# Naveen Kumar

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#### **EXPERIENCE (5+Yrs)**

# **Appshark Software Private Limited,** Hyderabad — *Software Engineer*

May 2019 - Present

I have 1+ years of experience in Configuring, Customizing, Testing and Implementation on Salesforce as a software Engineer.

# **Dhruvsoft Services Private Limited,** Hyderabad — Senior Software Consultant

November 2016 - May 2019

I have 2+ years of experience in salesforce administration and development & python in Dhruvsoft as a Senior software consultant.

# **Jagsonpal Pharmaceuticals Ltd,** Hyderabad — System Admin

September 2015 - November 2016

I have 1+ years of experience in Jagsonpal as a System Admin.

#### **EDUCATION**

## **JNTU**, Hyderabad — *M.Tech(C.S.E)*

Dec 2012 - APRIL 2015

I have done my M.Tech in MRCE , Kompally, Secunderabad, Telangana.

#### **LANGUAGES**

Telugu, English.

#### **SKILLS**

#### Salesforce

CRM, Oops Concept, Salesforce Sales Cloud Administration, Salesforce Development, Apex, Triggers, Batch Classes, Schedule Classes, Future Methods, Web services, REST API Integration, Force.com Sites, Eclipse Force.com IDE, VScode, Lightning and Lightning Web Components.

#### Web Development

HTML, CSS, Bootstrap, Javascript, Jquery.

#### Python Development

Django, Flask, Jinja Template

#### Amazon Web Services Used

EC2, RDS, EBS

#### **PROJECTS**

## **TEFAF** - Sales Cloud Implementation

Focus on Configuration , Customization of Sales Cloud and Integrations. The goal is to track the Fairs, Galleries, VIPs, and Tickets

Role: Developer

Duration: 10 months - Working (Dec 2019 - Present)

Skills: Custom Objects, Apex, Triggers, Batch & Schedulers, Lightning Component, Event Partners Integration

& MailChimp Integration

### **Bank Connect** - Managed Package

Bank Connect fetches Bank Accounts of Financial institutions with current and available balance, name of the user's bank account, transaction pending status, transaction date, transaction amount, geo-coordinates of transaction location, transaction categorization, and a statistical confidence score for category and location, etc.

Role: Developer

Duration: 3 months (Aug 2020 - Oct 2020)

Skills: Custom Objects, Apex, Triggers, Batch & Schedulers, Lightning Component, Lightning Web Components and Plaid Integration .

## **Kasper** - Ticket Booking System

Implemented Ticket Booking system by using Salesforce Communities.

Role: Developer

Duration: 3 months (May 2020 - Jul 2020)

Skills: Custom Objects, Apex, Triggers, Lightning Component and Communities

### **Appsolve** - Support

We have done Customization & Configuration . Implemented dynamic sync data to salesforce from local System by Data Loader CLI.

Role: Developer

Duration: 11 months (JUN 2019 - April 2020)

Skills: Customization & Configuration and done some POCs (LightSpeed to SFDC integration, DropBox to SFDC Integration, ComAround to SFDC Integration, MailChimp Integration)

## **SIVIO**— AppExchange App

SIVIO is a Front & Back Office App for overseas education & immigration consultants involved in facilitating students going overseas for Study / Intern / Volunteer and professionals who are immigrating overseas.

https://appexchange.salesforce.com/appxListingDetail?listingId=aoN3A00000DvNYSUA3

Role: Developer

Duration: 11 months - Working (Feb 2018 - May 2019)

Skills: Custom Objects, Apex, Triggers, Visualforce Pages, Javascript, Jquery, Lightning, Community(just

Started).

## **Vend to Salesforce CRM Integration** — Client Requirement

This moves Vend object data to Salesforce crm.

Role: Developer

Duration: 6 months (August 2017 - Jan-2018)

Skills: Apex, Visualforce Pages, Batch Classes, Schedule Classes, Vend Rest API.

## **Property Cloud** — Internal Project

It is an application which is built for real estate builders and agents to track their properties, clients and manage their contracts and win those as deals.

Role: Admin & Developer

Duration: 4 months (April 2017 - July 2017)

Skills: Custom Objects, Workflow Rules, Apex, Visualforce Pages.

## **Persona** — Internal Project

This represents a group or segment of customers by Lead/Contact's data

Role: Admin & Developer

Duration: 3 months (Jan 2017 - March 2017)

Skills: Custom Objects, Validations, Workflow Rules, Custom settings, Apex, Visualforce Pages, Batch Classes, Schedule Classes.

## **Chargify to ZOHO CRM Integration** — Client Requirement

This moves Chargify object data to ZOHO crm in Schedules and instantly.

Role : Developer

Duration: 9 months (May 2018 - Present)

Skills: Python, AWS (EC2, RDS), ZOHO and Chargify rest api.

## **Mysql to ZOHO CRM Integration** — Client Requirement

This moves MYSQL Table data to ZOHO crm in Schedules and instantly.

Role: Developer

Duration: 6 months (November 2018 - April 2018)

Skills: Python, AWS (EC2, RDS), ZOHO rest api.

#### **DECLARATION**

I hereby declare that all particulars stated in this form are true to the best of my knowledge and belief.

**Signature** 

Naveen Kumar B