**Pranali Mahajan**
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**Summary**

Since December 2016, have 3 plus years of extensive hands-on experience of Salesforce development and consulting. An experienced team lead and team player with excellent communication and interpersonal skills who has the ability to work independently under pressure. Currently working as a Salesforce Developer at Eternus Solutions Private Limited. Bachelors in 2016 from NDMVS's Karmaveer Baburao Thakare College of Engineering, Nashik, India.

**Skills**

- Salesforce: Apex, VisualForce, Lightning Components, Triggers, Configurations, Data Migration, Conga Composer, Conga Sign, Conga Orchestrate, Contracts for Salesforce, Docusign
- Microsoft: Word, PowerPoint, Excel
- Tools: Eclipse, Mavens Mate, VS Code, Data loader, Workbench, Postman, Ant
- Ticketing System: Jira

**Project Experience**

**An organization that delivers real-time, any-to-any electronic payment solutions for banks, intermediaries, merchants and billers.**
**Role:** Conga CLM Developer and Consultant
**Responsibilities:**

- Design and development/ management of Contract LifeCycle (Conga CLM).
- Creation of Conga Contracts for Salesforce.
- Creation of Conga Clauses, Clauses Types, Clause Bundles as per requirements.
- Creation/ setup of Conga Orchestrate processes as per requirement.
- Creation of Conga Solutions.
- Setup Docusign process to enable E-signature for contracts.
- Provide solutions for various elements included in the Conga templates.
- Resolve issues that occur while merging the Conga templates with Salesforce data.
- Performed migration of Data using Data Loader.
- Deployments using Change sets and Ant Migration.
- Performed Unit Testing for the developed modules
- Interacting and communicating with the client to understand the business requirements.

**Technology and process consulting firm which provides numerous solutions related to Salesforce.com to other businesses.**
**Role:** Conga Consultant
**Responsibilities:**

- Creation of Conga Solutions are per requirements.
- Provide solutions for various elements included in the Conga templates.
- Resolve issues that occur while merging the Conga templates with Salesforce data.
- Setup of Conga Sign to enable users to use E-signature.
- Interacting and communicating with the client to understand the business requirements.

**App Exchange Product for Booking System**
**Role:** Salesforce.com Developer
**Responsibilities:**

- Design and development of Visualforce pages.
- Creation of Apex code, Process builders.
- Setting up Salesforce Lightning Communities.
- Performed Unit Testing for the developed modules.
- Peer-to-peer code reviews.

**App Exchange Product for Use Case Management**
**Role:** Salesforce.com Developer
**Responsibilities:**
- Solution Design & Development using Apex code, Batch Apex, Triggers for application logic.
- Development of Lightning Components.
- Developed Test classes to ensure that the developed code is appropriately tested for all use cases involved in the application.
- Deployment using Change sets.
- Performed Unit Testing for the developed modules.
- Peer-to-peer code reviews.

**Non-Profit Governmental Organization**
**Role:** Salesforce.com Developer
**Responsibilities:**
- Interacting and communicating with the client to understand the business requirements.
- Providing user training for all the users to use Salesforce as per functionality implemented, complete support for the salesforce systems.
- Customizations based on the App Exchange Product Non-Profit Success Pack.
- Solution Design & Development using Apex, Visualforce, Batch Apex.
- Development of Lightning Components and Lightning Applications using SLDS, LDS, Lightning Out.
- Developed Test classes to ensure that the developed code is appropriately tested for all use cases involved in the application.
- Creation of Process builders, flows, workflows, approval processes for the application logic.
- Creation of REST API's for integrating Client Website with Salesforce.
- Integration with Pay U Money Payment gateway.
- Performed Unit Testing for the developed modules.
- Performed migration of Data using DataLoader.
- Peer-to-peer code reviews.

**On Site Salesforce Consultant**
**Role:** Salesforce.com Consultant and Developer
**Responsibilities:**
- Requirement gathering and analysis.
- Design and development of Visualforce pages.
- Creation of Apex code, Batch Apex, Triggers for application logic.
- Developed Test classes to ensure that the developed code is appropriately tested for all use cases involved in the application.
- Creation of Process builders, flows, workflows, approval processes, custom links for the application logic.
- Hands on Service Cloud implementation.
- Creation of REST API's for Warranty Registration and Contract Registration.
- Deployment using ANT tool.
- Performed Unit Testing for the developed modules.
- Peer-to-peer code reviews.

**U.S. 501 grassroots non-profit environmental organization**
**Role:** Salesforce.com Developer
**Responsibilities:**
- Interacting and communicating with the client to understand the business requirements.
- Customizations based on the round Corner's NGOC package.
- Solution Design & Development using Apex, Visualforce, Batch Apex.
- Developed Test classes to ensure that the developed code is appropriately tested for all use cases involved in the application.
- Creation of Process builders, flows, workflows for the application logic.
- Deployments using Change sets.
- Performed Unit Testing for the developed modules.
- Peer-to-peer code reviews.

**Technology and process consulting firm which managed numerous implementations and integrations of Salesforce.com**
**Role:** Salesforce.com Developer
**Responsibilities:**

- Design and development of Visualforce pages.
- Creation of Apex code, Batch Apex, Triggers for application logic.
- Developed Test classes to ensure that the developed code is appropriately tested for all use cases involved in the application.
- Creation of Process builders, flows, workflows, approval processes, custom links for the application logic.
- Creation of reports and dashboards, knowledge articles.
- Creation of Lightning pages.
- Creation of Salesforce Lightning Communities.
- Worked on Conga Composer, Conga Courier, DocuSign, Map anything apps.
- Performed migration of Data using Data Loader.
- Deployments using Change sets.
- Performed Unit Testing for the developed modules