**K.Mahesh Email:** [maheshraaj007@gmail.com](mailto:maheshraaj007@gmail.com)

**Mobile:** +91-9912524007

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| **Career Objective** |

To secure a challenging position where I can effectively contribute my skills as a Software Engineer, possessing competent Technical Skills and develop along with the organization.

**Educational Qualifications**

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| **Qualification** | **Year of Passing** | **% of marks** | **Board / University** |
| **M.Tech(CSE)** | **2014** | **73.31** | **Jawaharlal Nehru Technological University, Hyderabad** |
| **B.Tech (CSE)** | **2011** | **60.22** | **Jawaharlal Nehru Technological University, Hyderabad** |
| ****Intermediate**** | **2007** | **75.10** | **Board of Intermediate Education** |
| **S.S.C** | **2005** | **75** | **Board of Secondary Education** |

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| **Working Experience** |

* Working as a Assistant Professor In CMR Technical Campus from Dec 2020 to Till Date.
* Worked as a Diploma HOD in Jyothishmathi Institute of Technology and Science from June 2019 to Nov 2020.
* Worked as a Assistant Professor in Jyothishmathi Institute of Technology and Science from Sep 2017 to May 2019.
* Worked as a Assistant Professor in Vignan Institute of Management & Technology for Women from Nov 2016 to May 2017.
* Worked as a Assistant Professor in Jyothishmathi Institute of Technological and Sciences from July 2012 to July 2016.

**Professional Summary**

* Extensive knowledge in Salesforce CRM and Configurations.
* As a **Salesforce Developer** /**Admin** possess knowledge in **Salesforce Administration and Customization**,**Data Validation**,**Sales, Marketing**, **Customer Service** and **Support Development** team.
* Extensive knowledge in **Role Hierarchy, Custom Profiles**and**Public Groups** creation and user management.
* Extensive knowledge in analyzing organization processes, **converting business workflows into exact Salesforce.com workflows and configuring Salesforce.com** to meet business requirements.
* Extensive knowledge in creating **Custom Objects, Custom fields, Page layouts, Custom Tabs, Reports** and various other components as per the client and application requirements.
* Extensive business knowledge and customization on various salesforce.com,standard objects like Accounts, Contacts, Opportunities, Products and Price books, Cases, Leads, Campaigns, Forecasting, Reports and Dashboards.
* Extensive knowledge in **Creating Roles, Profiles, Email Templates, Page Layouts, Workflows, Workflow Actions**and **Approval Process & Process Builder.**
* Coordinated and transferred knowledge to the offshore team.
* Extensive knowledge in creating detailed process documentation and deployment process on issues for Future Follow ups.
* Excellent Leadership and Interpersonal skills, Team player with ability to work effectively with all levels of organization and individually as well.
* Extensive knowledge in **Administration** and **Configuration** and Support of Salesforce CRM and Salesforce SFA applications.
* Implemented **security** and **sharing rules** at object, field, and record level for different users at different levels of organization. Also created various **Profiles** and configured the permissions based on the organizational hierarchy.
* Created the **Validation Rules, Approval Process**, **Workflows** for automated lead routing, lead escalation and Email Alerts.
* Designed various WebPages in **Visual Force** for functional needs within Salesforce.
* Designed and developed **Apex Triggers** for various functional needs in the application.
* Extensive knowledge in **Force.com IDE, Data Loader, Dataloader.io, Import Wizard**and **salesforce.com Sandbox** environments.
* Extensive knowledge in designing of custom objects, custom fields,role based page layouts, **custom Tabs**, **custom reports**, report folders, report extractions to various formats, design of Visuals.

**Techical Expertise**

**CRM:**Salesforce

**Salesforce Technologies:**Workflow&Approvals,Process Builder, Reports, Dashboards, Analytic Snapshots, Case Management Automation, Custom Objects

**Languages/Scripting Languages:**Apex, Transact SQL, C, C++, Java, HTML, VB Script

**Databases:**Oracle 10g, SQL Server 2000/2005/2008, MS Access

**Version Control Systems:**CVS

**Tools:**SQL Server management Studio, SQL Profiler, Performance monitor, Microsoft visual studio2005 / 2008, Microsoft Office Suite

**Data Modeling:**UML, MS Visio

**Load Testing/ Defect Tracking Tools:**LoadRunner, Test Director

**Operating Systems:**Windows XP, Windows NT and Ubuntu.

**Technology Exposure**

* Good understanding of all phases of Software Development Life Cycle (SDLC) which involves requirement gathering, requirement analysis, design, development, implementation & enhancement of projects in SalesForce.com technologies.
* Developing User Interface, Page Layouts, Tabs, Custom fields, Custom objects, Validation Rules, Triggers, etc.
* Ability to write Trigger, Test Methods, and writing SOQL and SOSL queries.
* Can handle Batch Apex and Scheduled Apex
* Ability to deal with Migration tools Force.com IDE, Eclipse and have knowledge of Change set migration code and configuration from the Dev. sandbox to Production.
* Ability to adapt to any environment such as working with small or large groups or independently and excellent communication skills.

**Personal Details**

**Father’s Name** : K Sathyanarayana

**Date of birth :** 14-06-1990

**Nationality / Citizen :** Indian

**Language Proficiency :** English, Telugu.

**Address :** Hyderabad.

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| **Declaration** |

I hereby declare that the information furnished above is true to the best of my knowledge.

**DATE:**

**PLACE: Hyderabad (K.Mahesh)**