RUTVIJ DESAI, MBA

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**Experienced entrepreneurial leader with a demonstrated history of over 12 years of leading Finance functions and working closely with leadership of large global corporations creating enterprise value by delivering sustainable solutions in business transformation & integration, IT transformations, strategy roadmaps, financial regulatory compliance, and risk management across Life sciences, Consumer Goods, Financial Services, Manufacturing, Food Processing, Technology, Aerospace, and Retail industries in SAP S/4HANA and other environments.**

 **AREAS OF EXPERTISE**

* **PMO – Program/Project Management**
* **Finance & IT Organizational Transformation/Integration**
* **SAP S/4HANA RTR (Record to Report) Finance (FI/CO) modules**
* **US GAAP & SEC Reporting**
* **IFRS 15/ASC 606 & IFRS 16/ASC 842 SME**
* **Change Management**
* **Process improvement and re-engineering**
* **Vertex Tax Engine Transformation & SAP Integration**
* **Shared Services Process Transformation**
* **Management and IT Compliance Strategy and Roadmap**
* **Digital Transformation**
* **Business Analytics and Financial Reporting Optimization**
* **MS O365 Suite & SharePoint Online**
* **Enterprise Content Management**
* **Data Migration Strategy and Implementation**

**SYSTEM SKILLS**

* SAP S/4HANA
* SAP ECC 6.0
* SAP RTR, FI/CO & Central Finance
* MS Project
* Data Migration/Management Tools – Custom Developed
* SAP RAR 1.3
* SAP RE-FX Contract Lease Management
* SAP Migration Cockpit (LTMC)
* Rubicon ERP
* TOTVS
* Informix
* Logix
* Oracle
* Microsoft C5
* Microsoft Great Plains
* MS Dynamics 365 Suite
* NetSuite
* DATEV
* SharePoint Online
* Tableau
* Alteryx
* MS O365 Suite
* MS SQL
* SAP ABAP (Basic)
* VERTEX O series & SAP Accelerator
* Workday ERP
* Microsoft O365 Suite
* QuickBooks Accounting
* Magento
* Zendesk
* Shopify
* Power BI

**INDUSTRY LINES**

* Life Sciences/Pharma
* Consumer Goods
* Financial Services
* Manufacturing
* Food Processing
* Technology
* Aerospace
* Retail
* Professional Services

**WORK EXPERIENCE**

**Senior Executive Finance/Accounting Consultant** August 2019—current

**Salo LLC/Bizcon LLC**

*Chicago, IL*

Led the Strategy Initiative and projects around SAP/S4HANA brownfield transformation, Accounting & Financial Reporting (RTR) processes, Knowledge Management, Change Management, and implementation of a business process optimization system for shared services group within accounting. Led the projects working on PMO directly with C suite leadership of the organization in conjunction with accounting processes and compliance leadership managing vendors and implementation partners.

 For one of the leading manufacturers of nitrogen based fertilizers and largest exporter of US, managed and led strategy and its implementation for Accounting Knowledge Management including FI/CO process optimization and its integration across other finance functions such as Tax, Treasure, AR, AP, FP&A, and others resulting in significantly improving internal controls, optimizing SEC reporting (SAP BPC) processes, and security risk mitigation as a foundation activity for the S/4HANA brownfield implementation.

Managed and Assisted the finance team with their global brownfield SAP S/4HANA implementation including SAP RAR & CLM modules and managing accounting content for the project.

Led the project full life cycle from Requirements Gathering, Documentation, Implementation, Testing, Go-live and Training.

Led a shared services business optimization tool implementation for the PMO covering AR, AP, Travel & Expense, Payroll, Vendor Management, and other cross-functional business areas such as General Accounting, Tax, Treasury, Supply-chain, Manufacturing, and Financial Reporting resulting in significant enhancements to business processes.

Managed Content Inventory and subsequent document management system for global accounting area within the company.

Reviewed and updated SEC reporting (SAP BPC) modules affected by change and made applicable changes to ASC 606 tool to enhance reporting.

Managed projects as part of the PMO right from Discovery, Vendor selection, Functional requirements blueprinting through implementation and coordination with all parties including business leadership.

 For one of the largest CPG, retail paint-related products manufacturer and distributor of the world, led the PMO and managed a VERTEX O series implementation and its integration with FI/CO modules in SAP ECC & S/4HANA systems and subsequent reporting optimization for ASC606 revenue reporting tool.

 Led and managed cross-functional RTR integration for VERTEX to global Sales, Procurement and Manufacturing verticals of the organization providing strategy leadership on enhancing order to cash (OTC), procure to pay (PTP) and materials management (SCM) modules in SAP including optimizing master data and business process re-engineering.

 Led the project full life cycle from Requirements Gathering, Documentation, Implementation, Testing, Go-live and Training.

For US and Canada executed an upgrade from Q series to O series on SAP ECC 6.0.

 For Mexico, Argentina, Chile, Peru & South Africa executed a greenfield VERTEX O Series implementation on SAP S/4HANA.

 Developed reporting modules and assisted technical teams in building Tax reporting template in their ASC606 revenue reporting engine.

 Managed consultant resources and configured hands-on Core SAP systems as well as VERTEX Accelerator for O Series as part of the implementation.

**Director/Finance SME & Compliance Leader,**

**Norstar Consulting Group (merged with 3V solutions in 2019)** November 2015—August

*Chicago, IL* 2019

Led the Finance, Compliance and Data Practice that covers Financial Reporting, IFRS, SEC, GDPR, Internal Controls/Forensic, Financial Regulatory Compliance, Risk Management, Anti-Money Laundering (AML), and Office of Foreign Asset Control (OFAC). Led the PMO on SAP RTR transformations and cross-functional integrations (PTP, OTC, SCM, MM), Master Data Management Solutions and Enterprise Risk Management initiatives related to Compliance Services across Financial Services, Manufacturing, Consumer Goods, Technology and Aerospace clients. Led the VERTEX, IFRS 15 (ASC 606) & IFRS 16 (ASC 842) service line, and SME on SAP FI/CO, RAR, RE-FX, S/4HANA Migrations, and cross-functional integration. More than 5 years of Revenue Accounting (RAR) & Lease Accounting hands-on experience. Led finance and business full life-cycle transformations with hands on implementation of change management strategies and project management working closely with Implementation teams and solution vendors. Seasoned PMO leader and program/project manager.

 For several Fortune 500 brands, led and managed complex finance RTR full life cycle greenfield and brownfield Sap S/4HANA implementation programs and integration strategy and process engineering projects to fit-to-standard solution.

 For a number of Fortune 500 clients in Consumer goods, Financial services and Manufacturing, led and managed projects around creating, optimizing and converting General Ledger to an SAP Universal Ledger format using a proprietary business objects modeler.

 Led and managed a number of ASC 606/ ASC 842 compliance projects assisting clients in re-designing their accounting processes, developing reporting tools (SAP BPC), managing internal controls and risk mitigation. Subject matter expert on the team with strong technical accounting background and knowledge of various tools supporting the compliance.

 For the financial services organization of a global Fortune 500 printer manufacturing and IT solutions company, led a compliance design review and re-engineering program around IFRS 15 SAP RAR 1.3 implementation as being part of the global PMO.

 For the finance organization of a US based Fortune 500 global clothing brand led PMO and developed a data risk mitigation plan for its Limited Risk Distributor (LRD) model for operations in Europe covering compliance footprint across the globe including IFRS, US GAAP, GDPR, OFAC, SEC filings, and local tax authorities.

 Led multiple M&A turnaround project and closely assisted leadership in developing strategies around risk mitigation, disaster recovery and subsequent business transformation to enable value creation. Assisted with SEC Reporting, 10Q/10K Reporting Optimization, Statutory reporting process designing for an emerging growth company.

 Led PMO on a number of digital transformation projects for well-known consumer brands and life science companies including enabling E-commerce platforms (Magento, Shopify, and Square Space), integrating with ERP and developing detailed analytics using tools like Tableau and Alteryx.

 For a number of global clients in CPG/Retail, managed PMO on VERTEX Upgrade strategy from Q series to O series and led teams on transformations of those project. SME on International Tax design/configuration for VERTEX tax engine. Developed VERTEX modeler and a systematic approach to make implementation and transformation process more successful and save cost for the clients.

 For one of the largest global wheel manufacturer, led the PMO and developed a Master Data Management and Reporting Strategy for financial compliance around a global IT organizational transformation managing data sourcing from seven unique source systems transforming into SAP S/4 HANA environment resulting in cost savings of approx. $20 million globally. Hands-on experience with SAP LTMC tool, Customer master, Vendor master and Materials master data.

 For a Fortune 100 Aerospace manufacturing client in North America, led a data cleanse/standardization project for compliance with SAP dangerous goods information system (DGIS) for compliance with hazardous material transportation regulation (HMTA). Developed working relationship with an external vendor leading to multiple follow-up engagements with their other clients.

 For the Finance organization at a private life sciences/pharma manufacturing client that also conducts commodity hedging and futures trading, led, engineered and delivered a complete redesign of their financial data management processes which added 18% to their bottom-line. Developed internal control processes and introduced new automated data checks in their finance ERP which reduced financial closing days by 5 days every month.

**Managing Partner, Lakuzi Impex (Consulting)** August 2011—August 2015

*Chicago, IL & Ahmedabad, India*

Founded a Management Consulting firm that led the initiative to “Bridge the Gap” between India and Americas. Led a consulting organization with focus on US GAAP and IFRS reporting compliance, Tax compliance- Excise, VAT, LRD, Sales & Use Tax, VERTEX integration, Accounting processes and support infrastructure, strategy PMO and overall risk mitigation to clients in Financial Services, Manufacturing, CPG and Technology space. Acquired by Norstar Consulting Group in 2015.

**Director/CEO, Aqua Plus Enterprise (India) Pvt Ltd** December 2009—March 2013

*Ahmedabad, India*

Build a Packaged Drinking Water brand from scratch and sold the company for a positive valuation as part of exit strategy. Went through two PE/VC/AI backed funding rounds as part of business growth strategy. Awarded as Powerbrand Rising Star of India in Dubai, 2012.

**Assistant Manager/Associate,** January 2008-December 2009

**Deloitte Financial Advisory Services, LLP**

*Chicago, IL & Mumbai, India*

For a number of Fortune 500 clients across Financial Services, IT, CPG, Retail, Manufacturing and Food Processing industries, assisted with many Financial compliance and Risk Mitigation initiatives including AML compliance, Fraud Investigations, Shadow Audits, and Litigations. Specialized in Financial Services area. Led Subprime PMO and was part of a major FCPA initiative.

**EDUCATION**

**Benedictine University** *June 2017*

Master of Business Administration (MBA) - Strategy & Operations

**University of Illinois at Urbana-Champaign** *December 2007*

Bachelor of Science in Accounting

Bachelor of Science in Finance

 **LANGUAGE SKILLS**

 English

 Spanish (Basic)

 Hindi

 Gujarati