**P. Naveen Kumar** Phone No: **+91 7989166047**

Email ID**: Naveen.smiley.kumar@gmail.com**

Skype Id **: Potharlanka.naveenkumar**



Look forward to work with an organization, which provides the environment for growth with competent and strong leaders. I have an urge and inclination for learning new technologies, a strong work ethic combined with a commitment to excellence in all projects undertaken.

**Career Summary**

* Having 10+ years’ experience in corporate industry which includes 6.1 years’ experience as a Business Analyst.
* Doing Assessment on client’s manual process and providing initial estimates, scope, Benefits, timelines, constraints and risks, and providing inputs to the change control process in Microsoft technologies and Testing.
* Made successful use of the opportunity to become part of vendor management and negotiations.
* Proficiency in working across multiple markets in US, UK and Europe in multiple domains like E-commerce, Retail, Insurance, and Logistics industries. Hands on experience on ERP products like Microsoft Dynamics and Salesforce CRM.
* Interacted with different areas of Client such as Front Office, Middle-Office & Back-Office, Reference Data Groups and Market Data Teams (Reuters and Bloomberg Data).
* Expert understanding of SDLC processes and Agile flavored development methodologies (Scrum, Agile Framework).
* Strong expertise in streamlining the Business requirements and communicating the same to the project teams for the implementation.
* Extensive experience in Manual testing and Basic knowledge on TestNG Framework, Data Driven Framework.
* Experience in working on Mobile/Digital applications and RPA (Automation Anywhere - Certification).
* Expertise in handling JIRA, Visio.
* Expertise in full software life-cycle implementation, upgrades, production support from business analysis, testing, cut-over & migration, go-live assistance till post implementation support.
* Comprehensive understanding of all aspects of Software Development (**SDLC**), Software Testing (**STLC**) and Bug Life Cycle from specification through to delivery and commercial launch.
* Strong communication, collaboration & team building skills with proficiency at grasping new technical concepts quickly & utilise the same in a productive manner.

**Educational Credentials**

Master of Business Administration, OU, Hyderabad.

**Work Experience**

December 2019 – Till Date:

**MouriTech** : Headquartered in Dallas Texas USA and delivery COE in India, MOURI Tech has offices across five continents. With an employee strength of 3000+ globally, CMMI-DEV/3 certified MOURI Tech has a wide range of IT services to cater to the digital needs of the businesses of today and tomorrow...

Employer : MouriTech.

Duration : 1+ year

Designation : Manager - Business

**Key Result Areas:**

* Subject Matter Expert and Working directly with product owners and stakeholders to elicit their feedback on customer satisfaction items
* Analyzed user requirements, performed impact analysis and generated system requirements documents
* Facilitating requirement JADs, root cause analysis and other requirements workshops
* Conducting requirements training sessions and developing best practices for product delivery
* Partnering with Development Leads to identify opportunities for better collaboration and process improvements
* Leading a team of 3 Junior Business Analysts; promoting a strong culture of standard Business Analysis processes as part of global standards
* Supervised quality and completeness of System Use Cases
* Created and reviewed functional test cases and audited the functionality on the quality of deliverables at intervals
* Co-ordinated the preparation of manuals and training materials

July 2016 – December 2019:

**ClicQA** : ClicQA is a well-established and one of the fastest growing providers of information technology services and solutions with focus on Software Testing and Quality Assurance.

Employer : ClicQA

Duration : 6 months

Designation : Sr. Manager – Business

July 2016 – July 2019:

**Evoke Technologies** : Evoke is a well-established and one of the fastest growing providers of information technology services and solutions with focus on RPA, Microsoft Technologies, Software Testing and Quality Assurance.

Employer : Evoke Technologies

Duration : 3 year’s

Designation : Manager – Business

November 2013 – July 2016:

**Microexcel** : Microexcel, Inc is a well-established and one of the fastest growing providers of information technology services and solutions with focus on Software Testing and Quality Assurance.

Employer : Microexcel.

Duration : 2.9 year’s

Designation : Team Lead – Business Development / Business Analyst

November 2011 – November 2013:

**ZEN Quality Assurance**: Founded in 2004, ZenQA specializes in .Net Development Services and Testing Services to Software Product companies based in UK, USA, Australia & Canada. ZenQA services are tailored to help Product companies release new versions quickly without compromising on quality.

Employer : ZEN Quality Assurance Pvt LTD.

Duration : 2.1 years

Designation : Senior Executive - Business Development.

July 2010 – November 2011:

**DataMonitor**: DataMonitor is an online media company, which provides business-to-business (B2B) marketers and media planer unparalleled access to a highly qualified and engaged audience. DataMonitor is dedicated to providing the information insight and analysis that business executives need to succeed.

**Employer**  : DataMonitor, Hyderabad.

**Designation** : Research Analyst (Market Research).

**Projects**:

A) **Company Analysis**: The project examines the company’s key business structure and operations, history and products. This is supplemented with relevant company facts, details on key executives (including biographical details), locations and subsidiaries and the latest available company statement of prospects.

B) **Databooks**: The project aims at analyzing the raw data obtained from the customer and preparing reports for the Market analysis.

**Personal Particulars**

**Date of Birth**  **:** 10-02-1988

**Address :** LIG 156, Balaji Nagar, Kukatpally, Hyderabad.

**Languages Known :** English, Telugu, and Hindi.

**Marital Status :** Married

**Current Location :** Hyderabad

**Declaration**

I hereby declare that the above-mentioned information and enclosures are genuine and correct as per my knowledge and belief.

**(P. Naveen Kumar)**