|  |  |
| --- | --- |
| **SATYANARAYANA. MOLLETI** |  Email-id**: molleti.sfc**@gmail.com |
| Salesforce Developer  |  Phone: +91-6302896628 |

|  |
| --- |
| **Professional Summary** |

* Having 4 **years of experience in Salesforce** Administration**,** Implementation,

 Development and Customization.

* Extensive experience in developing **Apex Classes**, **Triggers**, **Visual force** pages, writing **Workflow**.
* Hands on knowledge in Lightning Aura components.
* Hands on experience in developing, troubleshooting integration with third party systems.
* Working knowledge on **Rest API, Soap API, XML, JSON** and Wrapper Classes.
* Experienced in analyzing business requirements and implementing them to Salesforce **custom objects**, **master-detail relationships**, **lookup relationships**.
* Experienced in **Creating Roles**, **Profiles**, **Email Services, Page Layouts**, **Workflow Alerts** and **Actions**, **Process builder and Flows**
* Experience in **Importing & Exporting** the data with the help of **Import Wizard & Data Loader.**
* Experience in Deployments through **Change Sets, Metadata API.**
* Hands-on on all SDLC's phases like Requirements **study, Design, Development** and Implementation and Maintenance stages of various **projects**.
* Administered Salesforce.com setup, which involves Security controls, **dashboards, reports and managing users.**

|  |
| --- |
| **Technical Expertise:** |

* CRM : Salesforce.com CRM, Service Cloud, Omni channel basics
* SFDC Technologies : Apex, Visual force, Triggers, Lightning Aura.
* Web Technologies : HTML, CSS and Java Script.
* Tools : Force.com, IDE (Eclipse), Data Loader Workbench

|  |
| --- |
| **Experience Summary**  |

* Working as a Software Developer in **Grapple Info Solutions Pvt Ltd** from November2018 to date.

|  |
| --- |
| **Educational Qualification** |

* B.TECH in Electronics and Communication Engineering from JNTUK UNIVERSITY-2018.

|  |
| --- |
| **Project Summary**  |

**Email Security organization:**

|  |  |
| --- | --- |
| **Project:** | **Email Security organization** |
| **Role** | **Salesforce Developer and Admin** |
|  |  |

**Description:**

Client is a UK’s company specializing in cloud-based email management for Microsoft Exchange and Office 365, including security, archiving, and continuity services to protect business mail. It’s a Subscription-based service offers customers a fully integrated solutions that protect from phishing. Client developing end-to-end Sales, quote, product lifecycle and service cloud solutions to cater the needs of the partners and end users

**Responsibilities:**

* Involved in various activities of the project, like development meeting, requirement gathering and analysing requirements, documenting the functional and non-functional requirements.
* Designed and developed the Custom Apps, Custom objects, Custom Fields, Custom buttons, Page layouts, Custom tabs, Components**,** Visual Force Pages, Apex classes to suit to the needs of the application.
* Developed lightning components for communities
* Attended daily meetings, weekly scrum meetings and sprint review meetings.
* Developed Workflows, process builders and Flows for various functional needs in the application.
* Created Visual force/html email templates for Email Alerts using triggers and approval process for the clients and customers.
* Maintained data cleanliness and accuracy by adding various Custom validation rules and Custom formulas.
* Worked on Test Cases by developing Test Classes to meet the required Code Coverage in Salesforce.
* Created Profiles, Roles and Permission Sets for all the users in the organization.
* Worked with Data Loader to update, insert and delete records using excel sheets as a part of the data migration.
* Performed code optimizations reviewed by the expert team and as per standard practices
* Provided ongoing salesforce.com maintenance support and administration services including periodic data cleansing and fixing runtime issues.

|  |  |
| --- | --- |
| **Project 2:** | **Scholastic Asia** |
| **Role** | **Salesforce Developer and Admin** |
|  |  |

**Description:**

A global company headquartered in New York, is the world's largest publisher and distributor of children's books and educational materials education products, services to institutions, governments and direct to individual learners. Scholastic project focuses on enabling automate CRM processes using Salesforce CRM. It has different business units to cater to the needs of variety of customers and manage different set of products in Digital education industry. Each of the product has a set process in place to provide support to its customers. All of the support requests are logged as cases in Salesforce which are then handled as per the set business rules depending on the business unit the case is raised for.

**Responsibilities:**

* Configuring new users, profiles and roles.
* Handle all configurations related requirements related to workflows, validations, assignment rules, profiles, roles, sharing settings, email templates etc.
* Configuring new page layouts based on profiles.
* Business automation using workflows
* Creating validation rules and field dependencies.
* Creating record types assigning to different page layouts.
* Writing apex classes and apex triggers.
* Writing unit test cases and test classes

**Project #3:**

|  |  |
| --- | --- |
| **Project:** | **TelKom-COE** |
| **Role** | **Salesforce Developer and Admin** |
|  |  |

**Description:**

The project is to provide end to end automated solution and to provide better coordination between multiple sales channels, reduce the complexity in pricing management using ‘Force.com’ capabilities. This also involves implementation that ensure all sales, retail store and service cloud data logged on the same system, accessible by different departments at the Telekom with real time updates. It also enables multiple systems to integrate with the Salesforce.

**Responsibilities:**

* Participated in the estimate and scope discussions and worked on requirement Clarifications
* Enable Integration between salesforce.com and multiple other 3rd party systems providing solutions, end to end development, and testing and finally deployment of the same
* Worked on creation new visualforce pages and updating existing visual force pages as per the requirement.
* Developed Visual force and apex classes for custom functionalities.
* Integrated Salesforce.com instance with legacy systems using SOAP API for test automation.
* Extensively developed apex SOAP and REST web services, callouts to integrate Salesforce and third-party systems
* Configuring new users, profiles and roles and page layout
* Deployment activities and end user support
* Done data migrations using apex data loader and other third-party tools
* Wrote test classes to achieve code coverage for the org and complex scenarios for unit testing.
	+ - * Completing System Administration. Account changes, Hierarchy changes, Permission set creation, etc, ensuring the system runs smoothly.

![](data:None;base64...)