Propose solution design based on new sets of requirements • Analyse the current architecture and new requirements, and provide corresponding estimates.

- Provide assistance to any team for Architectural and Design related queries.
- Present the proposed architectural design in the Design Review Board Meetings, which is required for any build to begin.
- Code reviews to be done in order to ensure best practices and project compliance is followed by all members while developing new solutions.
- Oversee and carry out deployment of projects using Team City CI/CD tool in collaboration with GIT.
- Partake in development activities when required. • Lead and ensure timely delivery of sub-projects when required.

Project Profile#2: Symphony (Client: Airtel Bharti Limited)

a) Language and Technologies involved - Force.com, Salesforsee.com

b) Project Description –

Symphony is a sales-force based product which will allow user run its pre-sales journey starting from customer creation till Order is won from customer.

Airtel has awarded the Project Symphony for implementing the SFDC enhancements in Airtel, with this Airtel intends to streamline the existing Opportunity and Feasibility management process.

Some Key features are Single login via ADSSO, Simplified Pre Sales journey for KAM, New Customer creation, New Opportunity creation process, Product & Site selection for feasibility Integration with Feasibility module (Automated Wireless Feasibility & Feasibility for Copper, Fiber and POP (Manual)), Pricing automation (using CPQ), DOA based approval for pricing, Automated quote to customer i.e. send customer quote in minutes and hours instead of days, Digital Customer Signature, Automated customer approval on click of a link, Document upload option for customer and opportunity, Business Case automation, Clean Orders, Bulk Upload option (KAM transfer, Feasibility creation, Feasibility closure (DFT, IFT)), Business case process automation, quick order pick up and validations.

c) Team Size – 12

d) Roles & Responsibilities –

- Managed client requirement and deliveries.
- Worked with ESB and Oracle CRM systems for integration with SFDC.
- Worked on complex triggers, visual force pages and other configuration aspects.
- Worked directly with the Airtel CoE team and manage integration i.e. customer, account , opportunity,
- Worked on customization and configurational part in this project.
- Generate Custom Report and Dashboards.

Project Profile#3: Puma Energy (Client: Trafigura - Leading Oil & Energy Distribution Company)

a) Language and Technologies involved - Force.com, Salesforsee.com

b) Project Description –

Puma Energy is a new breed of oil major. It focuses on international reach, and midstream and downstream delivery. The company is fueling progress by getting oil products to places where they make a real difference to people's lives. It has built a successful global business by doing the simple things well.

Puma Energy focuses on delivering the right products when and where they are needed. It invests worldwide in storage, supply systems and people to facilitate that. It develops highly integrated fuel supply chains to maximize its opportunities in high-growth markets.

Puma Energy has an ambitious, entrepreneurial culture. The company has grown rapidly, both organically and through acquisition, and has proved adept at incorporating new businesses. It has shown this repeatedly in its existing markets as well as in new territories and regions. It now supplies affordable, high-quality fuel products in close to 45 countries.

Puma Energy is tapping into energy needs in fast-growing markets in Africa, Central and Latin America, the Caribbean and Asia Pacific. In the past, the company was known for its successes in emerging economies. Today, its largest retail networks are in fast-growing, developed economies.

c) Team Size – 22

sd) Roles & Responsibilities –

- Managed client requirement deliveries in very close deadlines.
- Worked with WINDMS, NAVISION and IPASS systems for integration with SFDC.
- Worked with teams to closely monitor the changes in client requirements and there impacts.
- Worked on complex triggers, visual force pages and other configuration aspects.

- Lead a separate Support project while handling the normal work load.
- Worked directly with the BA team, integration team and Tech architects.
- Held for sole development of entire module within the project.

Project Profile#4: Pre-Employ

a) Language and Technologies involved - Force.com, Salesforse.com

b) Project Description –

The application provides the complete CRM solution for an organization with custom built solutions. The My Employment site is a gateway for employees of subscribed clients and verifiers to view historical employment and income records.

Within the site, employees are able to view/download/print a document called “Employee Full Report” which displays the employee’s employment and income history. Also included in the Employee Full Report is a history of verifiers who have viewed the employee’s data.

Verifiers are able to search for employees to verify employment or income information. The verifier uses a combination of SSN and last name of the employee to perform the search. If the employee is in the My Employment database, a record is returned at which point the verifier has the option to select employment or income verification. When employment verification is selected, the verifier is presented with a document called Employment History that can be viewed/downloaded/printed. When income verification is selected, the verifier is presented with a document called Income History that can be viewed/downloaded/printed.

c) Team Size – 14

d) Roles & Responsibilities –

- Designed application for multiple users.
- Creating VisualForce Page and Apex class and enable for portal user.
- Integration with Amazon web service.
- Written Triggers and Test Classes in Apex.
- Creating the flows.
- Creating the Custom Component for supporting the site.
- Created Workflows and Approval process, written validation rules.
- Generate Custom Report and Dashboards with Google api.
- Working with eclipse and SVN.
- Tested the Application and Load Test of site.

Project Profile#5: Lanco Hills

a) Language and Technologies involved - Force.com, Salesforse.com

b) Project Description –

The application provides the complete CRM solution for an organization with custom built solutions. This is an automation application for marketing system that is used for tracking all the leads, opportunities, products, services, commissions, payments of an organization with custom built logic’s. The application monitors all the sales and marketing of the organizations projects. The application provides a communication system set up inside which is helpful to increase the relationship with the customers and sales representatives in the organization allowing the users to send messages, emails, file etc within the organization to keep track of the business. The application allows the administrators to assign leads to their users and track all their activities.

c) Team Size – 10

d) Roles & Responsibilities –

- Designed application for multiple users.
- Generated payment billing receipt in PDF format using Visual force pages.
- Written Triggers and Test Classes in Apex.
- Created Workflows and Approval process, written validation rules.
- Generated Extensive Reports and Dashboards
- Data Management using Data Loader tool.
- Tested the Application.
- Deployed in Production.

Academics Qualification

Professional –

- Bachelor of Engineering (B.E) in Stream **Information Technology** from **Astral Institute of Technology & Research, Indore (M.P)** in year 2012 with 71.22%.

Education

Degree	Specialization	University	Year of passing
Bachelor Of Engineering	Information Technology	RGPV(Bhopal)	2012
12 th	Science	GIC, Jhansi(U.P)	2007
10 th	General	St. Mary's High School, Jhansi(U.P)	2005

Personal Details

Particular	Details
Name	Mr. Vinay Jaiswal
Date OF Birth	06-Feb-1989
Email ID	vinayjw189@gmail.com
Contact No	+91-7400172521
Gender	Male
Language Known	Hindi, English

Declaration

I hereby declare that the above mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above mentioned particulars.

Yours Truly
(Vinay Jaiswal)