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| **Harshal Bhoyar**  [bhoyar.harshal20@gmail.com](mailto:bhoyar.harshal20@gmail.com)  +91-8669022606  Roles  Administrator  Developer  LWC Developer  CPQ Consultant  Clients  Marketo  Intuitive Surgical  10x Genomics  Languages  English  Hindi  Marathi  Education  B.E.in Information Technology  Certifications  Salesforce App Builder - 2018  Salesforce Platform Builder 1 2019  Salesforce CPQ Specialist - 2020 | Career Objective  To join leading organization that offers me assignments in Development as well as Design while allowing me the opportunity to grow professionally.  Summary  **Salesforce.com Professional** for around **4 years** of **IT experience** specializing Sales Cloud , **Lightning Component** , **Lightning Web Components and**  **CPQ** in Salesforce.  Professional and Industry Experience   * Strong Experience in Salesforce CRM and force.com platform both as Administrator and Developer. * Experience in analyzing Business Requirement. * Experience in APEX Programming by creating **Triggers** and perform **Asynchronous calls** to implement the business logic as per the requirements. * Experience in building **Lightning Components and Lightning Web Components.** * Worked on **Lightning Migration** project. * Experience working on **CPQ and Advanced Approval** requirements. * Competent in SFDC Administrative tasks like creating **Workflows, Process Builders, Profiles, Roles, Users, Page Layouts, Approvals, Reports and Dashboards, Data Loader**. * Worked on **Knowledge Article Management**. * Sound knowledge of salesforce Integration using **REST API** * Experience in managing deployment.   **Technical Skills**     * **Lightning Experience Development**: Salesforce Lightning Design System, Lightning Web Components, Lightning Components, JavaScript Controllers * **Salesforce.com Development**: Apex Trigger, Apex Class, Batch Class & Apex REST Web Services, SOQL, SOSL * **Administration**: Workflows, Process Builders, Profiles, Roles, Users, Page Layouts, Approvals, Reports and Dashboards, Data Loader, Compact Layouts, Fields and Relationship , Validations. * **Salesforce CPQ** : Product Configuration, Pricing , Contract Creation , Renewal Model , Amendment Model, Product Rule , Price Rule, Quote Template , Advanced Approvals * **Tools**: Import Wizard, Data Loader, VS Code, Workbench, Postman and ANT, My Guide |
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**WORK EXPERIENCE**

**Organization : Jade Global (July 2017 – till date)**

**Project : Intuitive surgical (October 2020 – Till date)**

**CLIENT DESCRIPTION:**

Intuitive Surgical, Inc. is an American corporation that develops, manufactures, and markets robotic products designed to improve clinical outcomes of patients through minimally invasive surgery, most notably with the da Vinci Surgical System.

**PROJECT DESCRIPTION:**

Intuitive surgical has its own salesforce org with customization developed on force.com platform. This project expects delivering lightning conversion from VF/ Classic view to achieve excellent user experience across all platforms as well as developing new lightning screen as per requirements.

Responsibilities:

* Developing new LWC screens
* Enhancements in existing business processes
* Developing help screens with My Guide tool

**Project : 10x Genomics (August 2020 – October 2020)**

**CLIENT DESCRIPTION:**

10x Genomics is an American biotechnology company that designs and manufactures gene sequencing technology used in scientific research.

**PROJECT DESCRIPTION:**

10x Genomics has its own software and hardware products but they do not sell subscriptions in current world. The requirement of the project is to set up new and smart model for product selling which includes subscription and provides contract generation with renewals and amendments. They also have the requirement for Lightning Migration.

Responsibilities:

* Understand existing VF pages and convert those to **Lightning Web Components**
* Converting **JS Buttons to Lightning Action**
* Analyze current system flow and product set up
* Configure products according to business users requirement
* Set up subscription products and asset based products
* Enable contract generation, Renewal and Amendment process
* Set up Advance Approvals for Quotes

**Project : Intuitive surgical (Feb 2020 – August 2020)**

**CLIENT DESCRIPTION:**

Intuitive Surgical, Inc. is an American corporation that develops, manufactures, and markets robotic products designed to improve clinical outcomes of patients through minimally invasive surgery, most notably with the da Vinci Surgical System.

**PROJECT DESCRIPTION:**

Intuitive surgical has its own salesforce org with customization developed on force.com platform. This project expects delivering lightning conversion from VF/ Classic view to achieve excellent user experience across all platforms.

Responsibilities:

* Analyze current code and flow
* Suggest UI solutions for better user experience
* Modify **AURA components** to make it compatible for Desktop, iPad and mobile.
* Create **Lightning Web Components** for existing VF pages.
* **Converting JS Buttons to new buttons** which are compatible to lightning
* Updating existing buttons to work in Lightning
* Worked on **generic LWC** for better code efficiency and consistency
* Apply **Lightning Style Sheets** for existing VF pages
* Conversion of **Attachments to Files**
* Create **Lightning Record Pages and Compact Layouts**

**Project : Marketo**  **(Jan 2018 - Feb 2020)**

**CLIENT DESCRIPTION:**

Marketo is IT Product based company and uses salesforce as CRM tool. Marketo develops and sells marketing automation software for account-based marketing and other marketing services and products including SEO and content creation. It was acquired by Adobe in 2019.

**PROJECT DESCRIPTION:**

This project mainly deals with the salesforce’s Apex and CPQ implementation. Business Process Automation was included with their Product configuration.

Responsibilities:

* Salesforce Configuration and Customization:
* Creating Custom objects/fields/formulas/Workflows/Process Builder/Validation rules.
* Worked on Data Update using Apex data loader.
* Creating reports and dashboards as per the business requirements.
* Integration with client side legacy system (Intacct) using RESTAPI
* Worked on Test Classes.
* Documentation on variety of Salesforce features.
* Worked on Contract creation, Amendment Model, Renewal Model, Product Configuration, Product Rule, Price Rule and Advanced Approval
* Worked on apex triggers and classes.
* Worked on **Lightning Component**.
* Worked on buttons, actions, profiles, fields, formulas, custom setting, custom metadata, approval process, email templates.
* Worked on apex classes, triggers, batch class.
* Webservice callout for integration with client side legacy system (SPA).
* Deployment using ANT and change sets.

**Personal Information**

Name : Harshal Bhoyar

Fathers Name : Ankush Bhoyar

Gender : Female

Marital Status : Unmarried

DOB : 20th October 1995

Nationality : Indian

Address : 2, Nagar Parishad Colony, Choudhari Ward,

Near Sayankar Hospital, Hinganghat , Dist.Wardha

**Hobbies**

* Sketching
* Dancing

**Declaration:**

I hereby certify that all the information provided here is correct to the best of my knowledge and belief and I promise to abide by all the norms laid down by your esteemed organization.

**Harshal Bhoyar**