

Shorya Choudhary

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Work experience

08/2019 – 04/2020 Gurugram, India

Co-founder Surge Street

- Provided end-to-end B2B Lead Generation Services with a data-driven approach using relevant data scraping, listing boards, custom mailing campaigns and automation tools.
- Closed 10+ clients and generated 900+ B2B leads using automated multichannel campaigns.
- Booked meetings with an average of **15 qualified leads** per client per month.
- Scraped prospect data and launched multi-touch outbound campaigns(across 5+ industries), handled replies thereby connecting our clients with relevant leads.
- Provided verified List Building and Data Enrichment services.

05/2018 – 07/2019 Chennai, India

Software Engineer Larsen & Toubro Infotech (Campus Recruitment)

- Developed and independently maintained the Fuel Consumption module of 'Asset Insight', an in-house IOT-enabled web application used across 500+ Larsen and Toubro construction jobs.
- Developed a Live-Tracking Module using Google Maps API, and real-time and historical GPS data from Apache Spark for all 25,000+ mobile and 10,000+ immobile operational assets involved in all the projects.
- Worked closely with the client regarding new features, change-requests, and provided effective solutions for developing business logic which saved an average of 10000+ gallons of diesel fuel per month.
- Worked on **SQL server**, wrote efficient stored procedures, restructured the database, migrated data using **SSRS**.
- Developed back-end of the application using Entity Framework(**EF6**) on the .**NET 4.5** framework(C#) and a Database-First approach.
- Created front-end views for the module using **HTML**, **CSS**, and **Javascript(ES6**).
- Developed web APIs for the complementary Mobile Application used by 1000 L&T employees and growing.
- Performed Unit and Integration testing for new changes and provide client support to job sites as required.



Internship

05/2017 – 07/2017 Noida, India

Software Developer Intern enCypher Technologies

- Worked independently on a desktop IP-Camera surveillance application for the company using Java AWT & Swings that displayed Real-Time footage of multiple IP Cameras.
- Used the FFMPEG VLCJ library and various Image Processing Filters such as **Motion Detection**, **Facial Recognition**, and **Zonal Monitoring** via python scripts that could be applied to camera feeds.



07/2014 - 05/2018 Dehradun, India CSE - Cloud Computing and Virtualization Technologies | B.Tech University of Petroleum & Energy Studies

Secured First Division with 71.2%

06/2012 – 06/2014 Kolkata, India 12th | CBSE Delhi Public School, Ruby Park

- · Secured 88% in CBSE Examinations.
- Scored 95% in Computer Science and Mathematics

04/2001 - 05/2012 Howrah, India 10th | ICSE Don Bosco School, Liluah

Secure 92% in Computer Science and Mathematics

Skills

DEVELOPMENT

NET Javascript Node JS

Outbound Marketing Google Lead Ads Facebook Ads

MARKETING

Achievements

- Webmaster for the Computer Society of India, Dehradun Chapter, website for 2016.
- **Runners-up** in 'Pitch your plan', a B-Plan pitch competition organized by the E-Cell Chapter of UPES, Dehradun.
- City Runners-up in the Inter Scool Quiz competition across 15 premier schools in Kolkata Derek O' Brien, being the Quiz Master.
- **Runners-up** among **50 teams** in a Tug-of-War, the annual coding competition; organized by UPES, Dehradun.
- 1st position in 'Crack the Code' event organized by IIT-B at Techfest 2016.



Certificates

05/2018

Cloud Computing & Virtualization Specialist IBM

https://www.youracclaim.com/badges/8e56d782-009d-4244-aa5f-6d8fef103b1f/linked_in_profile

- Gathered a thorough understanding of Cloud Reference Architecture of NIST, IBM, etc. & different Cloud Deployment Models like Private, Public and Hybrid along with IAAS, PAAS and SAAS delivery models.
- Built expertise in setting up & administering Open Stack Private Cloud, Cloud Security & Management, & Cloud Backup & Disaster Recovery Procedures



Volunteering

08/2015 – 07/2016 Dehradun, India Volunteer- Blood Donation Drive Indian Military Academy

• Organized Blood Donation Drive in two college campuses of UPES.