



SKILLS



LANGUAGES



PERSONAL DETAILS

Date of birth
14-11-1995

Nationality
Indian

A.ASHWIN JEBAZ
SAMUEL

BUSINESS DEVELOPMENT EXECUTIVE & PROJECT ASSOCIATE

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133/10 Subbiah Muthaliyar puram 5th Street, Thoothukudi, 628003, India

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ABOUT ME

Experienced and passionate Business development Executive and a Project Associate, evaluating and improving business systems for well known organizations. Dedicated team leader with the ability to effectively manage and achieve project goals.Bringing forth a proven track record of effectively researching and analyzing business processes and procedures and designing and implementing business solutions.

WORK EXPERIENCE

NIYATI
TECHNOLOGIES
Chennai
Jul 2019 - Present

- Business Development Executive
- Performe detailed data validation on International Markets
 - Pitch product and service to the target customers
 - Identify and look for valuable business opportunities to generate new company revenue and improve in profit.
 - Generate quality leads and Maintaining Database.
 - Develop short and term sales objectives and strategic plans to meet market needs
 - Make outbound calls, set up appointments with clients, send out targeted mailers.
 - Planning and sending overseeing marketing campaigns

Present

- Project Associate
- Manage projects from design and development to production.
 - Plan, execut and control assigned projects, ensuring work performed complied with contractual requirements.
 - Manage risk and investigate solutions for project recovery plans.
 - Produce quality standards, checklists, reports and processes.
 - Develope and followe baseline project plan and milestones for task completion.
 - Act as a point of contact between the client and the development team till closure of the project.
 - Hire Suitable resource for the organization.

EDUCATION

ALAGAPPA
UNIVERSITY
Thoothukudi
2020

MBA

KAMARAJ COLLEGE
OF ENGINEERING
AND TECHNOLOGY
Virudhunagar
2017

BE-Mechanical

LINKS

LinkedIn:
<https://www.linkedin.com/in/ashwin-jebaz-627857142/>

HOBBIES

TABLE TENNIS