******Khadar Basha Shaik** [**Khadarbasha.sfdc@gmail.com**](mailto:Khadarbasha.sfdc@gmail.com)

**Mobile: 9491858464**

**Professional Summary**

* 5+ Years of experience in Configuration, Customization and leveraging Force.com Platform world’s first commercial Software Application as a Service (SAAS) running in Cloud Computing Environments.
* Experienced in implementations of Salesforce CPQ.
* Experience in creating simple products and configurable products.
* Implemented complex pricing rules and advanced approval process.
* Having good knowledge in Model N CLM Implementation.
* Developed Apex Classes, Controller Classes, Batch Apex and Apex Triggers for various functional needs in the application.
* Having good experience on SOQL and Involved in Unit Testing, Test Coverage.
* Experience working with Force.com IDE, Data Loader, Change Sets and salesforce.com Sandbox environments to deploy components from one environment to different environments using Change Sets.
* Good knowledge on Creating Permission Sets and Public Groups and Implemented Field-Level Security.
* Implemented OWD and Criteria-based sharing rules based on business requirement.
* Worked on the designing of custom objects, custom fields, Record types, page layouts, custom Tabs as per client requirement.
* Created the Validation Rules, Approval Process, Workflow Rules and Email Templates.
* Good Communication and Interpersonal skills with the ability to work well in small and large teams.

**Education Qualification**

* M.Tech in Computer Science Engineering from JNTUK with 70.02 %

**Skills**

* Salesforce.com, Apex, Visualforce, Salesforce CPQ.
* HTML, CSS, Java Script.
* Eclipse IDE.

**Certifications**

* Salesforce Certified Administrator (17953015)
* Salesforce Certified Platform Developer1(18588417)
* Salesforce CPQ Specialist (18989371)

**Experience Details**

* Working as a Sr.Developer in **Brillio Technologies Ltd** **, Hyderabad from**  22nd

April 2020 Till now.

* Worked as Sr.Software Engineer in **Zensar Technologies Ltd** **, Bangalore from**  2nd

December 2019 to 9th April 2020

* Worked as Assistant Consultant in **Altavi Inc, Bangalore from**  16th march 2016 to

29th November 2019

**Project Details**

**Project-1**

Verizon Connect (April 2019 – Till Date)

Client **:** Verizon

Team Size **:** 6

Role **:** Developer, Salesforce CPQ Developer

Technologies **: SFDC, Salesforce CPQ**

**Description:** Verizon Connect offers a complete suite of solutions for fleet management, Device management to their clients. Implemented Salesforce CPQ for Verizon Connect to provide accurate pricing with given product configuration.

**Roles & Responsibilities:**

* Involved in Salesforce.com customization as well Configuration as per the requirement.
* Worked on CPQ Enhancements
* Created multiple conga contract template based on requirement.
* Worked on production incidents on Salesforce cpq,Conga CLM, Salesforce configuration and customizations.
* Worked on checkmark source code vulnerability fixes.
* Created simple and configurable Products.
* Worked on optimization of different objects like opportunity,Account,Case
* Implemented advanced approvals for Quote approval Process.
* Created custom Objects, custom fields, custom settings, custom labels, workflow rules, field update, and email alerts.
* Developed various Validation rules as per the business requirement
* Moved the changes from Sandbox to Production through Change Set.

**Project-2**

Axioma CPQ Implementation (August 2018 – December 2019)

Client **:** Axioma

Team Size **:** 5

Role **:** Developer, Salesforce CPQ Developer

Technologies **: SFDC, Salesforce CPQ**

**Description:** Axioma offers a complete suite of solutions for risk management, Portfolio management and regulatory reporting to their clients. Implemented Salesforce CPQ for Axioma to provide accurate pricing with given product configuration.

**Roles & Responsibilities:**

* Involved in Salesforce.com customization as well Configuration as per the requirement.
* Created simple and configurable Products.
* Implemented complex pricing rules based on Product Family and Region.
* Involved in CLM Implementation
* Implemented advanced approvals for Quote approval Process.
* Created custom Objects, custom fields, custom settings, custom labels, workflow rules, field update, and email alerts.
* Created Visual force Pages for implementing Email Template.
* Developed various Validation rules as per the business requirement
* Moved the changes from Sandbox to Production through Change Set.
* Involved in Unit testing and test coverage**.**

**Project-3**

DNOW CPQ Implementation (June 2017 – August 2018)

Client **:** DNOW

Team Size **:** 5

Role **:** Developer, Salesforce CPQ Developer

Technologies **: SFDC, Salesforce CPQ**

**Description:** Implemented Salesforce CPQ for a DistributionNOW. We have replaced the traditional excel based quoting tool with Salesforce CPQ. Automated the process from Lead to Opportunity, Opportunity to Quote and Quote to Contract cycle and saved Sales Reps time that was spent on multiple systems to enter the data.

**Roles & Responsibilities:**

* Involved in Salesforce.com customization as well Configuration as per the requirement.
* Created custom Objects, custom fields, custom settings, custom labels, workflow rules, field update, and email alerts.
* Worked on creation of simple and configurable Products.
* Implemented complex pricing rules based on Product Family and Region.
* Implemented advanced approvals for Quote approval Process.
* Worked on Trigger, Apex Classes and Visual force pages.
* Developed various Validation rules as per the business requirement
* Moved the changes from Sandbox to Production through Change Set.
* Involved in Unit testing and test coverage**.**

**Project-4**

Pharmaceuticals Sales and Management (May 2016 – Apr 2017)

Client :Alpha Pharm

Team Size **:** 5

Role **:** Developer

Technologies **: SFDC**

**Description:** This application is used for tracking all the Accounts, Contacts, Leads, Opportunities, Cases, Solutions, Products, Commissions, and Payments of an organization. The application provides a communication which is helpful to increase the relationship with the customers and sales representatives in the organization allowing the users to send messages, emails etc within the organization to keep track of the business.

**Roles & Responsibilities:**

* Configuration of Salesforce.com as per the requirement.
* Created Objects, Fields and Page Layouts as per our requirement.
* Creating relationships between the objects.
* Used Data migration tools like Data Loader.
* Insert, update, upset and deleted data by using the Data Loader as per the user requirement.
* Involved in creating a Reports and Dashboards as per business requirement.
* Written Apex based sharing Rules to assign owner and sharing a record with user.
* Written Apex classes and Apex Triggers.

**Declaration:**

I hereby declare that the above-mentioned information is correct up to my knowledge and I bear the responsibility for the correctness of the above-mentioned Particulars.

Date:

Place: Hyderabad (Khadar Basha Shaik)